



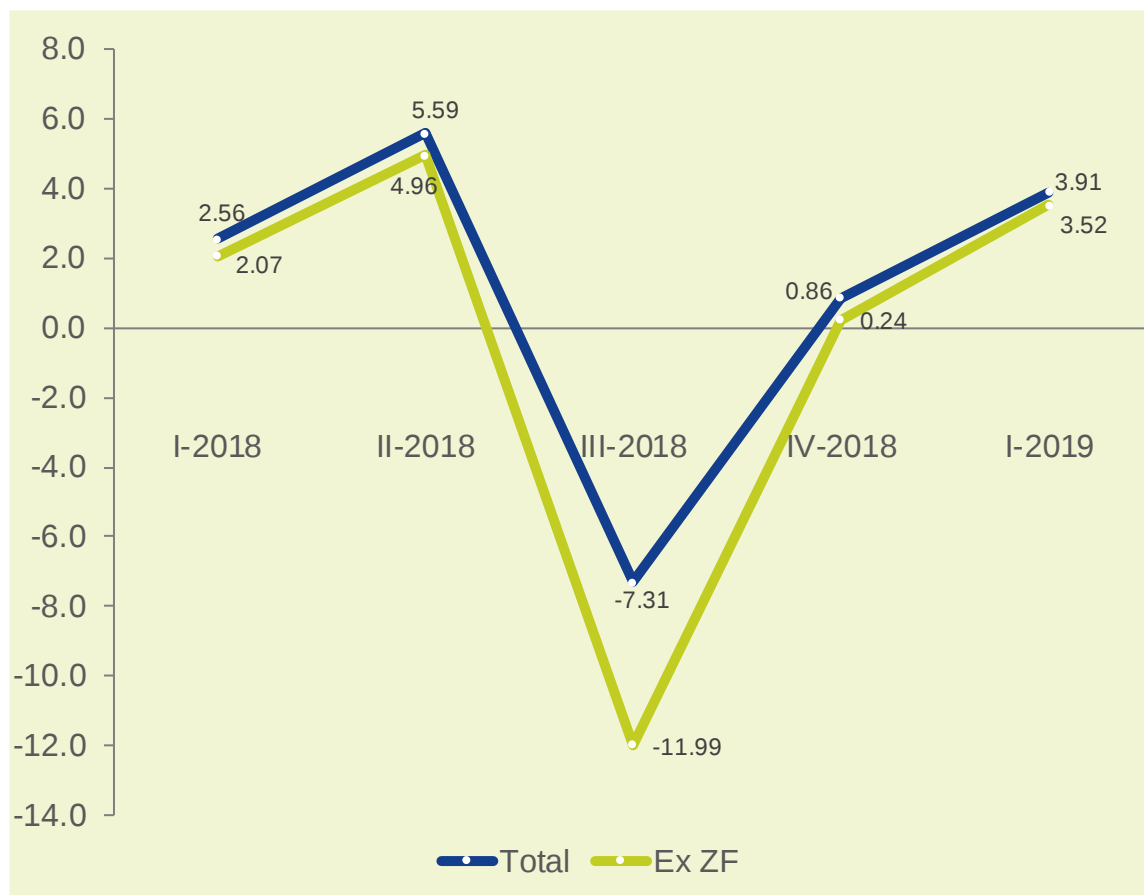
INVESTORS REPORT

FIRST QUARTER, 2019

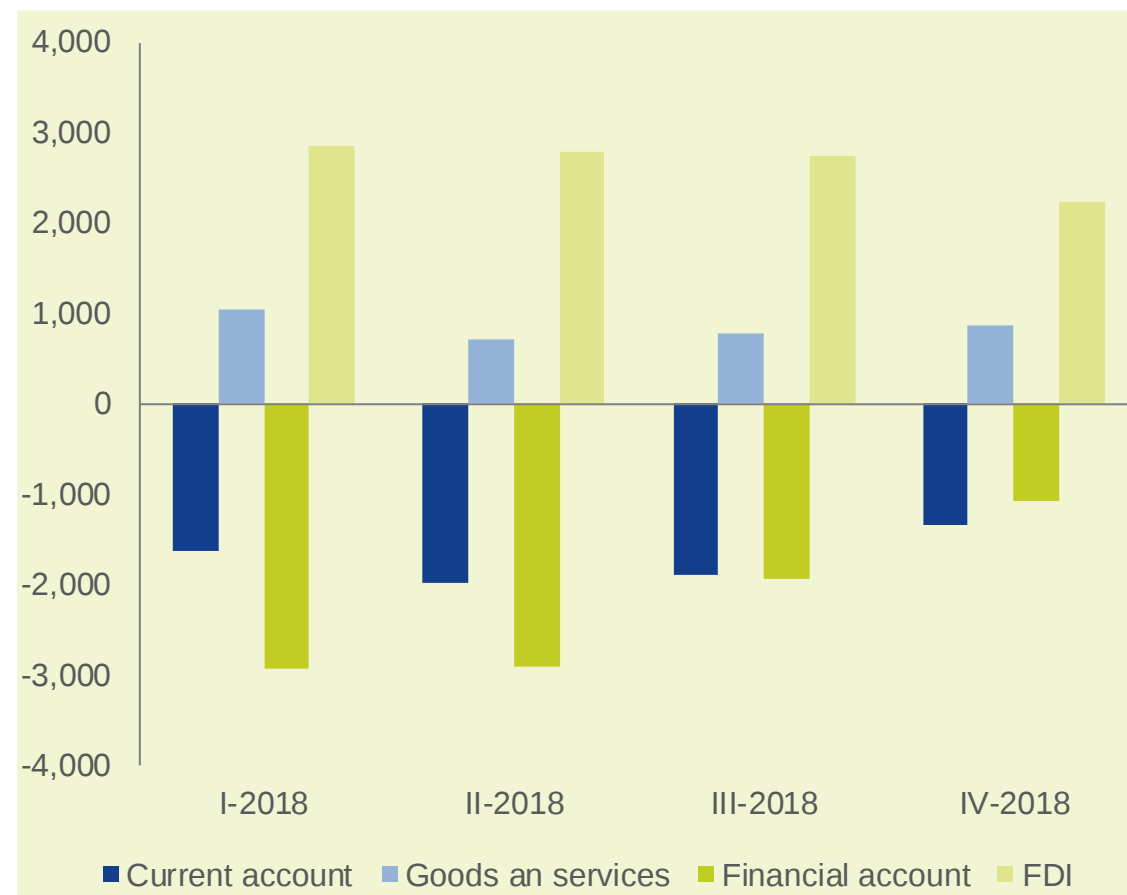
Juntos somos
Progreso

COSTA RICA: ECONOMIC ACTIVITY

IMAE⁽¹⁾ (QoQ variation annualized, %)



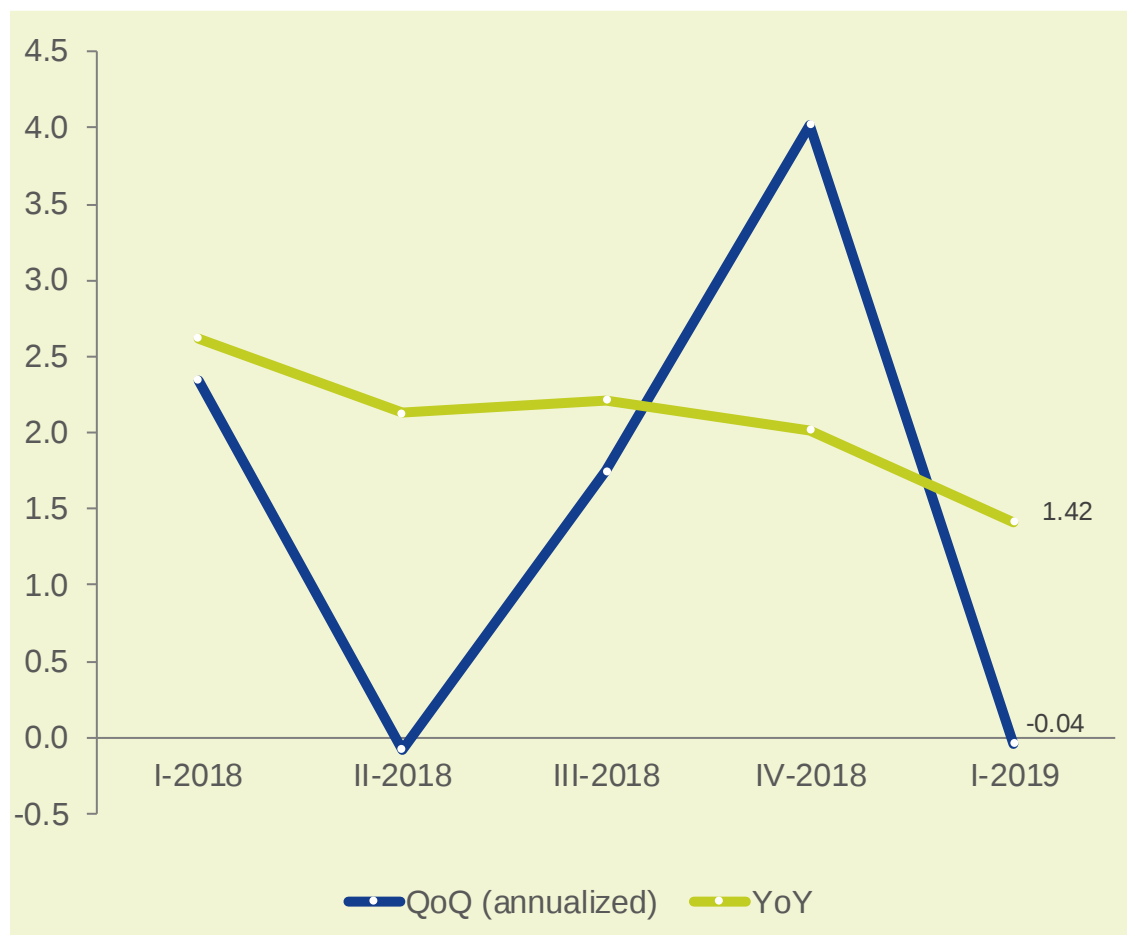
Balance of Payments (last year, million USD)



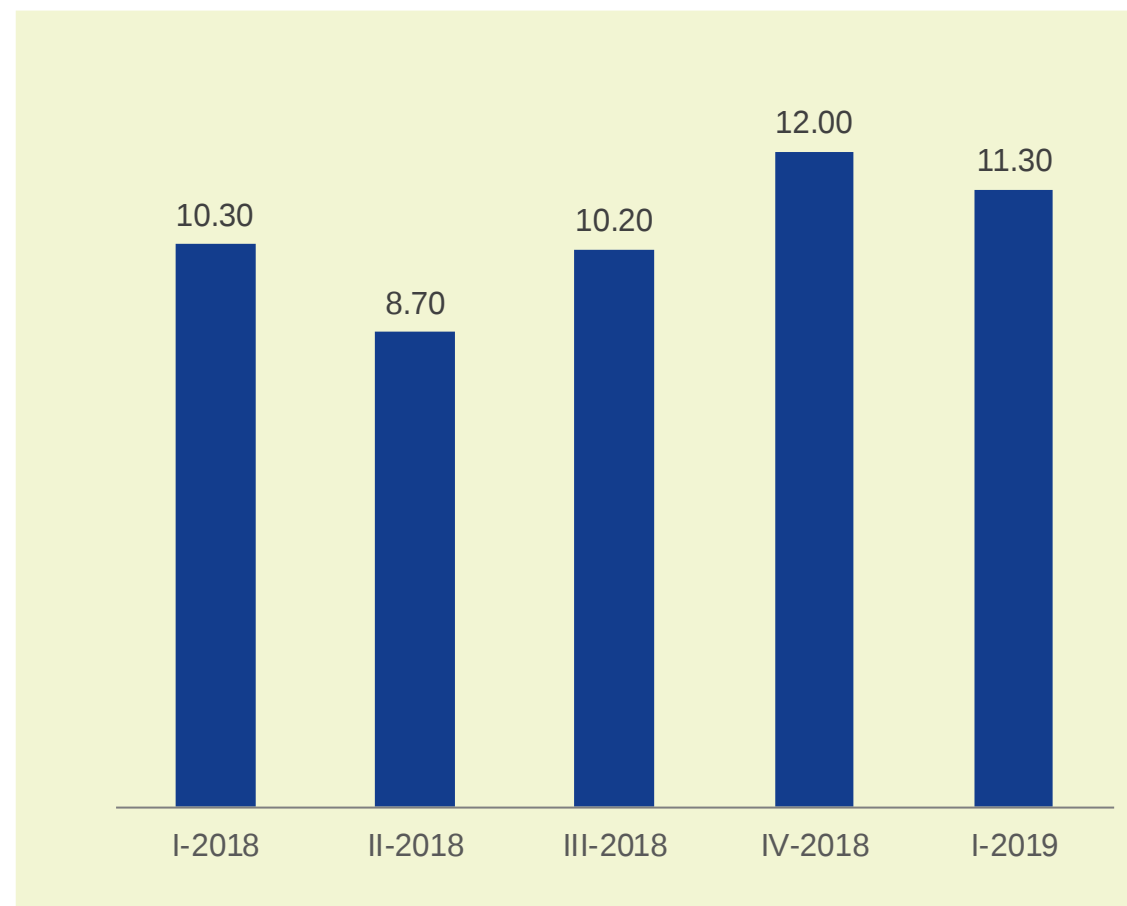
(1) IMAE stands for Índice Mensual de Actividad Económica, it is a gauge of economic activity computed by the Central Bank

COSTA RICA: INFLATION AND UNEMPLOYMENT

Consumer Price index (CPI)



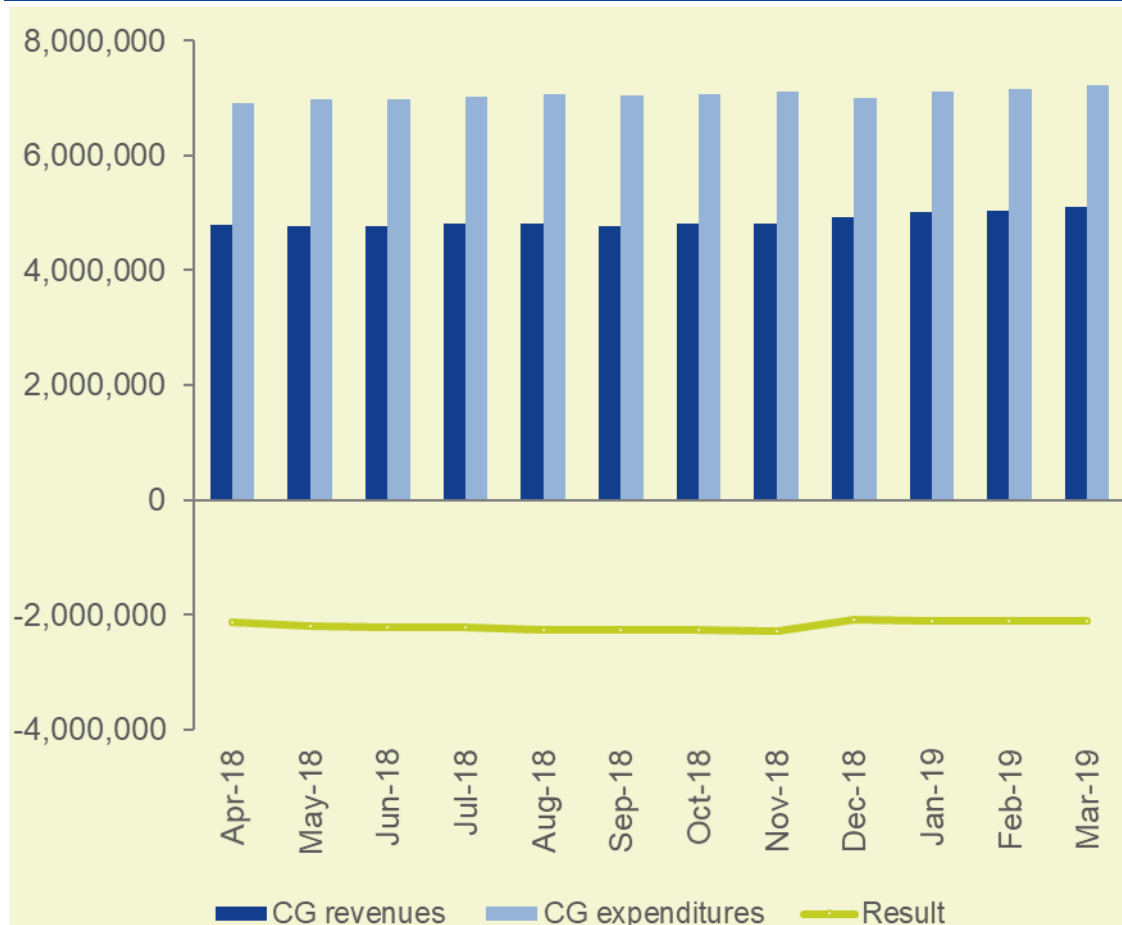
Unemployment



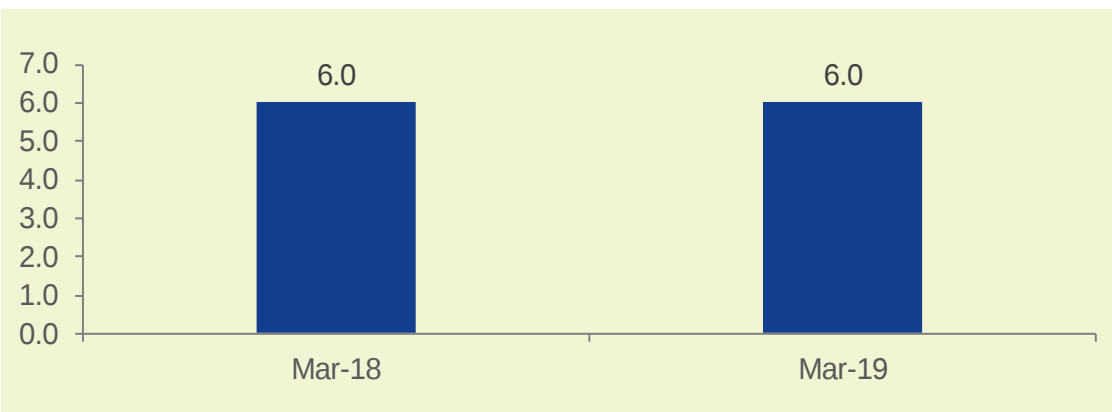
Source: Banco Central de Costa Rica e Instituto Nacional de Estadística y Censos (INEC)

COSTA RICA: FISCAL PERFORMANCE

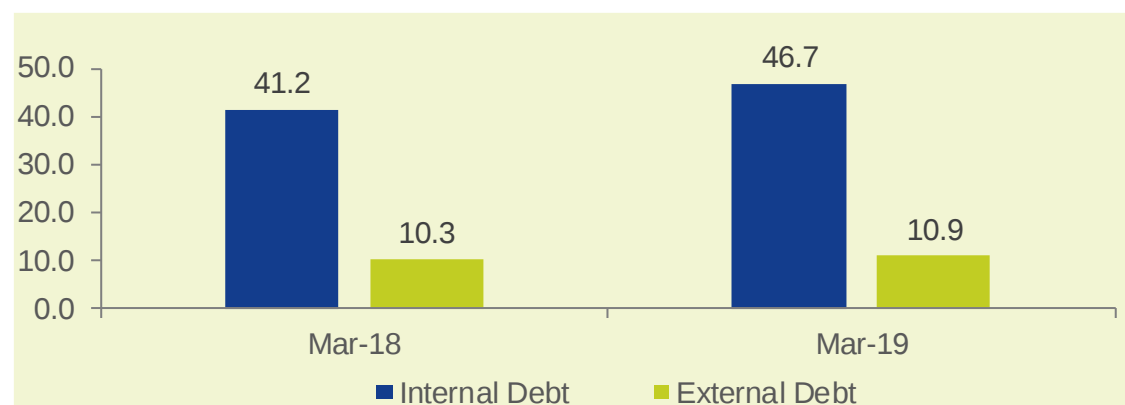
Central government: revenues and expenditures (last year, million CRC)



Central Government Deficit / GDP (%)

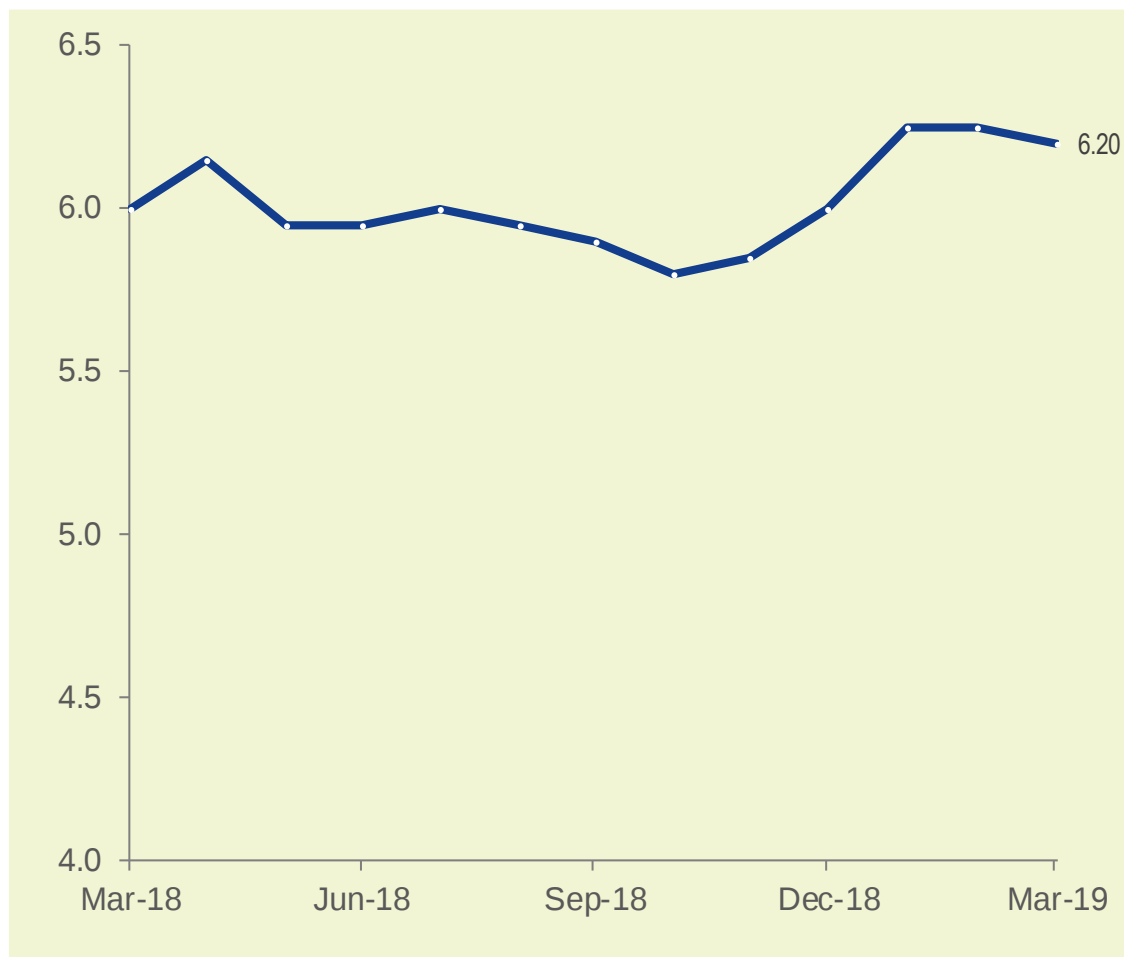


Central Government Debt/ GDP (%)

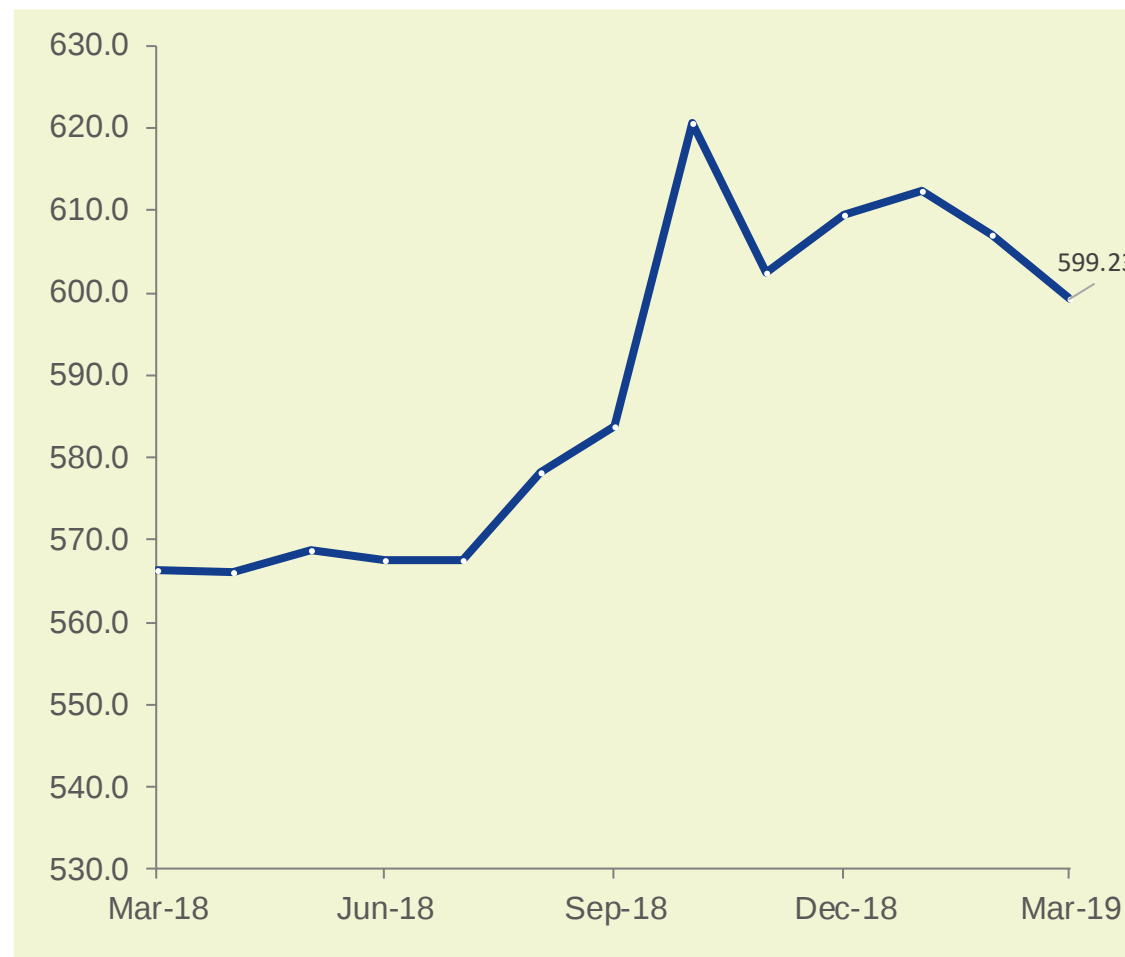


COSTA RICA: INTEREST AND EXCHANGE RATES

Tasa básica pasiva

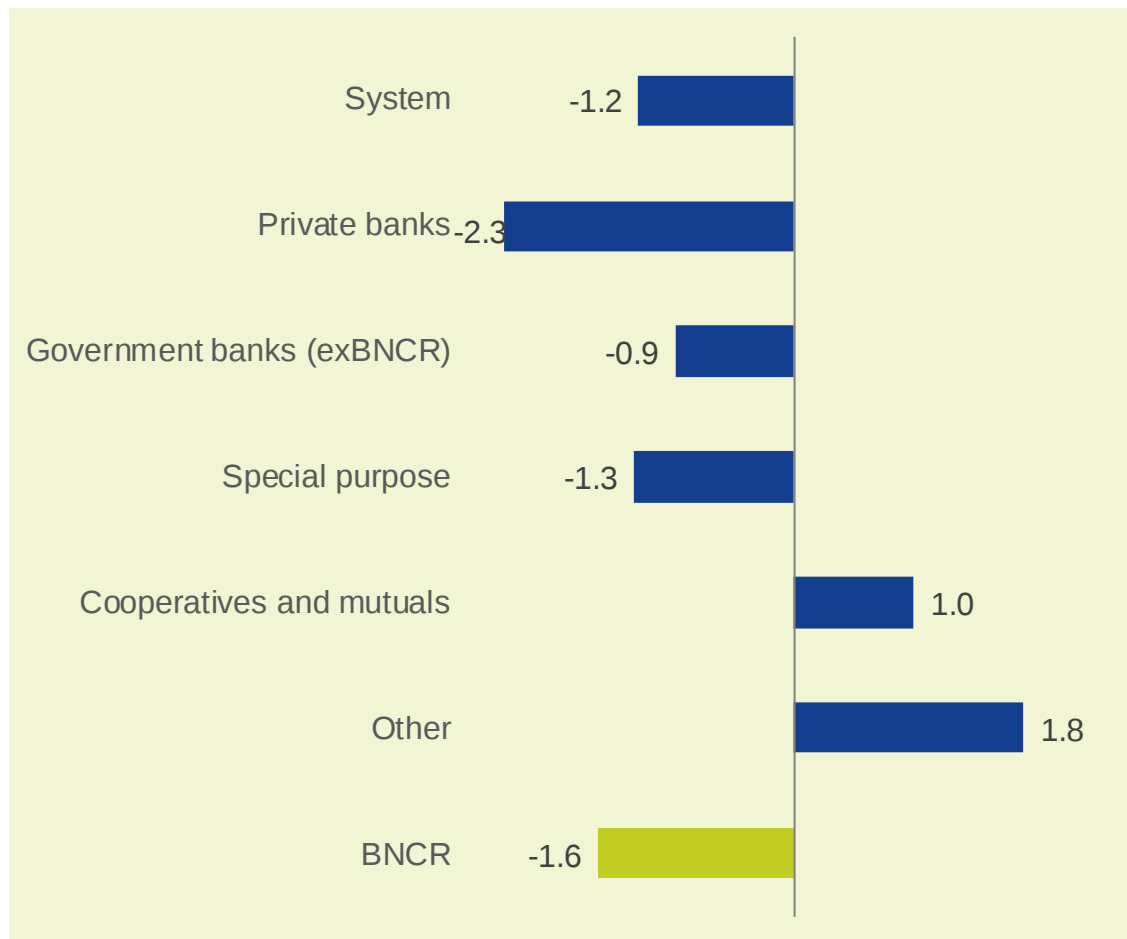


Average exchange rate USDCRC (Monex)

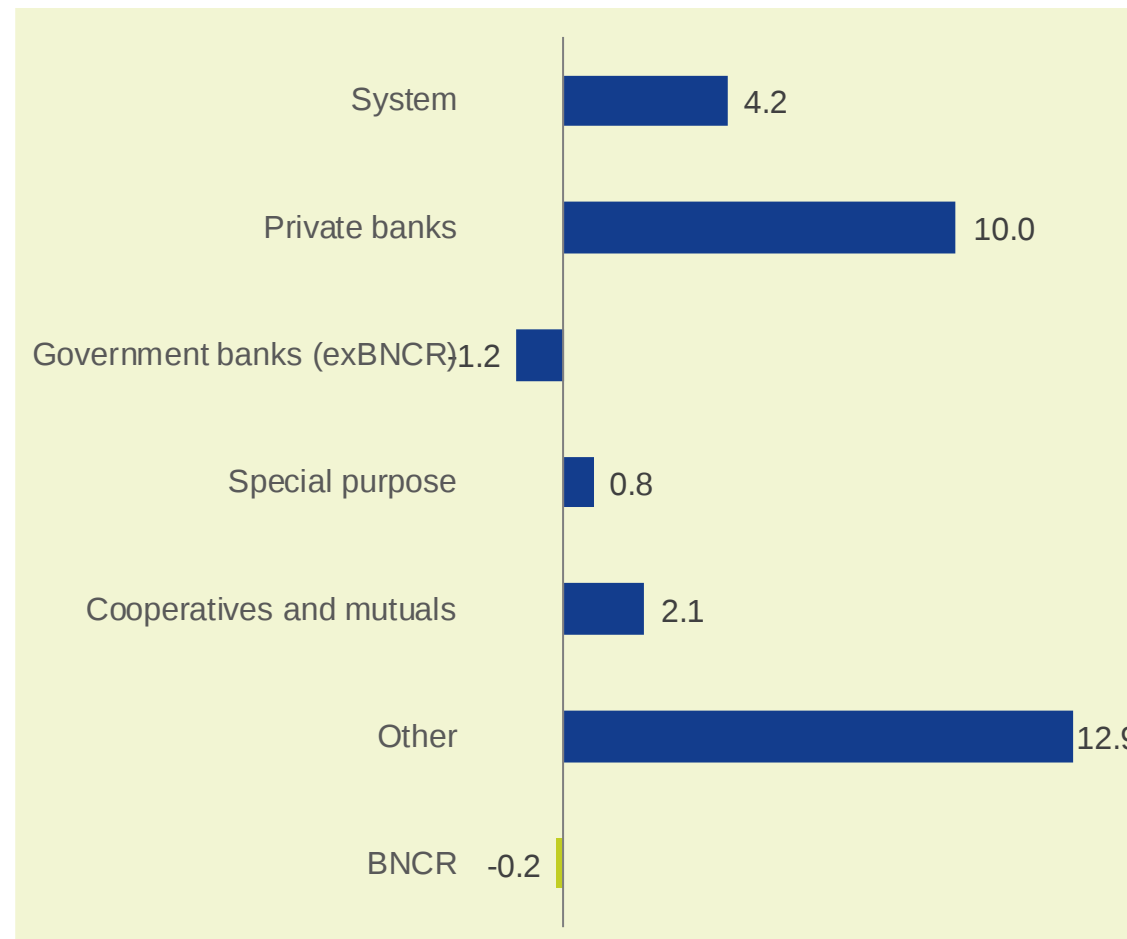


BANK SYSTEM: CREDIT (GROSS)

Quarterly growth (1Q 2019)

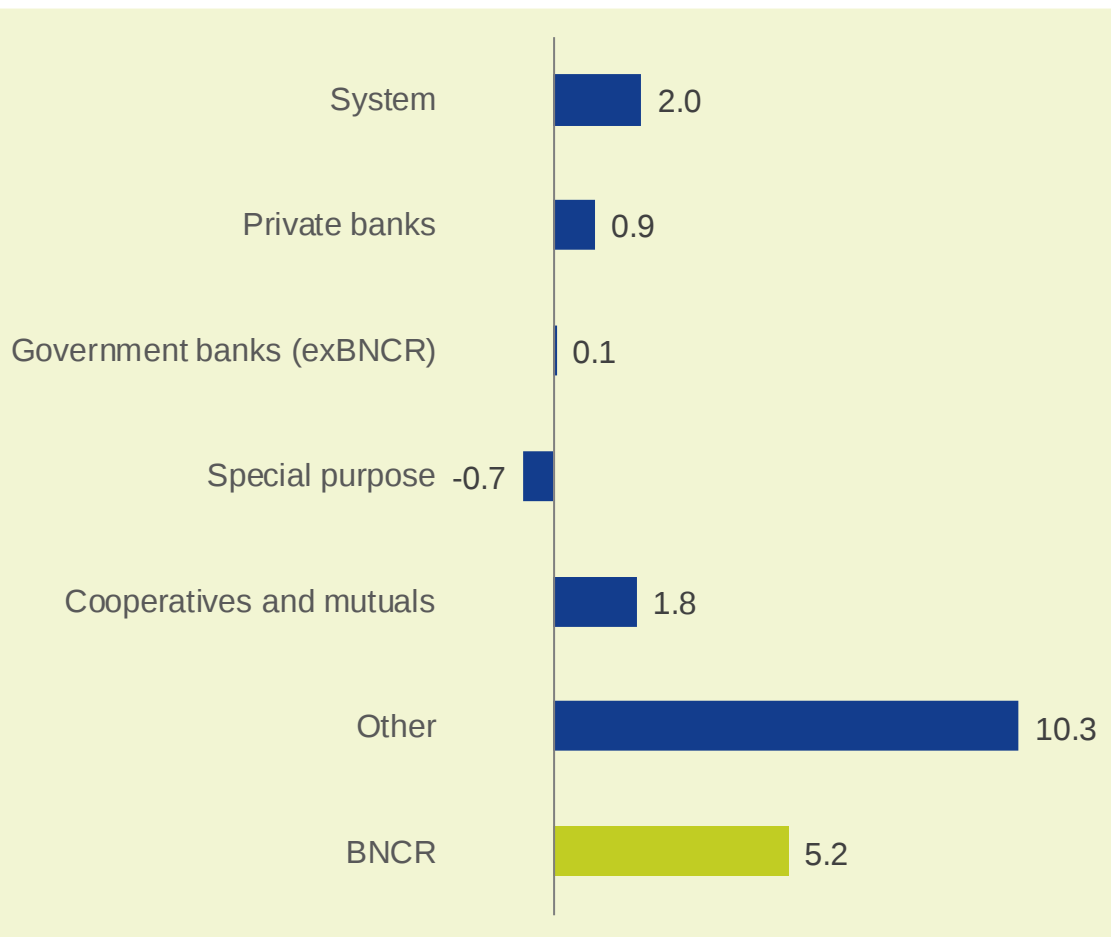


Year growth (1Q 2019)

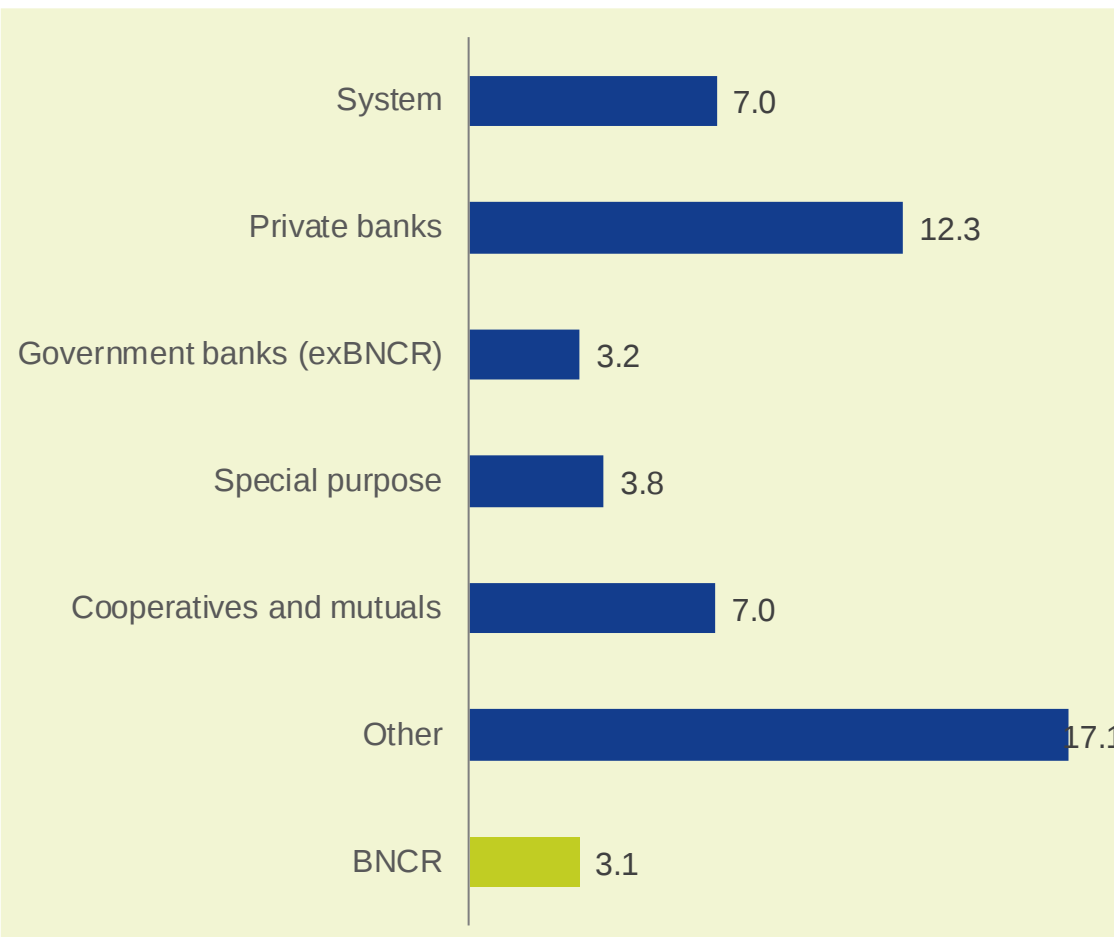


BANK SYSTEM: DEPOSITS

Quarterly growth (1Q 2019)

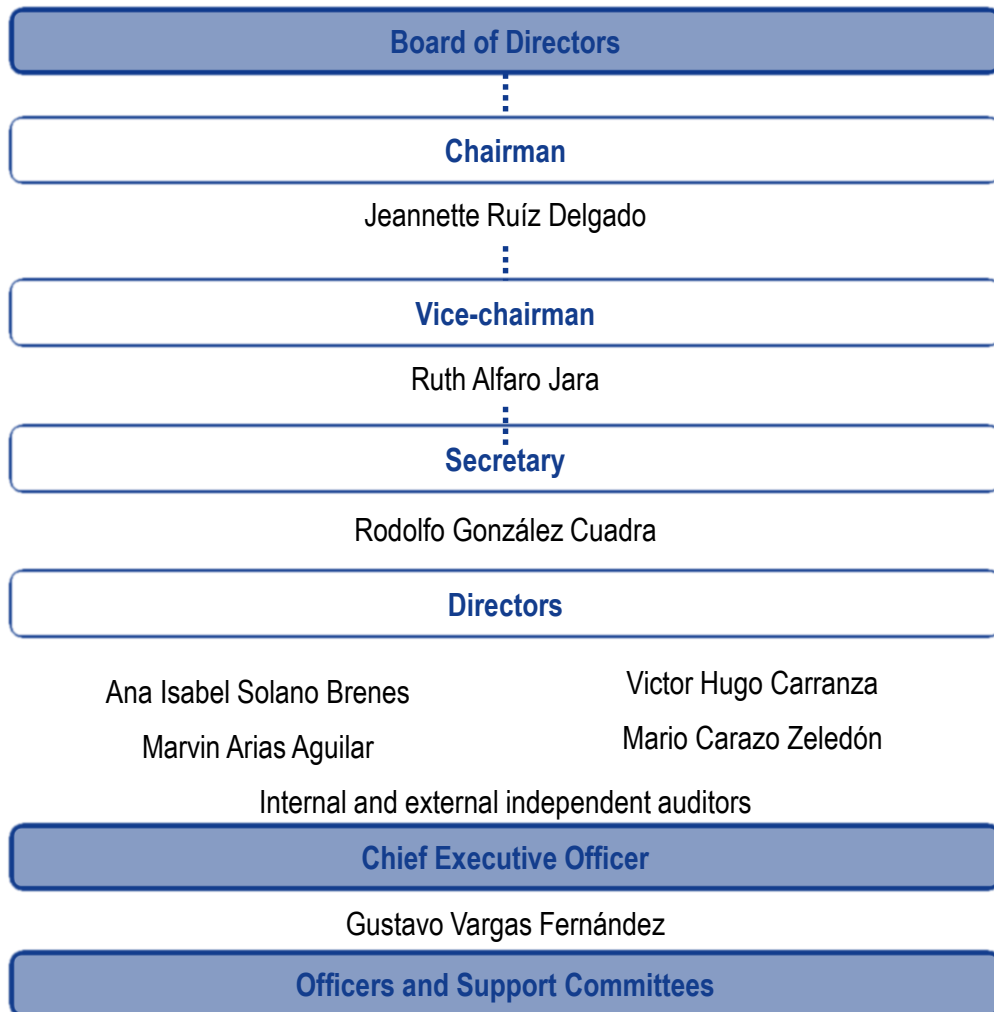


Year growth (1Q 2019)

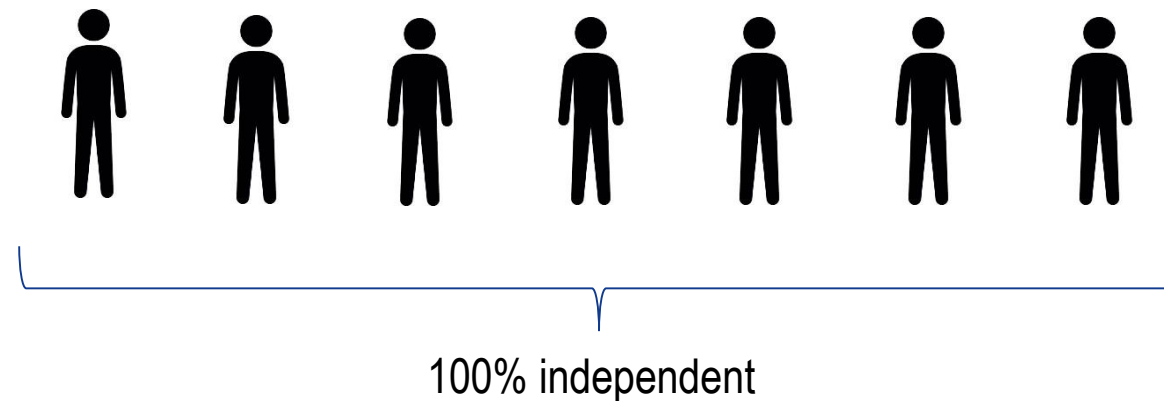


CORPORATE GOVERNANCE

Governance Structure



Independent Board of Directors

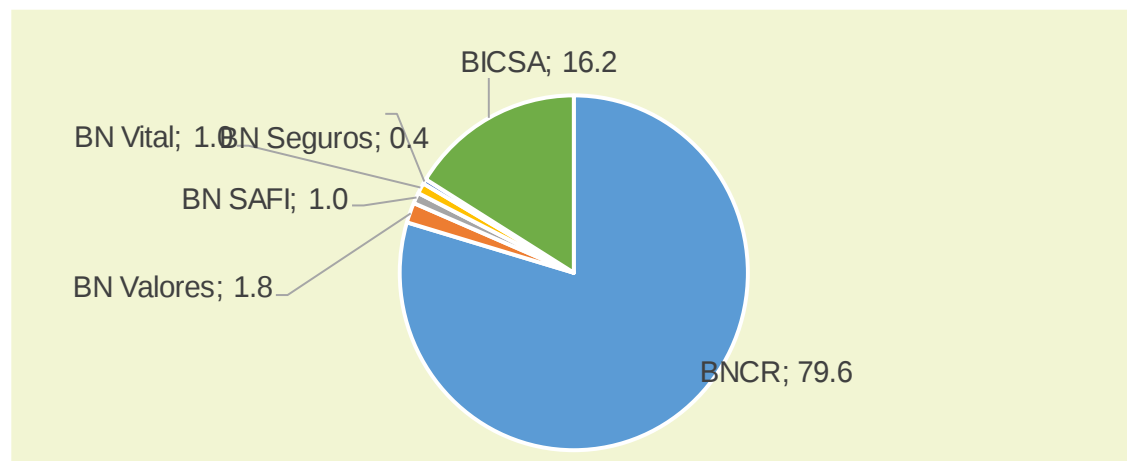


- Appointed by the Counsel of Ministers.
- 8-year term.
- Every 4 years, 3 or 4 members change.

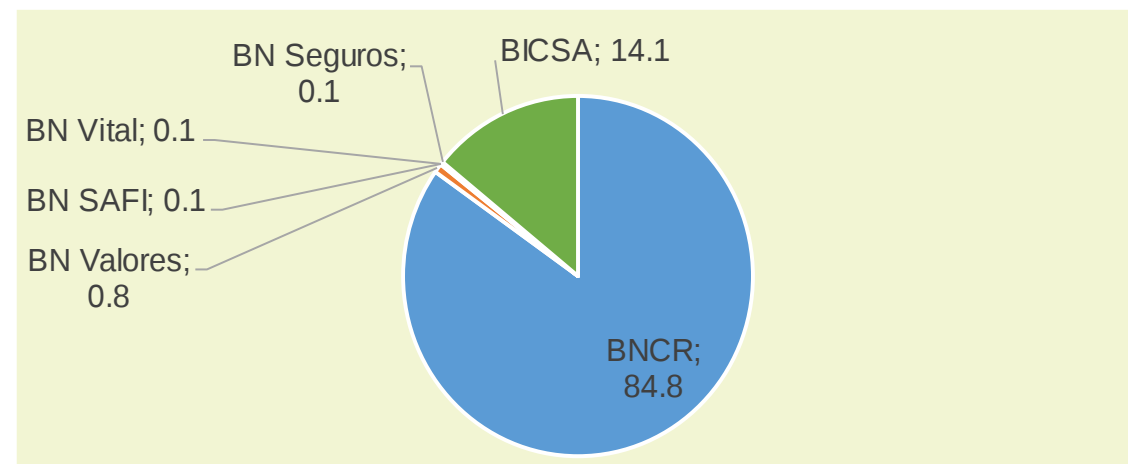
CORPORATE GOVERNANCE (CONT.)



Equity (March-19)



Assets (March-19)



BNCR owns a 49% stake in BICSA

Total assets and equity of BNCR Group amount CRC 6,964,431 million and equity CRC 702,964 million (excluding BICSA)

BNCR: INVESTMENT HIGHLIGHTS (1Q 2019)

Profitability	Net income	CRC 7,188 millones	↗ 101.0% QoQ	↗ 9.0% YoY
	ROAE	4.39%	↗ 217 b.p QoQ	↗ 17 b.p. YoY
	ROAA	0.42%	↗ 21 b.p. QoQ	↗ 4 b.p. YoY
Credit	Loan portfolio	CRC 4,451,009 million	↘ 1.55% QoQ	↘ 0.16% YoY
	Provisions	CRC 12,173 million	↘ 52.04% QoQ	↘ 45.81 % YoY
	Cost of risk ⁽¹⁾	1.08%	↘ 115.6 b.p. QoQ	↘ 92.3 b.p.YoY
NII and NIM	Net Financial income	CRC 57,120 million	↗ 26.78% QoQ	↗ 45.25% YoY
	NIM	4.99%	↘ 0.36 b.p. QoQ	↗ 56 b.p. YoY
	Net NIM ⁽²⁾	4.24%	↗ 87 b.p. QoQ	↗ 133 b.p. YoY
Efficiency	Efficiency ratio ⁽³⁾	64.53%	↗ 67 b.p. QoQ	↗ 43 b.p.YoY
Capital	ISP ⁽⁴⁾	12.86%	↗ 44 b.p. QoQ	↗ 16 p.b.YoY

(1) Cost of risk: annualized provisions for loan losses on average gross loans.

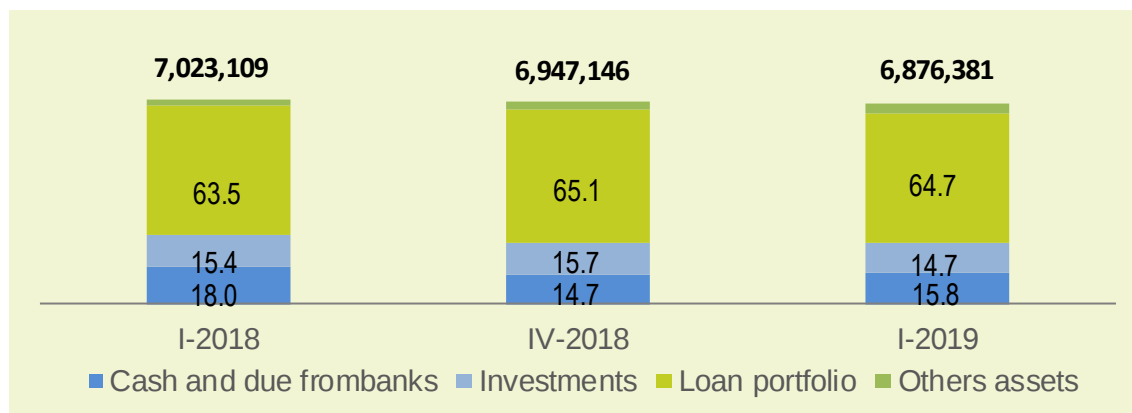
(2) After allowances for impairment and recovery of assets and decrease in allowances

(3) Administrative expenditure on gross operational income.

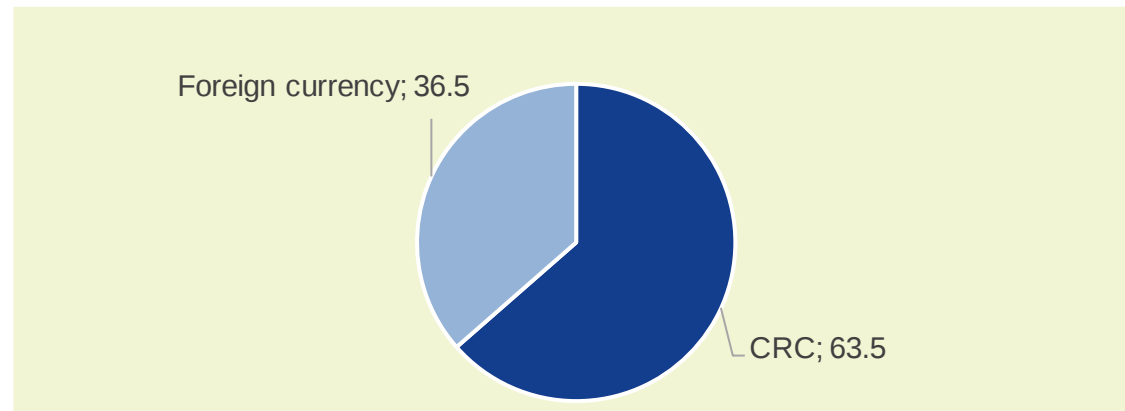
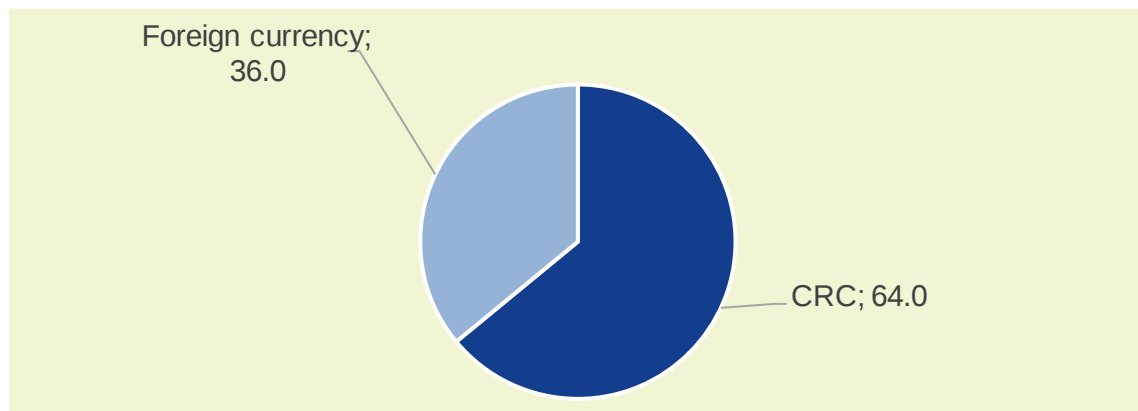
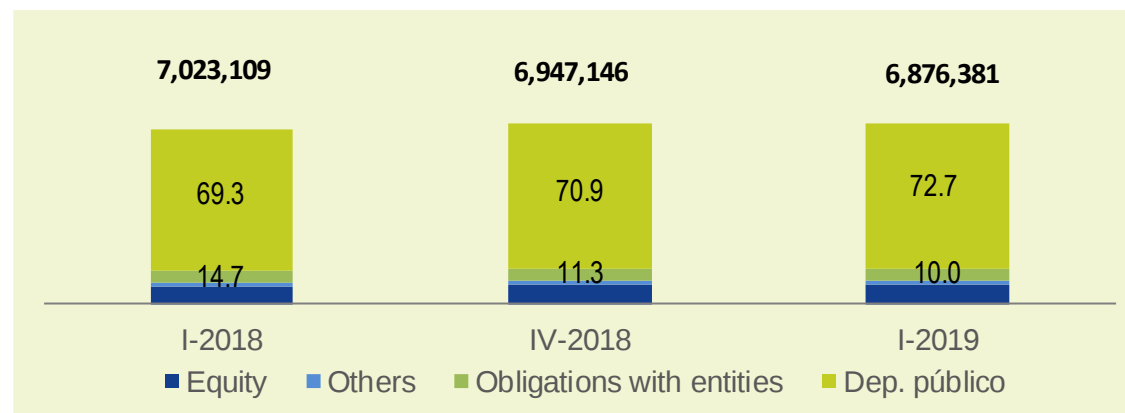
(4) Regulatory Capital Adequacy Ratio

BNCR (STAND-ALONE): BALANCE SHEET BREAKDOWN

Assets (million CRC)

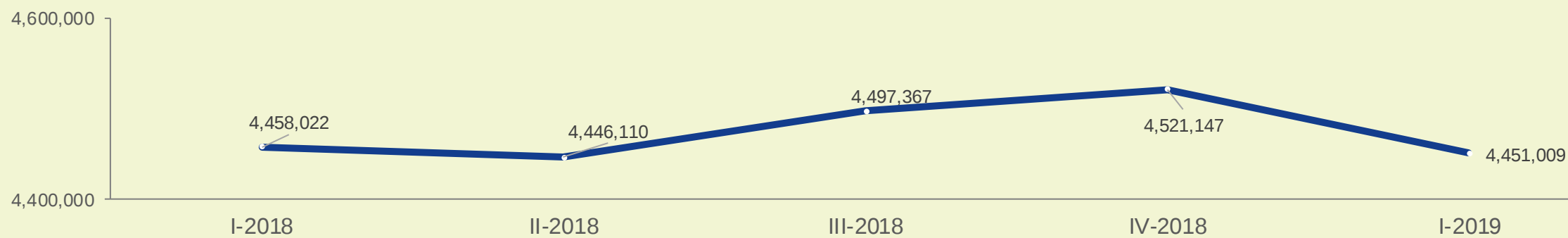


Liabilities and Equity (million CRC)

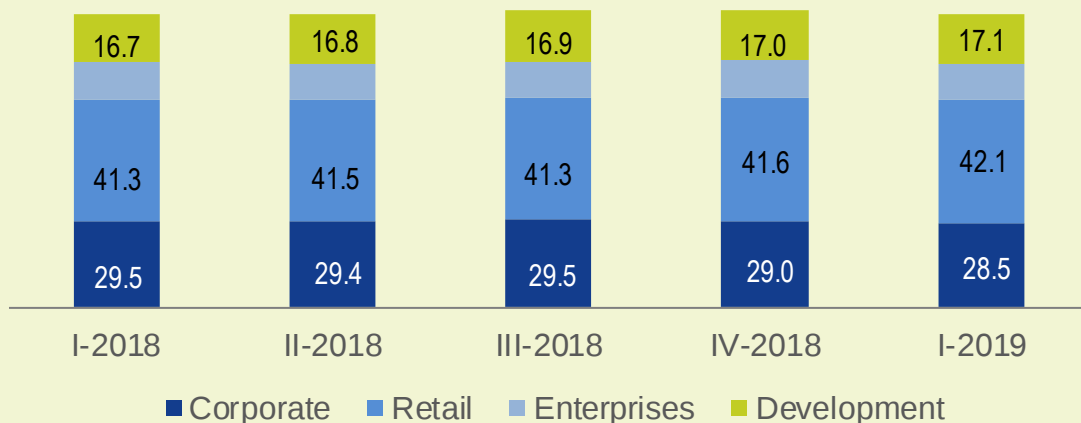


BNCR (STAND-ALONE): LOAN PORTFOLIO

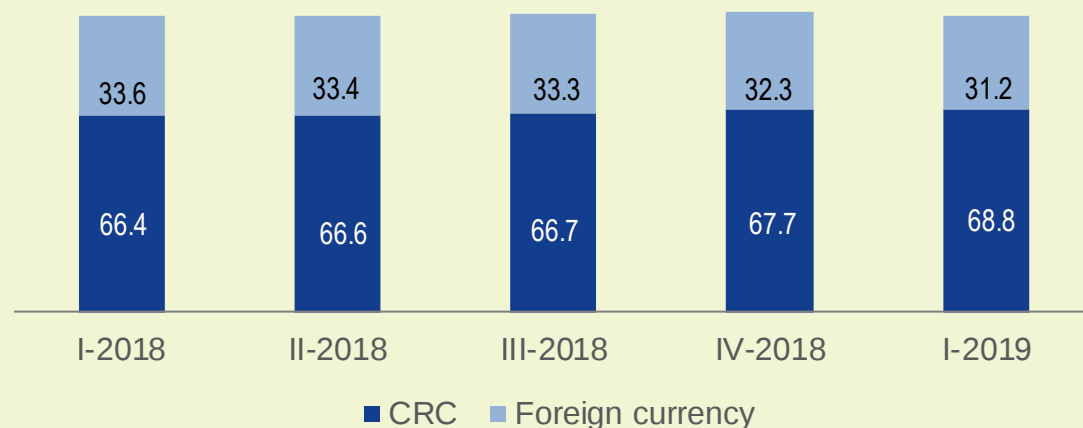
Loan portfolio gross (million CRC)



Portfolio composition (%)



Loan portfolio by currency (%)

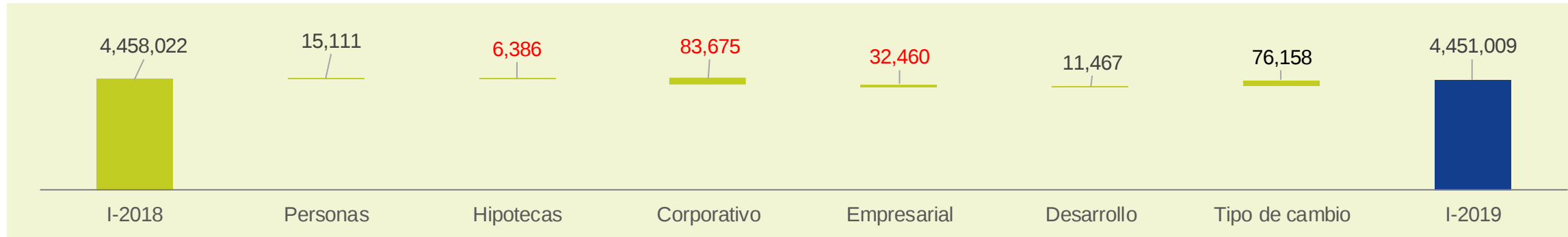


BNCR (STAND-ALONE): LOAN PORTFOLIO

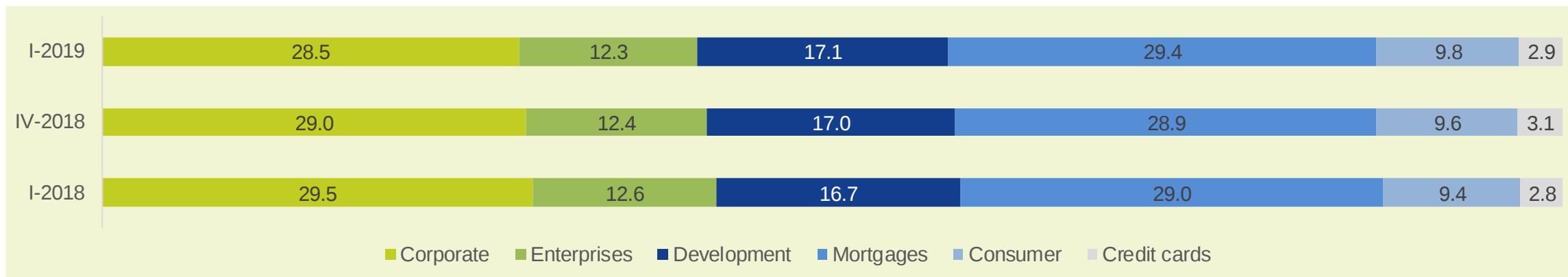
Contribution to portfolio growth QoQ (million CRC)



Contribution to portfolio growth YoY (million CRC)

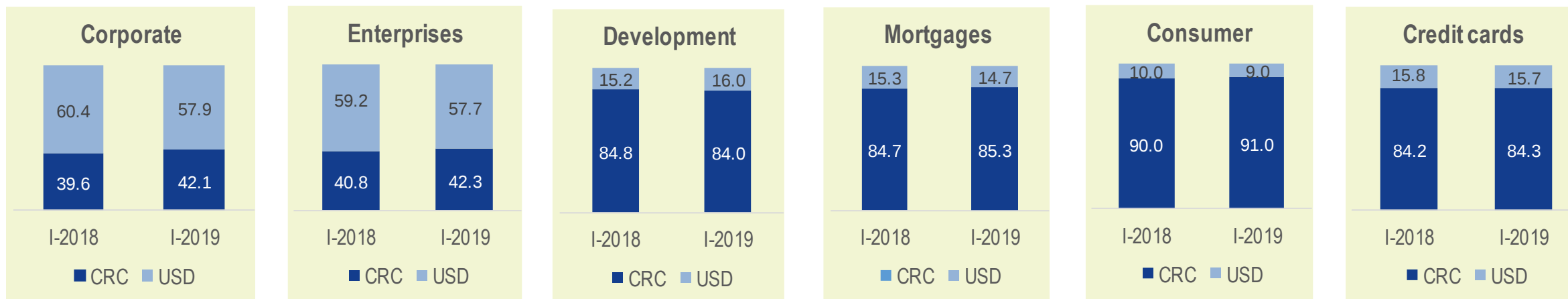


BNCR (STAND-ALONE): LOAN PORTFOLIO BY SEGMENT



Loans million CRC	As of the end of			% Part. 1T 2019	% nominal change		% real change	
	I-2018	IV-2018	I-2019		QoQ	YoY	QoQ	YoY
Corporate	1,313,808	1,311,576	1,269,651	28.5	-3.2	-3.4	-3.2	-4.7
Development								
Enterprises	561,221	559,237	545,611	12.3	-2.4	-2.8	-2.4	-4.1
SME	743,185	770,351	761,272	17.1	-1.2	2.4	-1.2	1.0
Personas								
Mortgages	1,292,338	1,304,946	1,308,792	29.4	0.3	1.3	0.3	-0.1
Credit cards	126,497	139,350	131,148	2.9	-5.9	3.7	-5.9	2.2
Consumer	420,974	435,688	434,536	9.8	-0.3	3.2	-0.3	1.8
Total	4,458,022	4,521,147	4,451,009	100.0	-1.6	-0.2	-1.5	-1.6

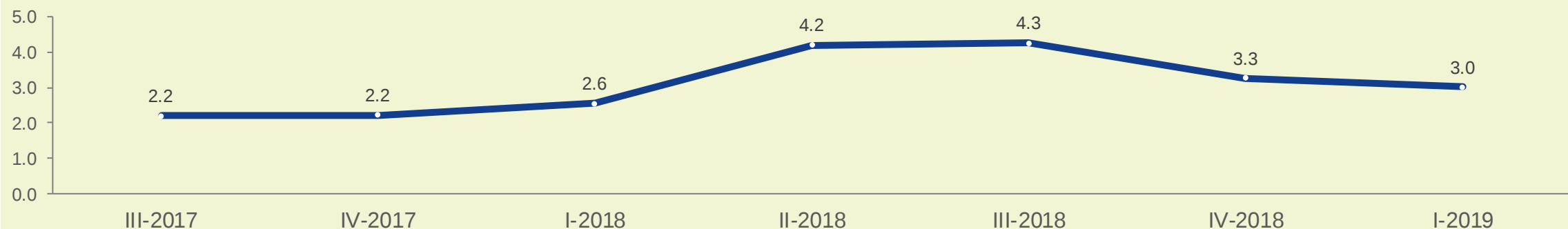
BNCR (STAND-ALONE): LOAN PORTFOLIO BY SEGMENT



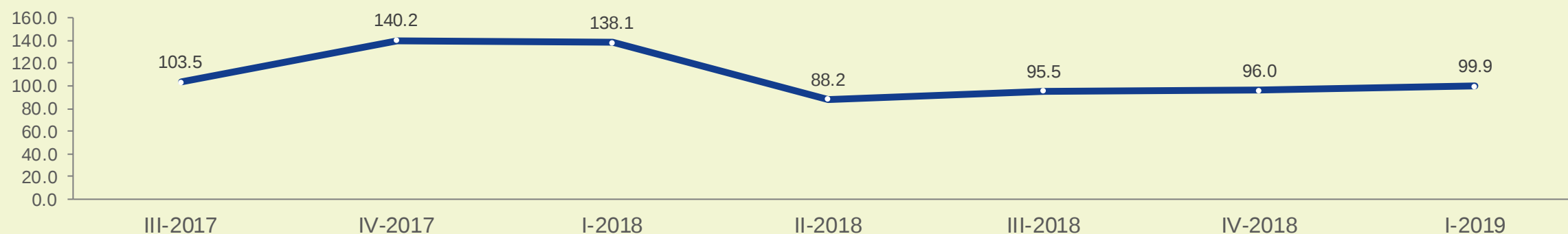
Loans million CRC	Local currency (million CRC)					Foreign currency (million de CRC)				
	I-2018	IV-2018	I-2019	Δ QoQ (%)	Δ YoY (%)	I-2018	IV-2018	I-2019	Δ QoQ (%)	Δ YoY (%)
Corporate	520,021	551,739	548,569	-0.6	5.5	793,787	759,837	721,081	-3.6	-14.1
Development										
Enterprises	228,706	236,331	238,139	0.8	4.1	332,515	322,906	307,471	-3.2	-12.6
SME	630,252	647,471	640,474	-1.1	1.6	112,932	122,880	120,798	0.0	1.1
Personas										
Mortgages	1,094,175	1,112,778	1,125,082	1.1	2.8	198,163	192,168	183,709	-2.8	-12.4
Credit cards	106,545	117,411	111,055	-5.4	4.2	19,952	21,938	20,093	-6.8	-4.8
Consumer	378,817	396,687	398,039	0.3	5.1	42,157	39,001	36,497	-5.0	-18.2
Total	2,958,516	3,062,417	3,061,359	0.0	3.5	1,499,506	1,458,730	1,389,650	-3.1	-12.4

BNCR (STAND-ALONE): ASSET QUALITY

NPLs¹ percentage of the loan portfolio (gross)



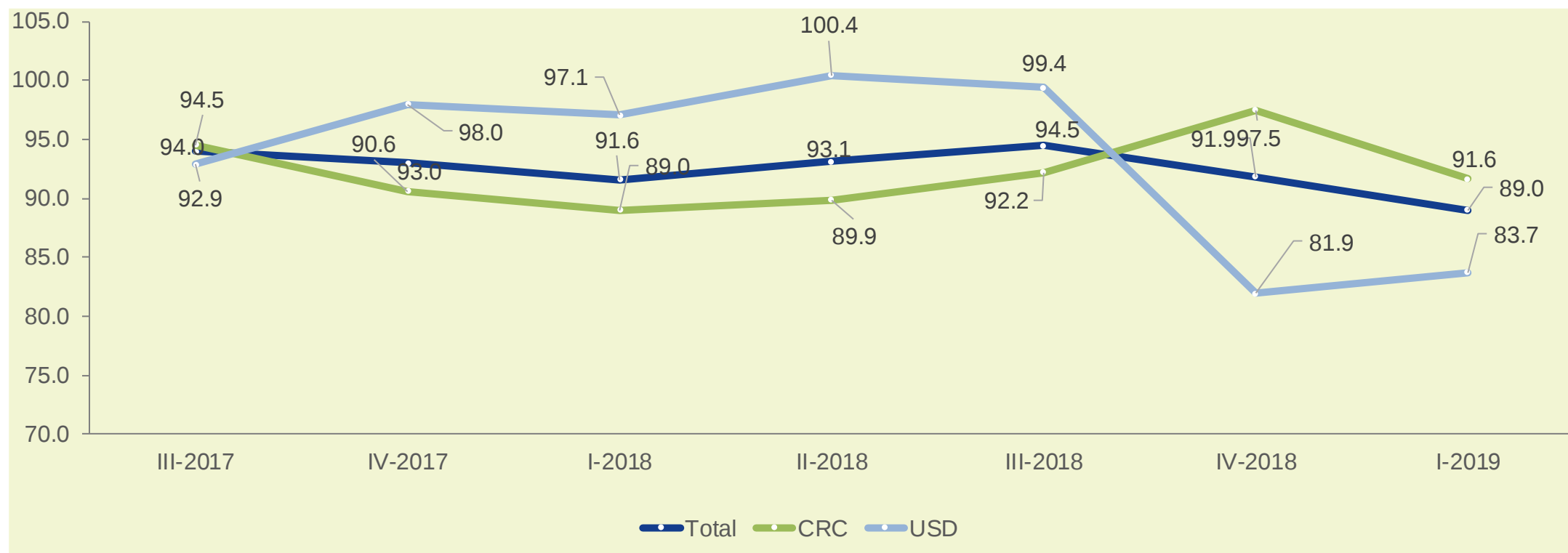
Coverage ratio²



(1) NPL: credits more delay 90 days

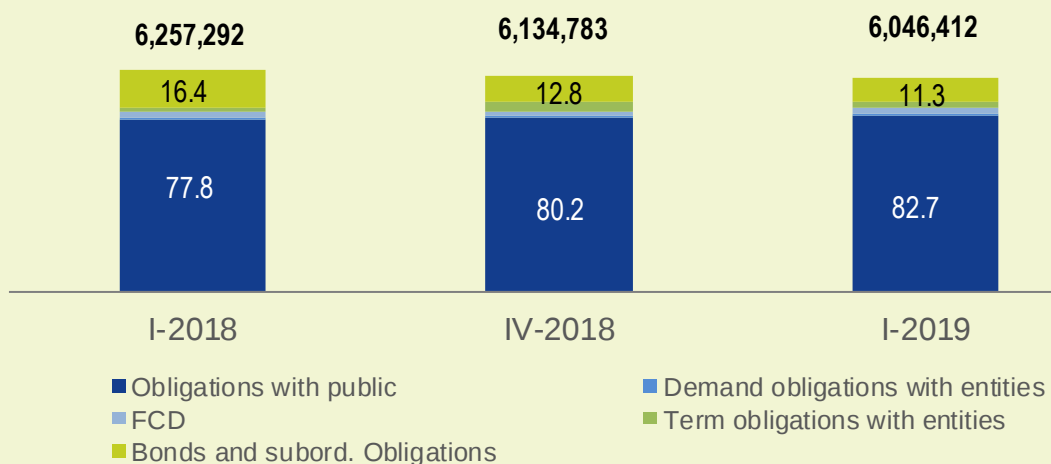
(2) Allowances for loan impairments over NPLs

BNCR (STAND-ALONE): LOAN-TO-DEPOSIT RATIO

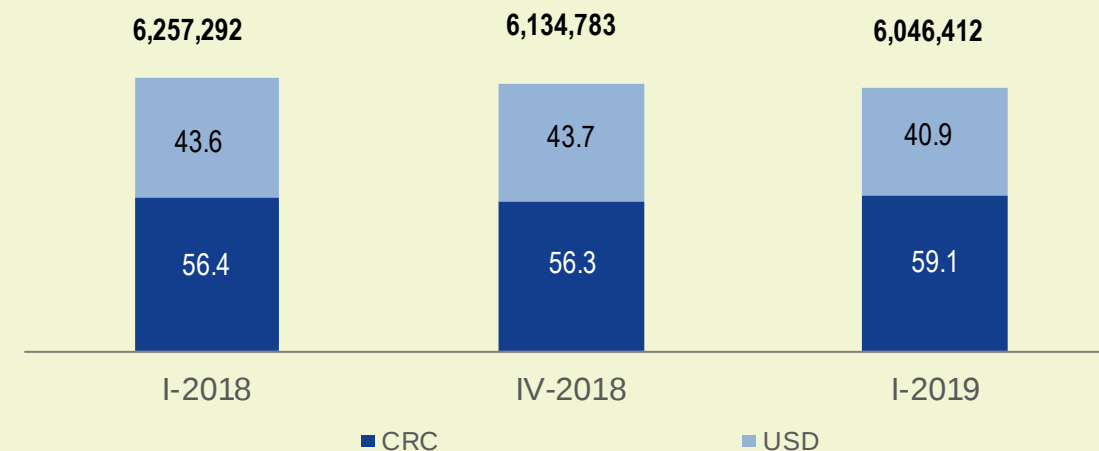


BNCR (STAND-ALONE): FUNDING STRUCTURE

By product

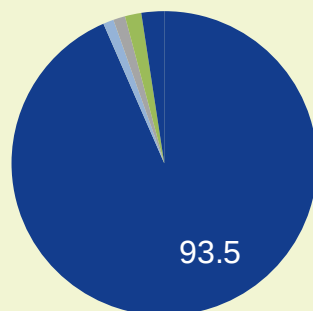


By currency



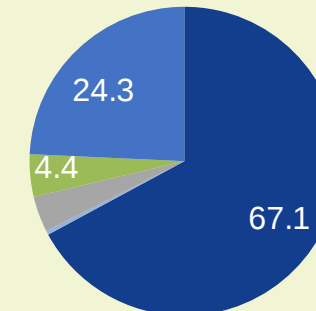
CRC

- Obligations with public
- Demand obligations with entities
- FCD
- Term obligations with entities
- Bonds and subord. Obligations



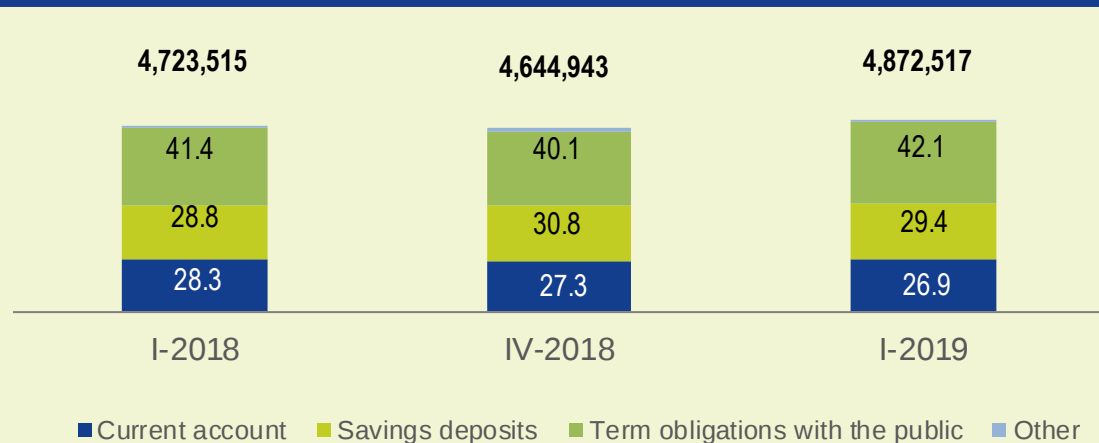
Foreign currency

- Obligations with public
- Demand obligations with entities
- FCD
- Term obligations with entities
- Bonds and subord. Obligations

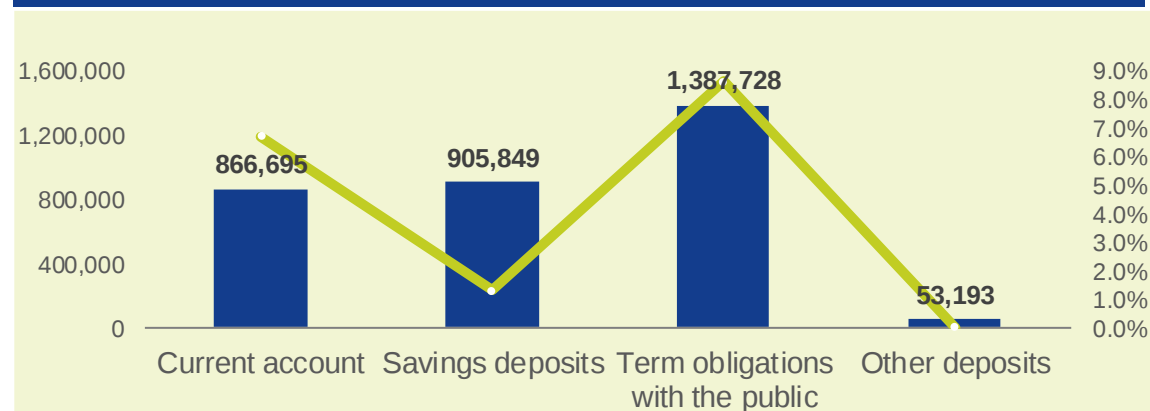


BNCR (STAND-ALONE): DEPOSIT BREAKDOWN

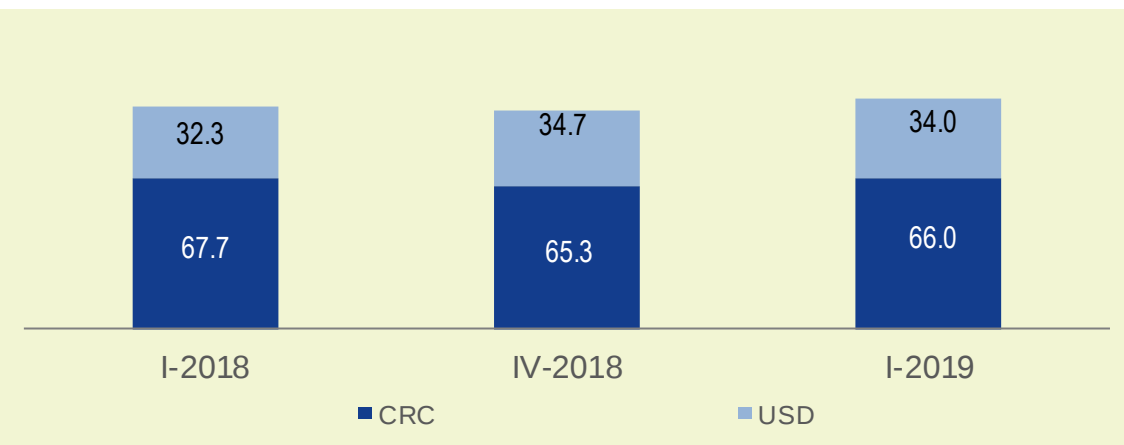
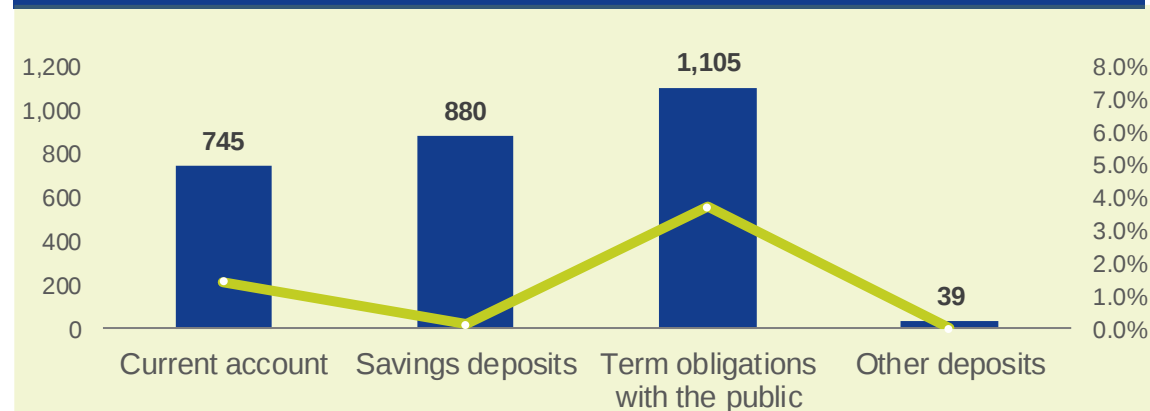
Structure of deposits



Deposits and average cost (CRC)



Deposits and average cost (other)



BNCR: OUTSTANDING DEBT

Security	Issue date	Maturity	Initial term (years)	Currency	Issued amount (million)	Outstanding amount	Interest rate
BNCR4A	12-jul-2017	12-jul-2019	2	CRC	20,000 MM	20,000	8.03%
BNCR4B	20-set-2017	20-set-2019	2	CRC	20,000 MM	14,175	8.09%
BNRC4C	06-oct-2017	06-oct-2020	3	CRC	20,000 MM	11,601	8.39%
BNRC4D	12/02/2019	12/08/2020	1.5	CRC	20,000 MM	20,000	9.10%
BNRC5A	21/01/2019	21/01/2022	3	CRC	35,000 MM	35,000	10.03%
BNRC5B	29/01/2019	29/01/2021	2	CRC	35,000 MM	24,016	9.15%
Subordinated	27-may-2014	15-nov-2023	9.6	USD	100 MM	100 MM	Libor6m+5.00%
Subordinated	2-nov-2014	23-oct-2029	15	USD	30 MM	30 MM	Libor6m+5.25%
RegS / 144A	25-abr-2016	25-abr-2021	5	USD	500 MM	350.2 MM	5.875
RegS / 144A	1-nov-2013	1-nov-2023	10	USD	500 MM	500 MM	6.25

Long term obligations Loans	MM CRC	rate	MM USD	rate
Local	34,321	4.71%		
International			159.1 MM	5.96%
Total	34,321	4.71%	159.1 MM	5.96%

CREDIT RATINGS

Local

BNCR	Fitch
Last	Nov-18

Long term debt	Fitch
Corporative bonds	AA+
Mortgage bonds	AA+
Long term deposits	AA+

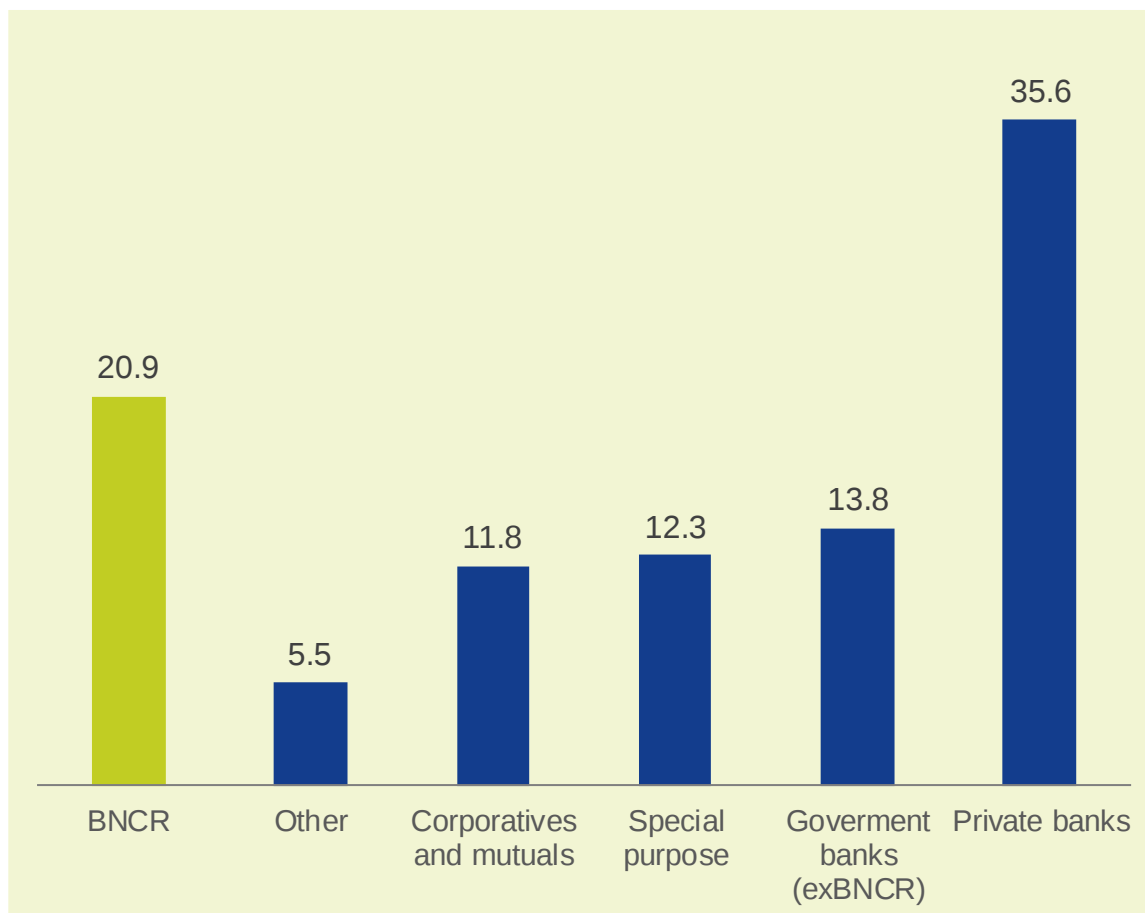
Short term debt	Fitch
Short term deposits	F1+
Certificates of deposits	F1+

International

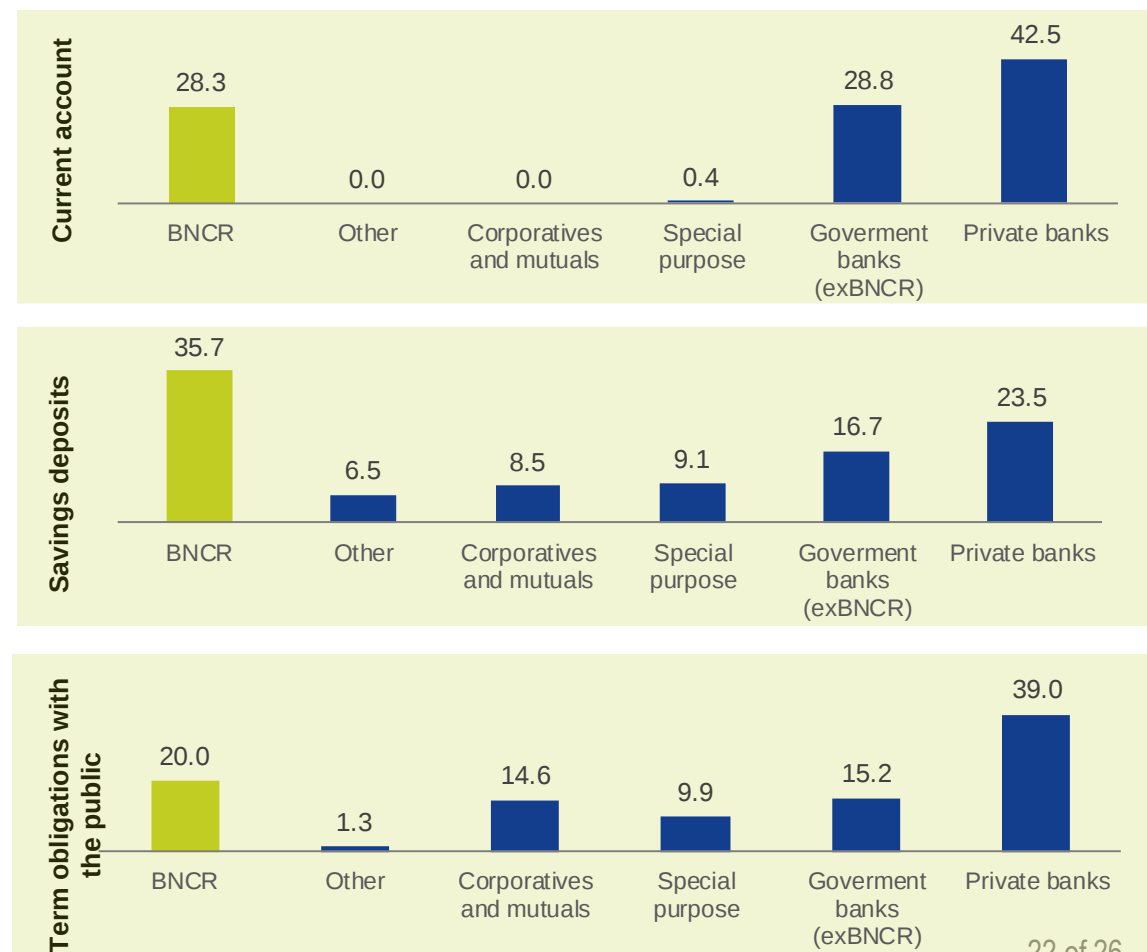
BNCR	Fitch	Moody's
Last	Nov-18	Dic-18
Outlook	Est	Neg
Stand alone rating foreign currency	BB	Ba3

MARKET SHARE

Credit

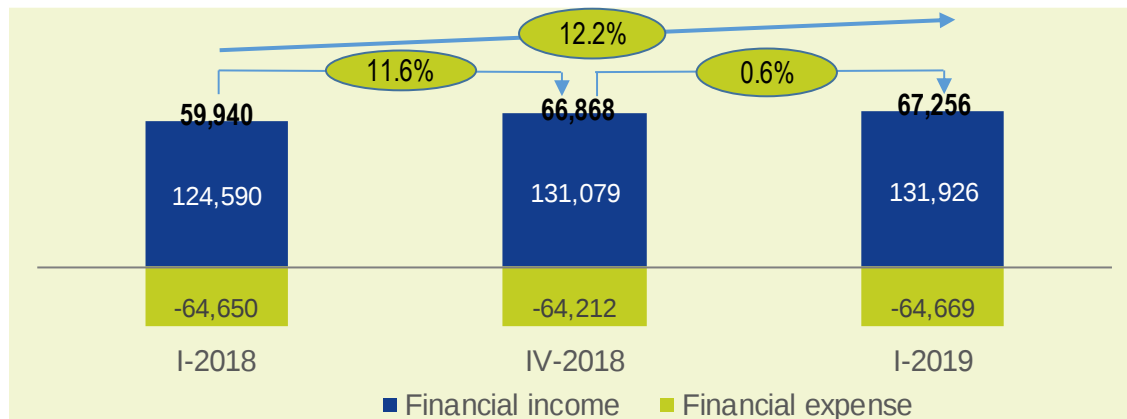


Deposits

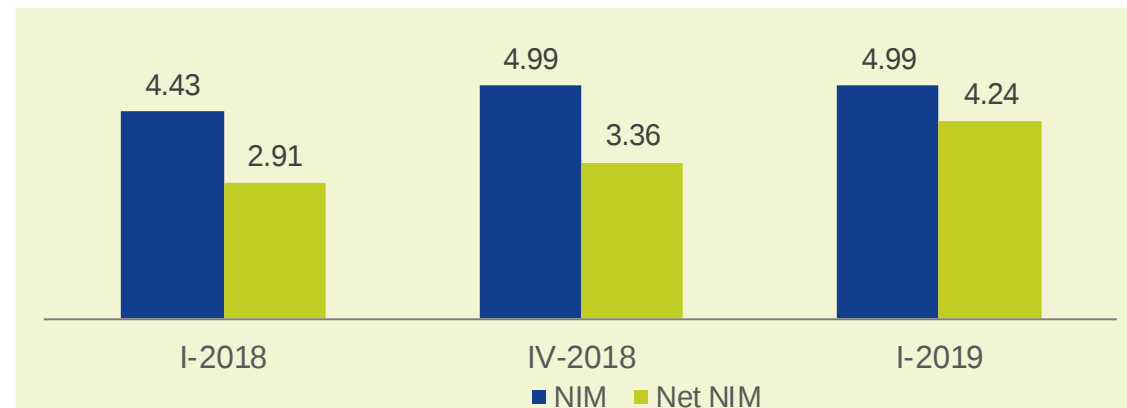


FINANCIAL PERFORMANCE

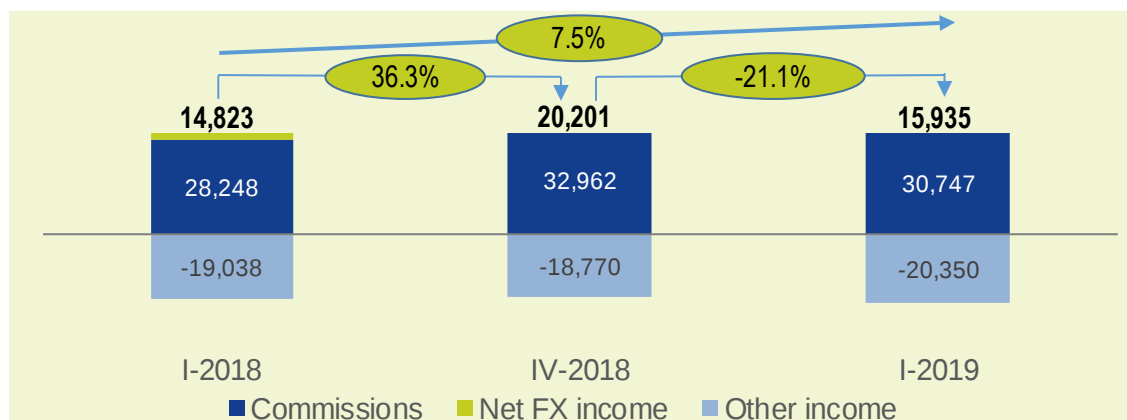
Financial income (million CRC)



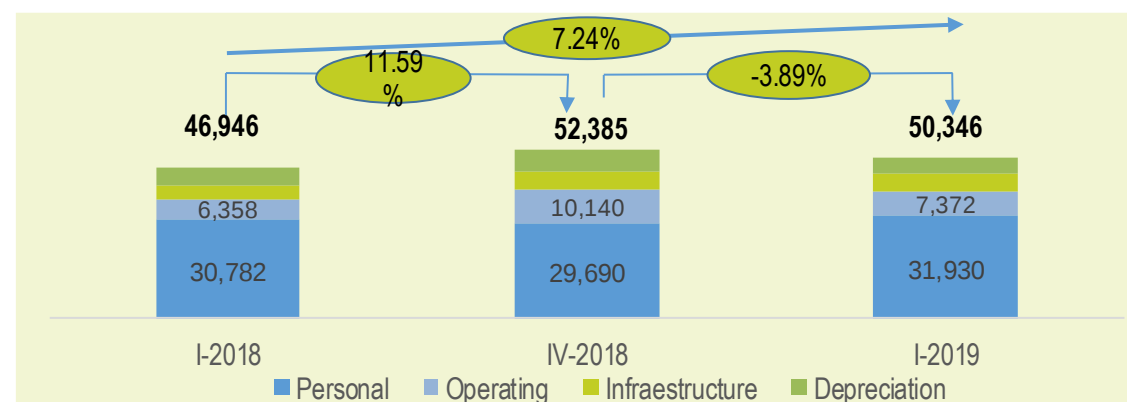
NIM



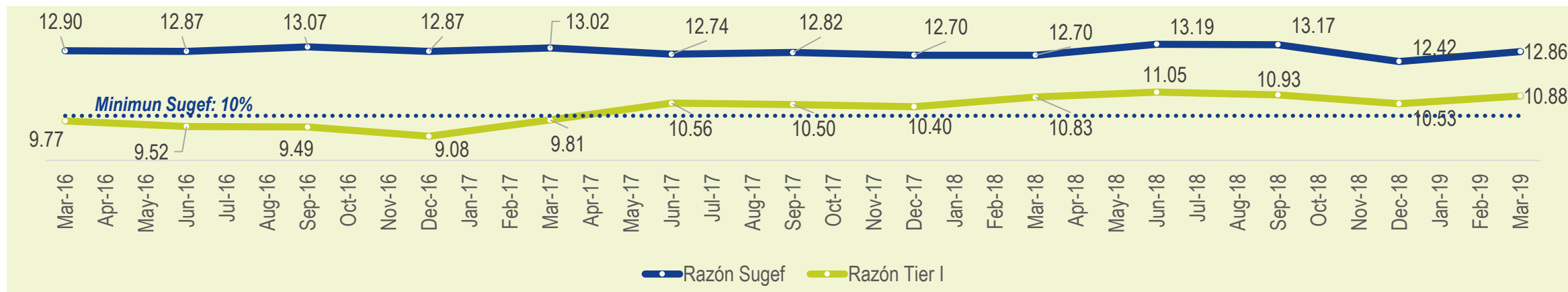
Fee income (million CRC)



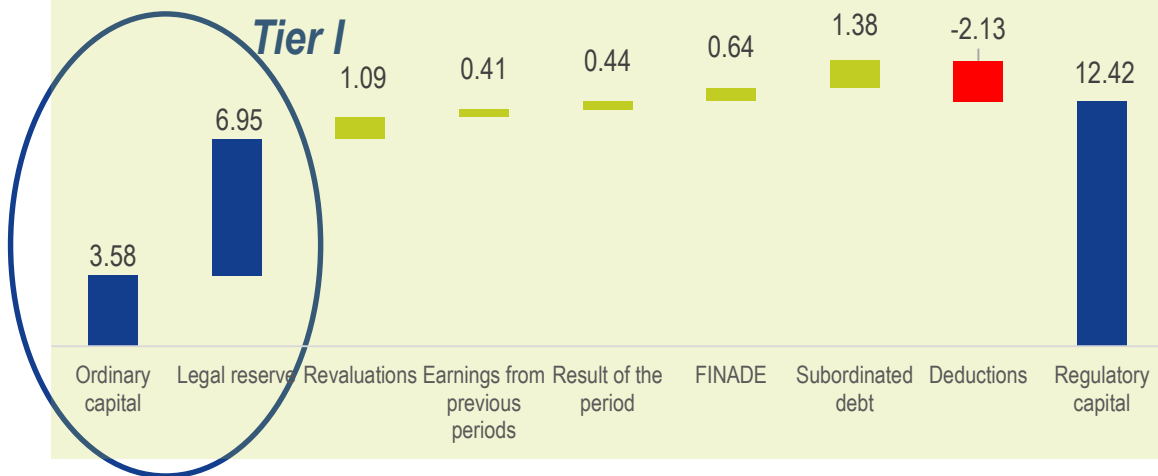
Operational expenditure (million CRC)



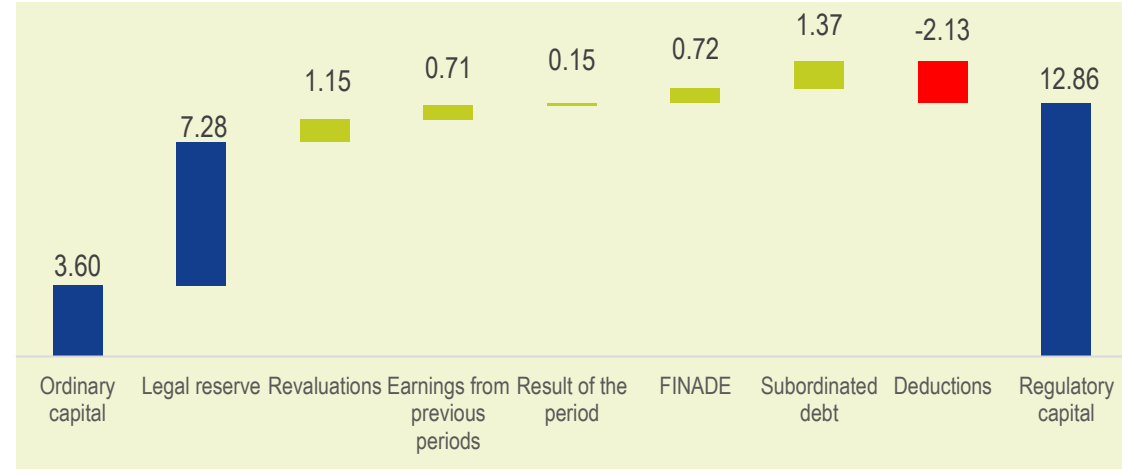
CAPITALIZATION



ISP composition (Dec-18)

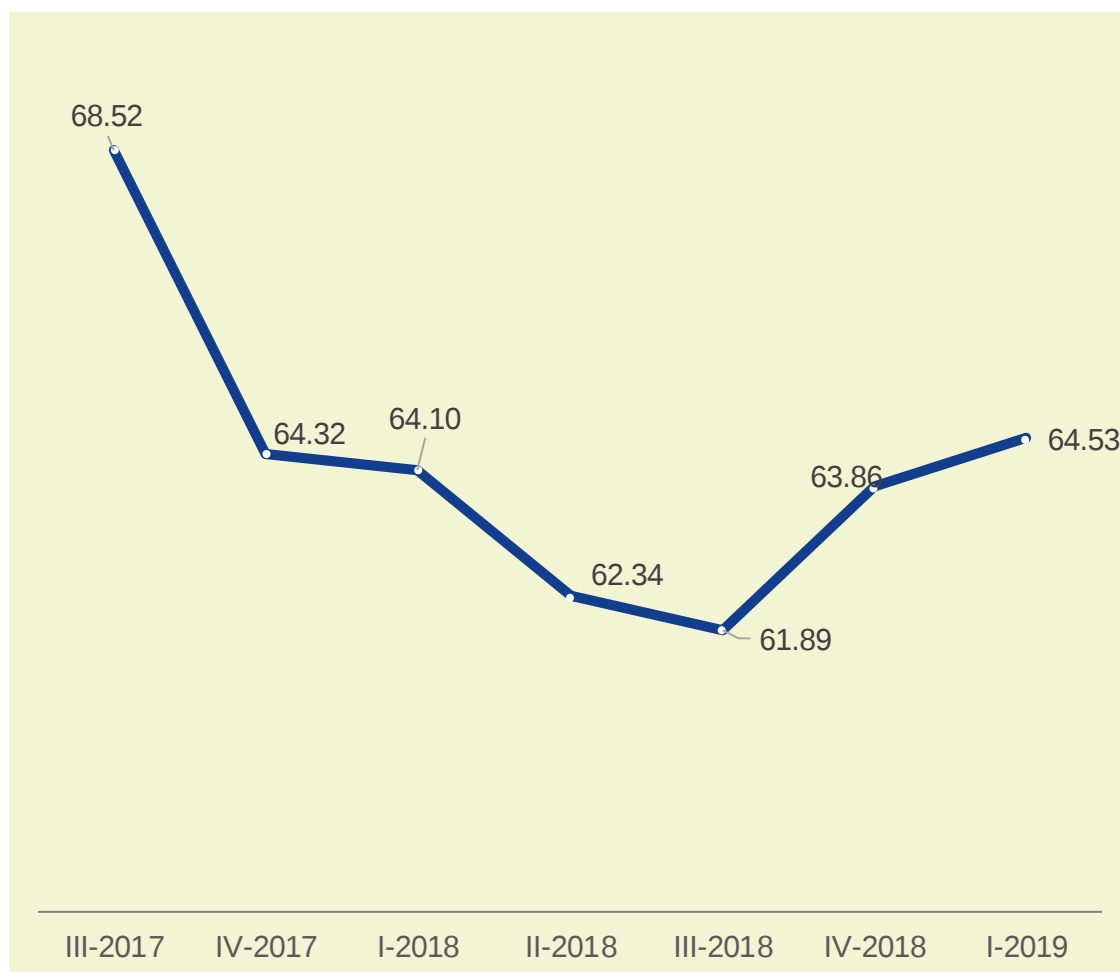


ISP composition (Mar-19)

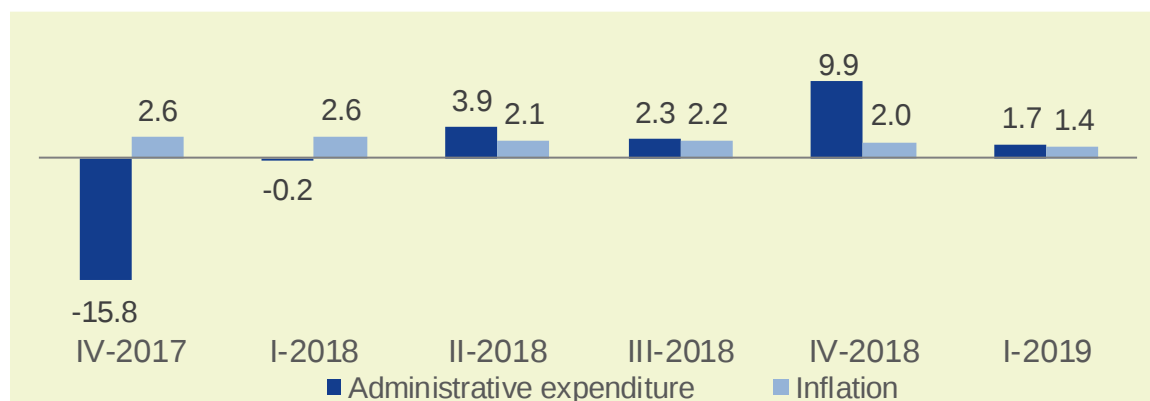


EFFICIENCY

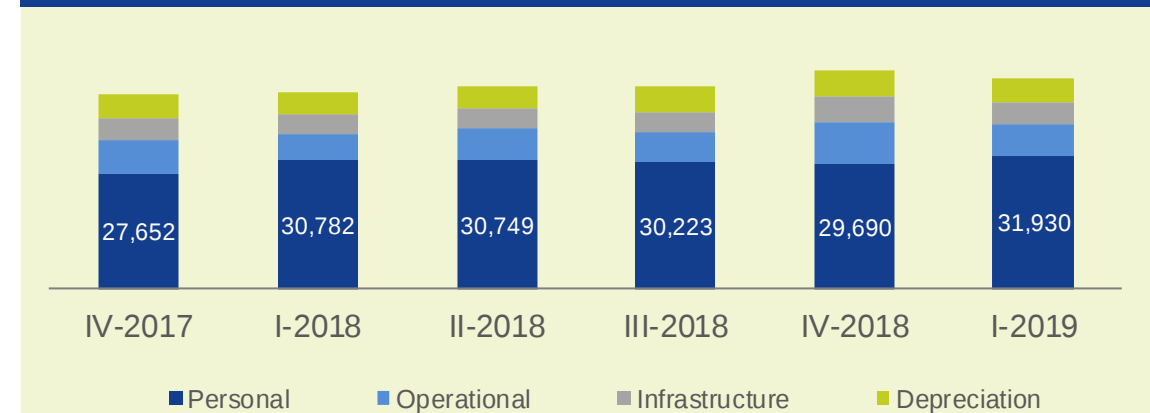
Efficiency ratio



Administrative expenditure (YoY growth, %)

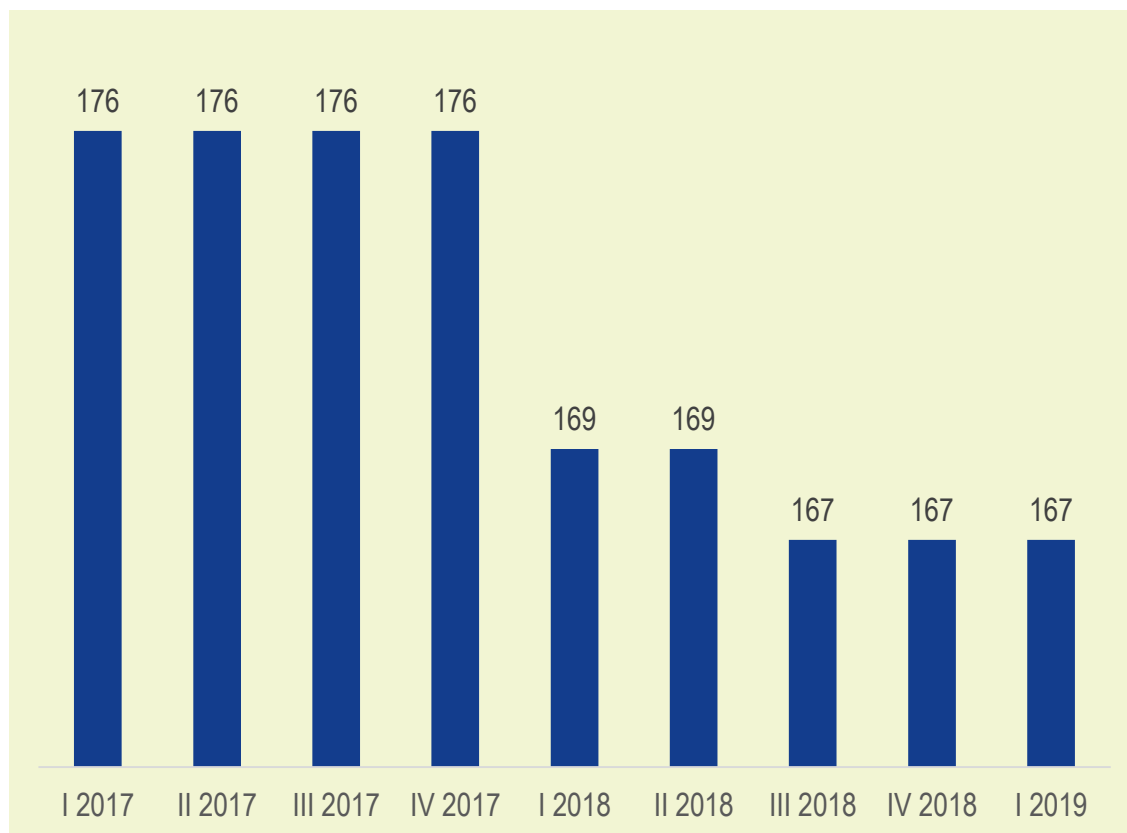


Administrative expenditure breakdown (million CRC)

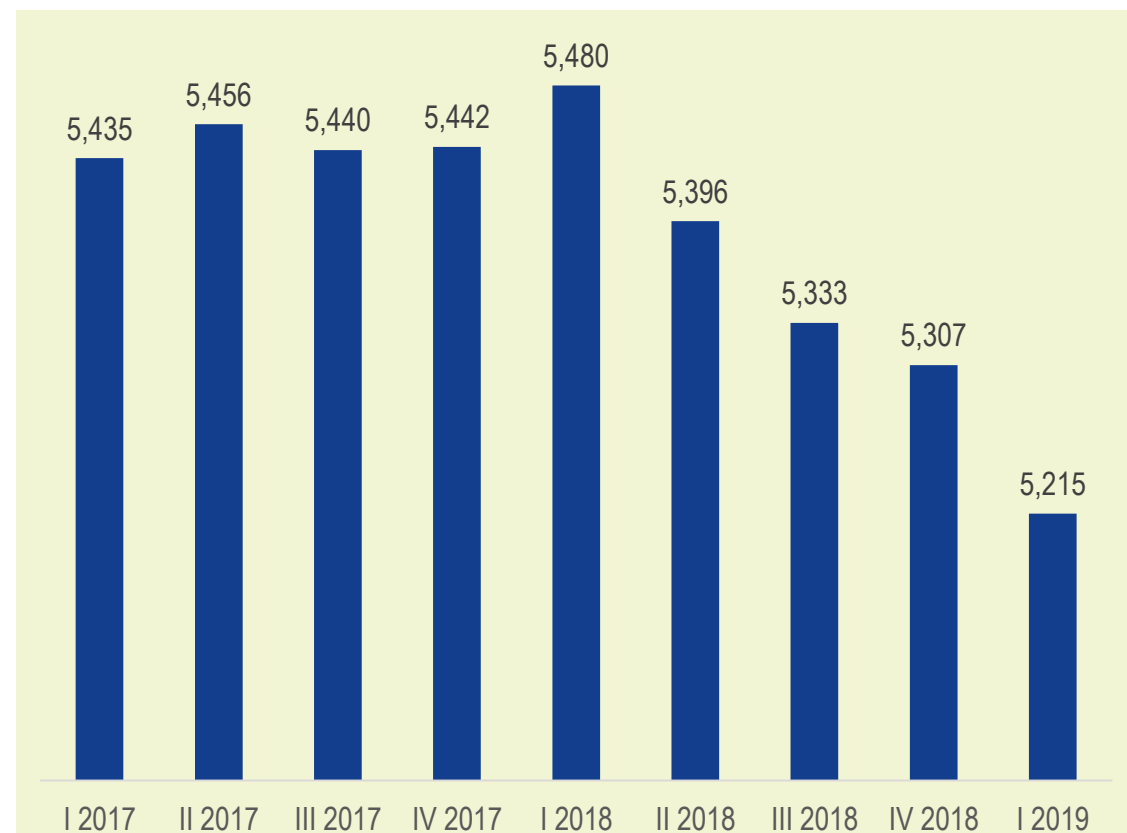


BRANCHES AND PAYROLL

Branches⁽¹⁾



Payroll⁽¹⁾



(1) Includes all BNCR Group