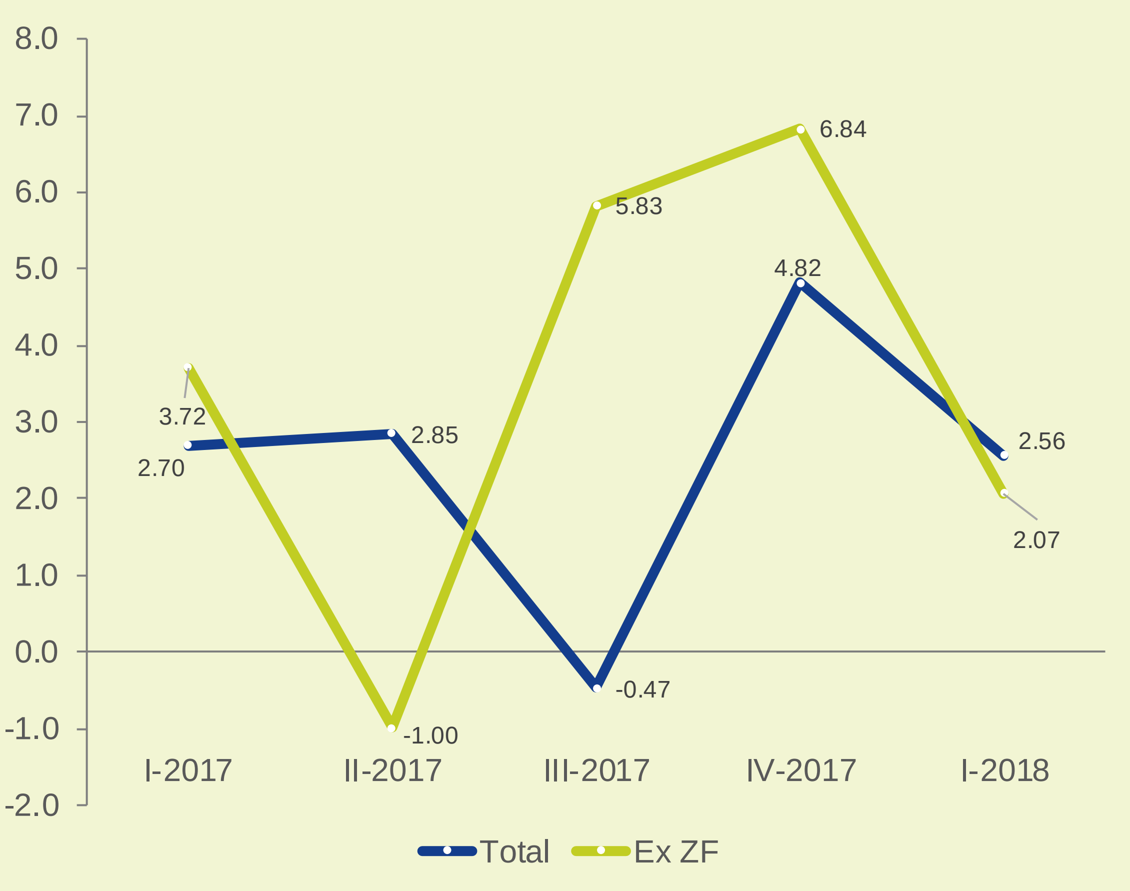
INVESTORS REPORT

FIRST QUARTER, 2018

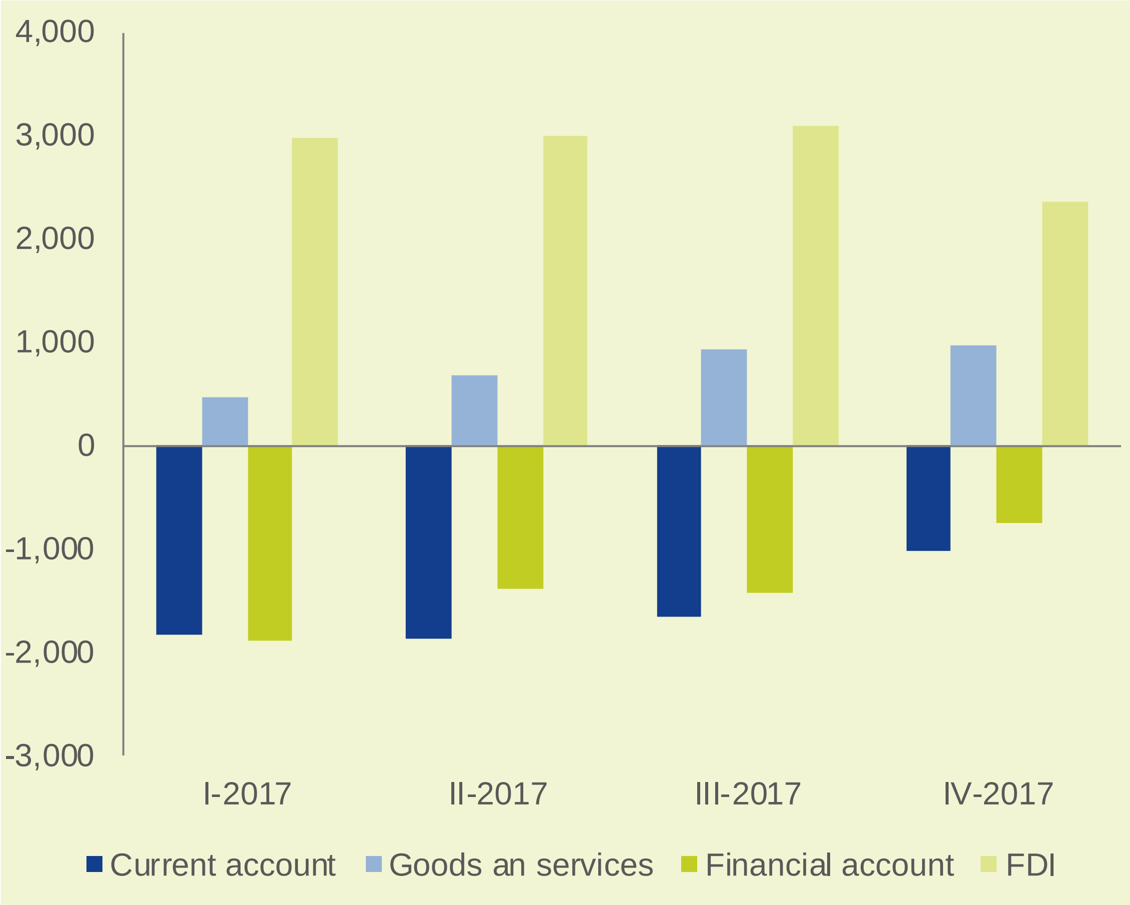
Juntos somos
Progreso

COSTA RICA: ECONOMIC ACTIVITY

IMAE(1) (QoQ variation annualized, %)



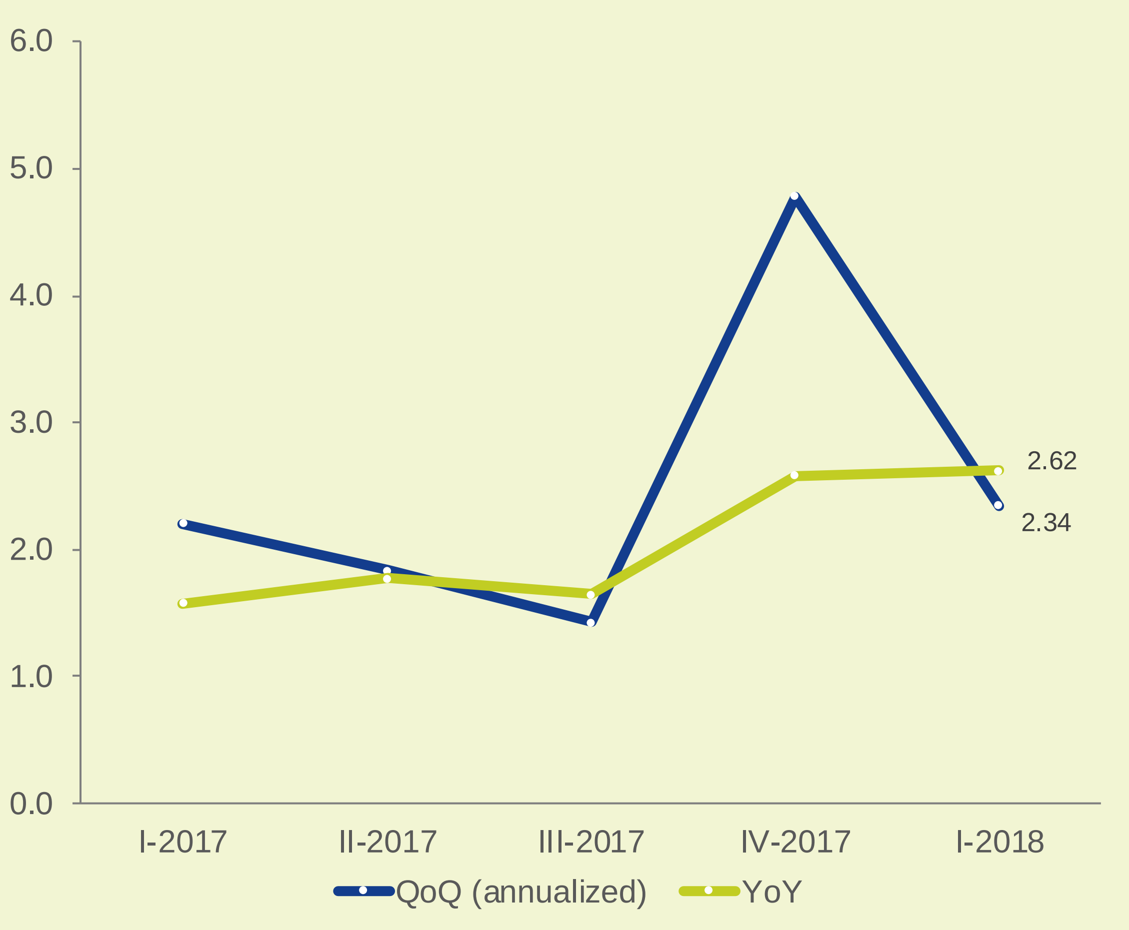
Balance of Payments (last year, million USD)



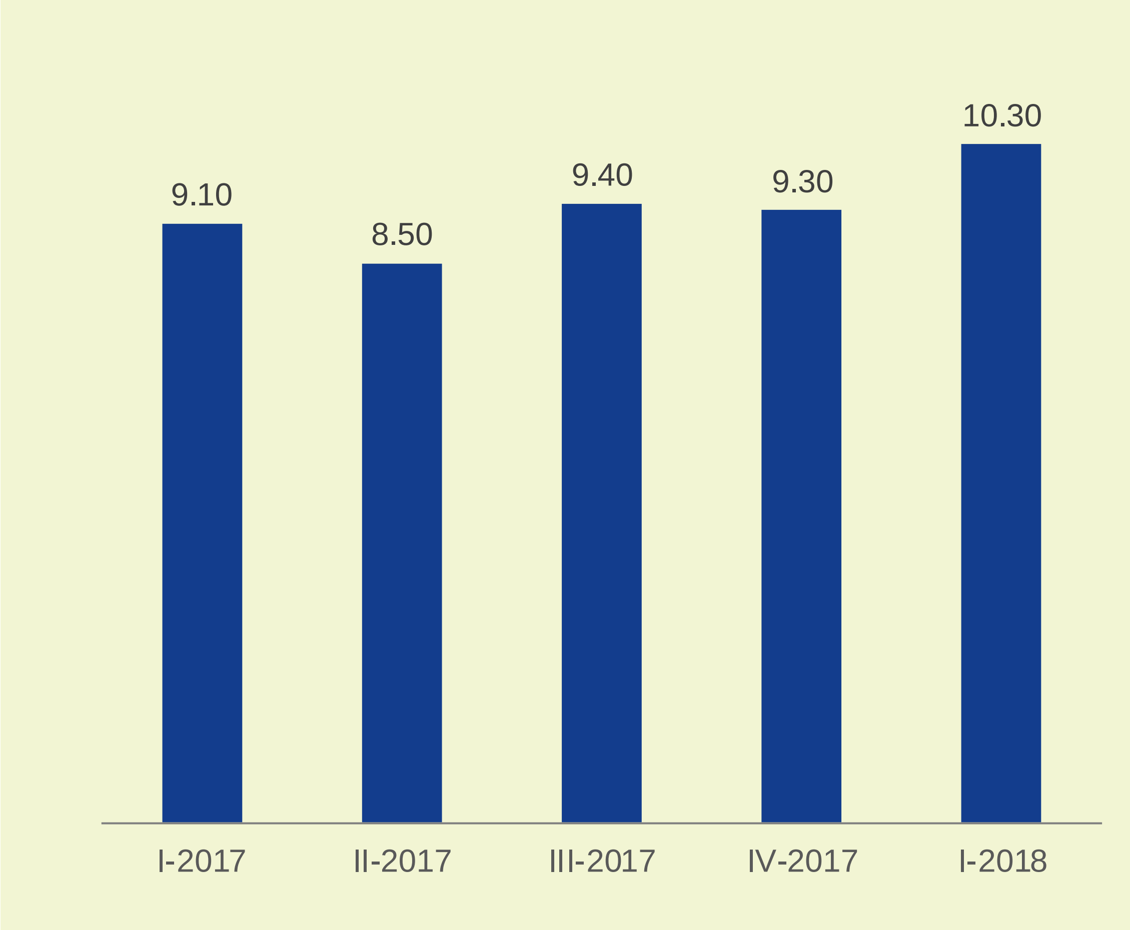
(1) IMAE stands for Índice Mensual de Actividad Económica, it is a gauge of economic activity computed by the Central Bank

COSTA RICA: INFLATION AND UNEMPLOYMENT

Consumer Price index (CPI)



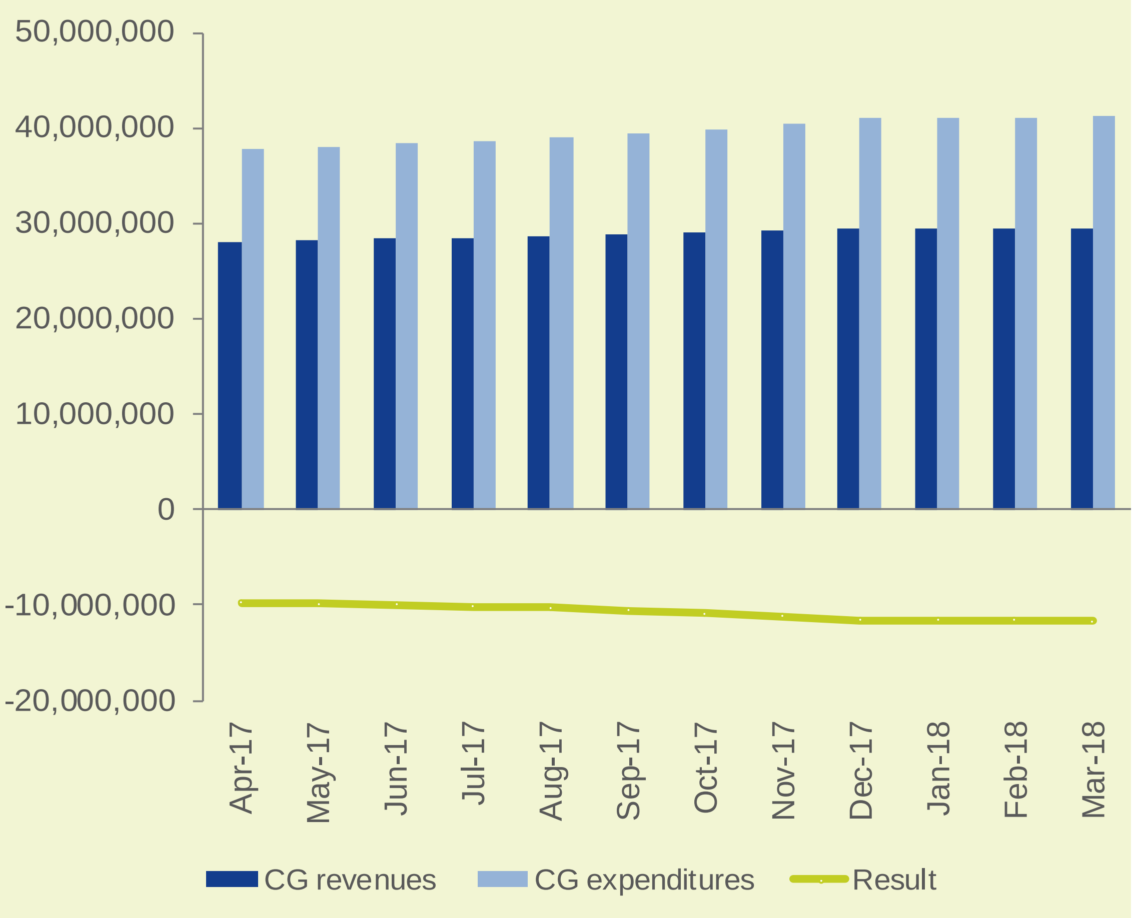
Unemployment



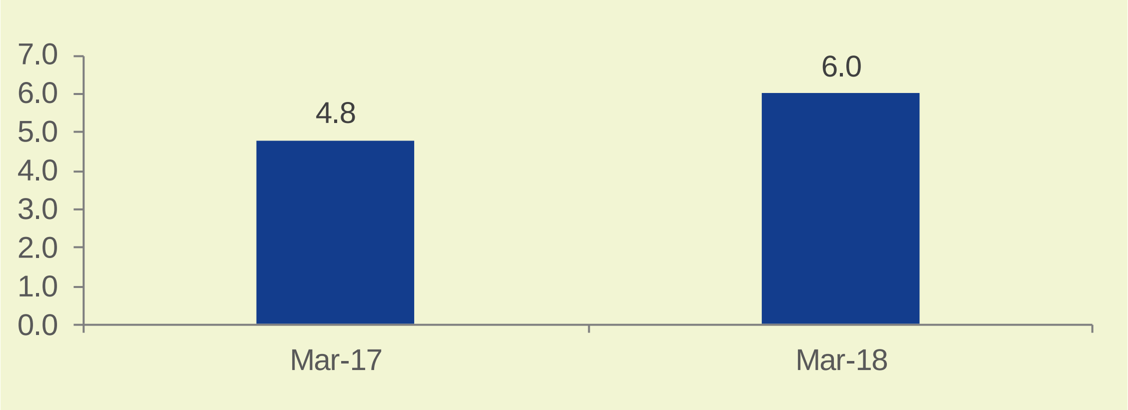
Source: Banco Central de Costa Rica e Instituto Nacional de Estadística y Censos (INEC)

COSTA RICA: FISCAL PERFORMANCE

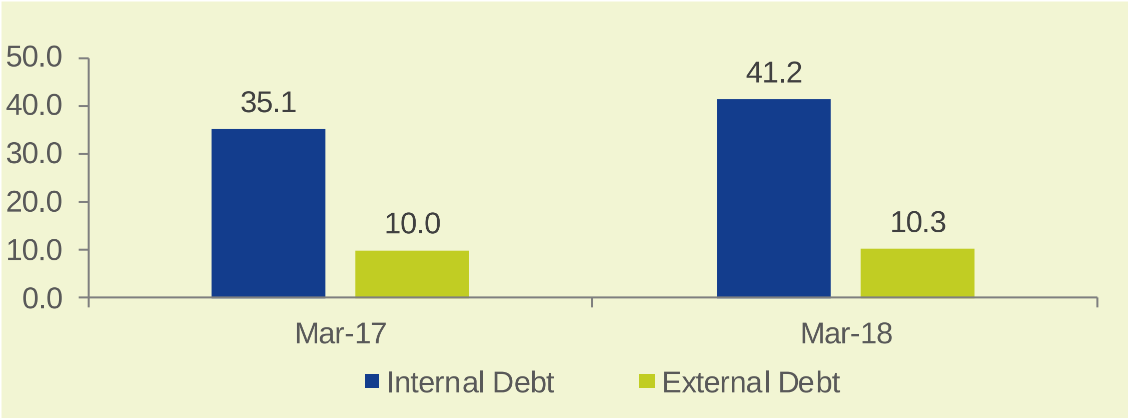
Central government: revenues and expenditures (last year, million CRC)



Central Government Deficit / GDP (%)



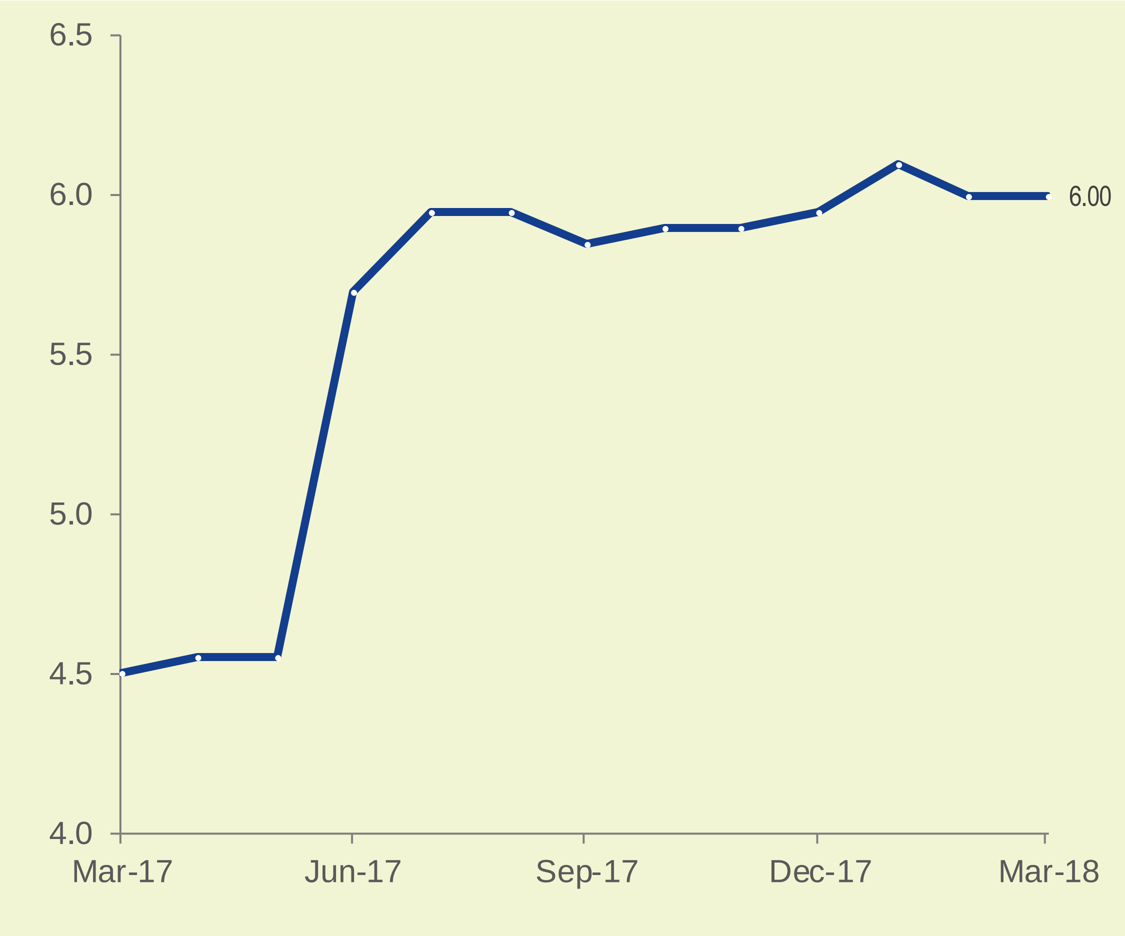
Central Government Debt/ GDP (%)



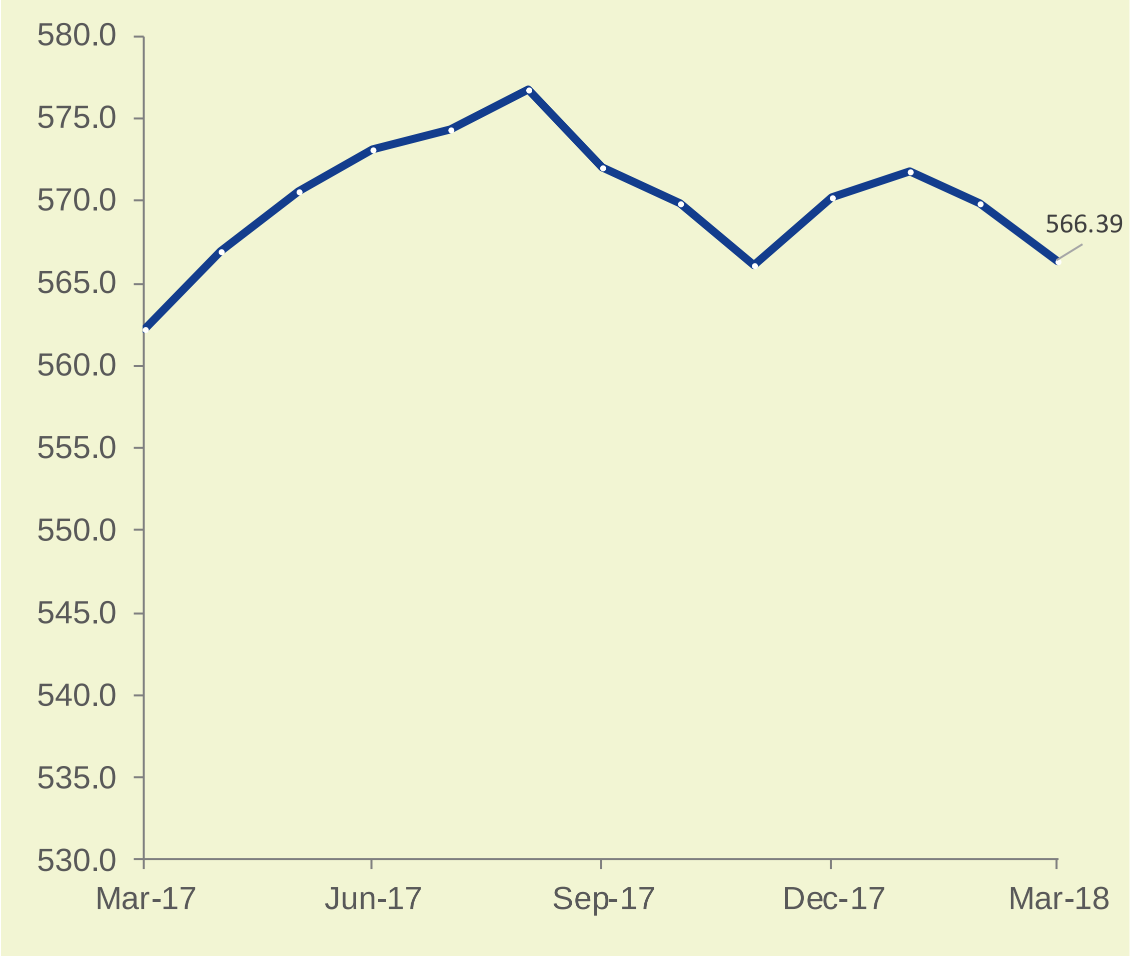
Source: Costa Rica Ministry of Finance

COSTA RICA: INTEREST AND EXCHANGE RATES

Tasa básica pasiva



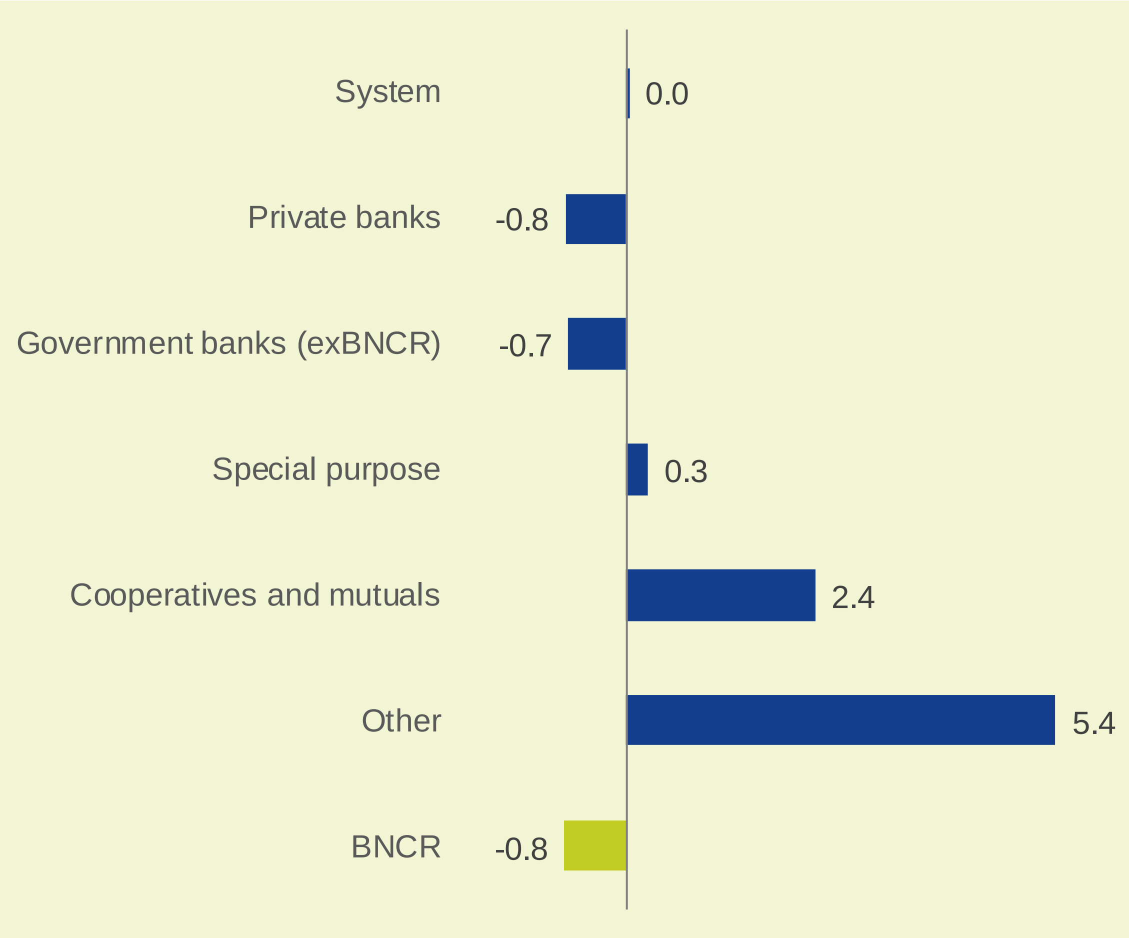
Average exchange rate USDCRC (Monex)



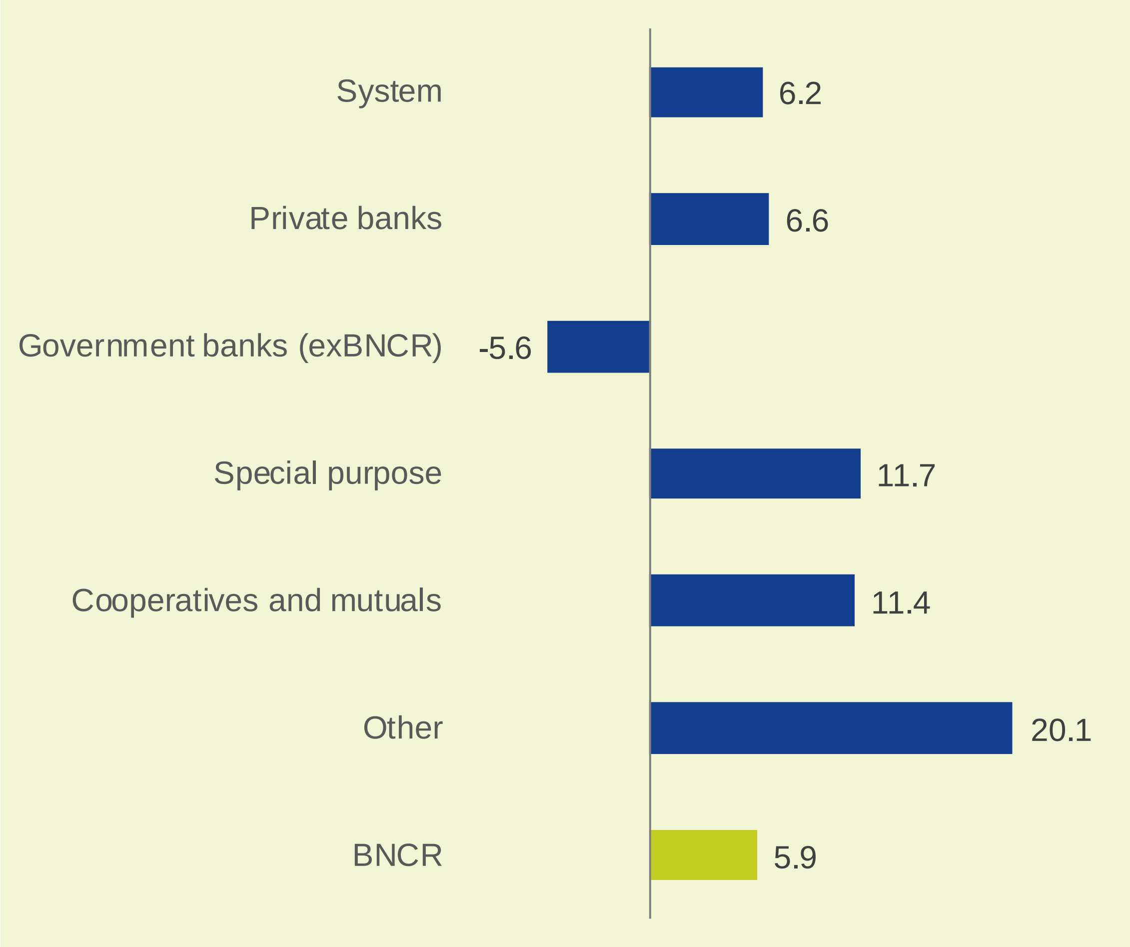
Source: Banco Central de Costa Rica

BANK SYSTEM: CREDIT (GROSS)

Quarterly growth (1Q 2018)

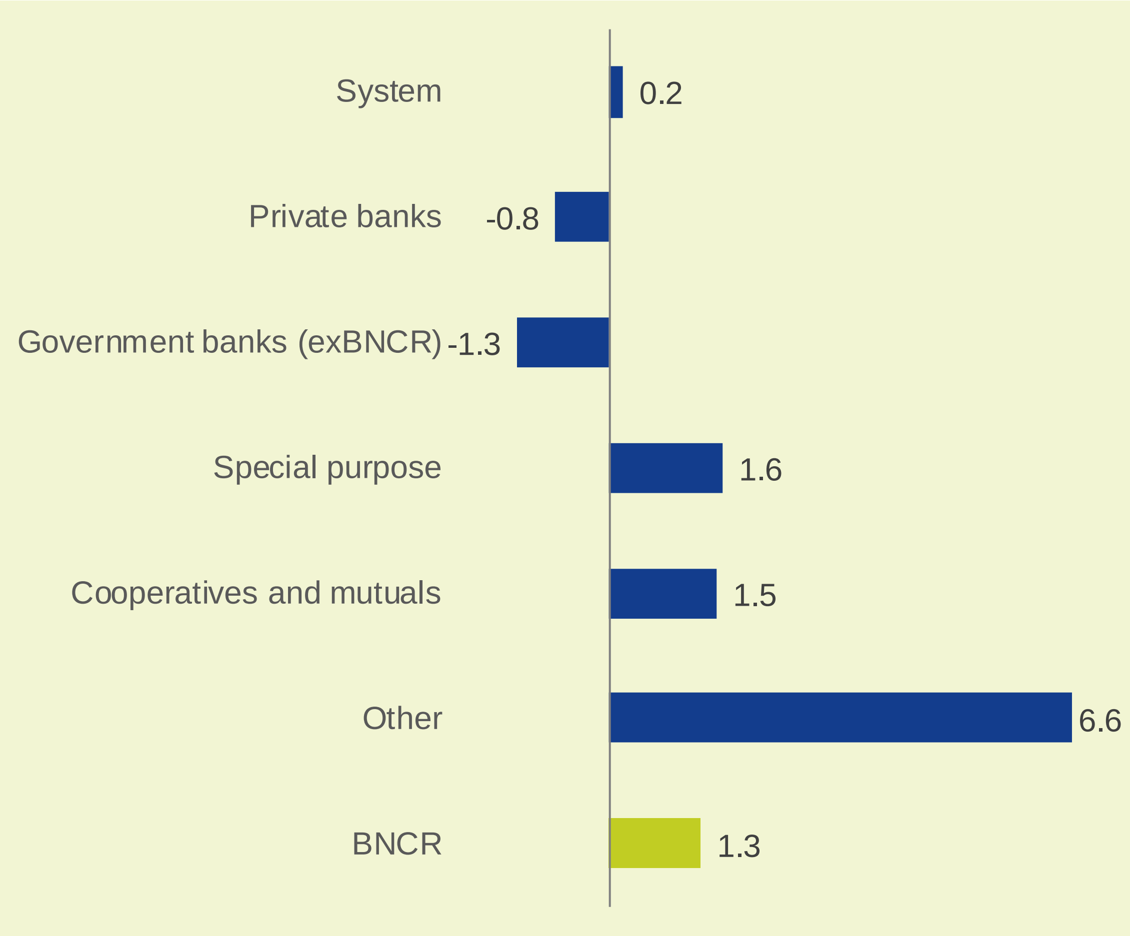


Year growth (1Q 2018)

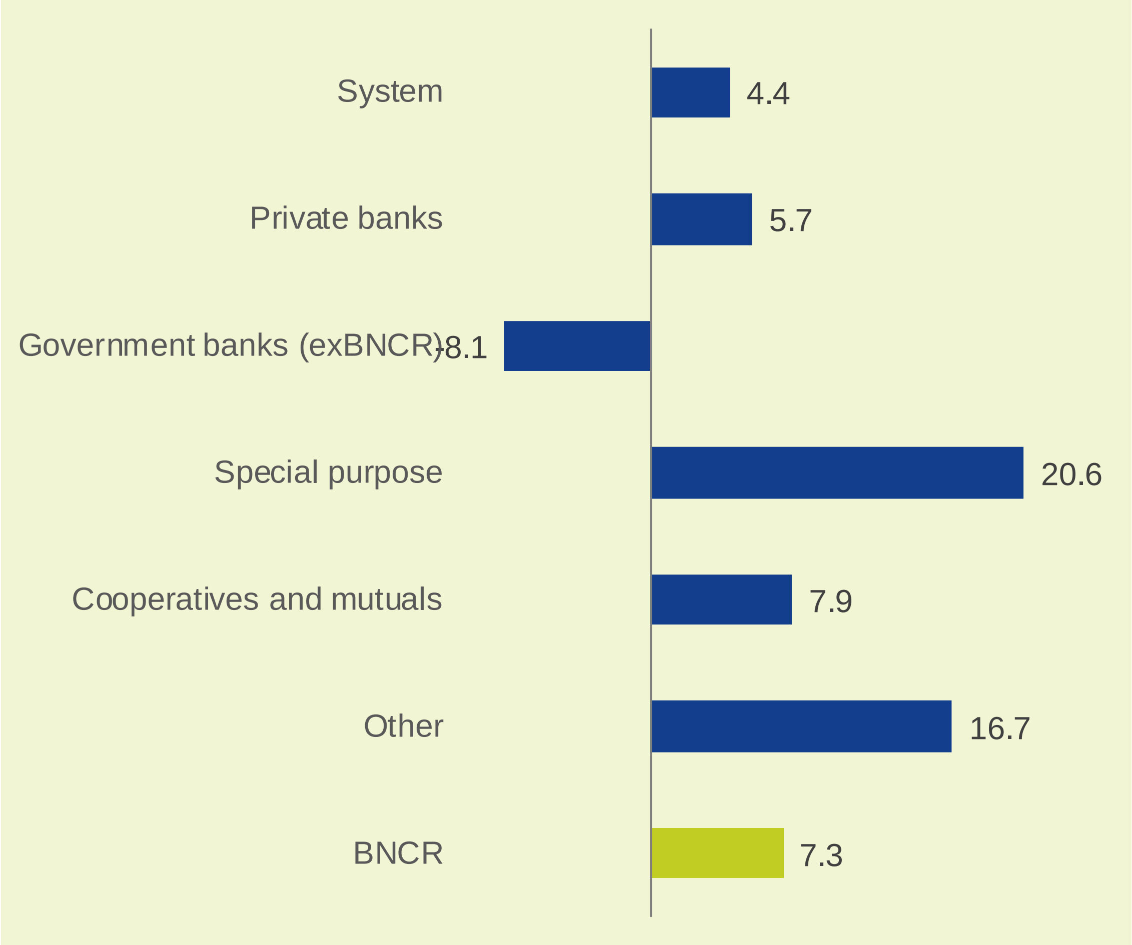


BANK SYSTEM: DEPOSITS

Quarterly growth (1Q 2018)



Year growth (1Q 2018)



Corporate Governance

Governance Structure

Board of Directors

Chairman

Ana Isabel Solano

Vice-chairman

Víctor Hugo Carranza Salazar

Secretary

Luis Pal Hagedüs

Directors

Ana Cecilia Rodríguez Quesada

Olman Briceño Fallas

Jorge Mendez Zamora

Jeannette Ruiz Delgado

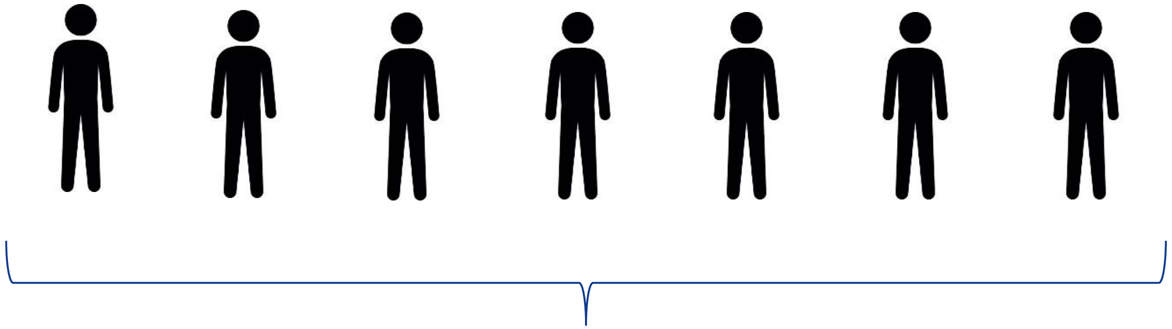
Internal and external independent auditors

Chief Executive Officer

Juan Carlos Corrales Salas

Officers and Support Committees

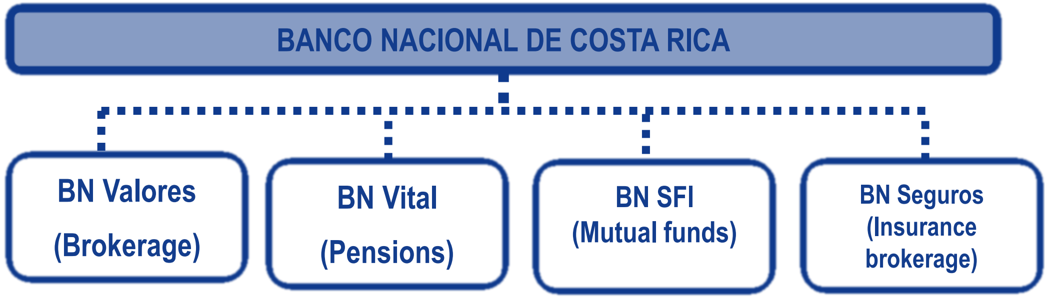
Independent Board of Directors



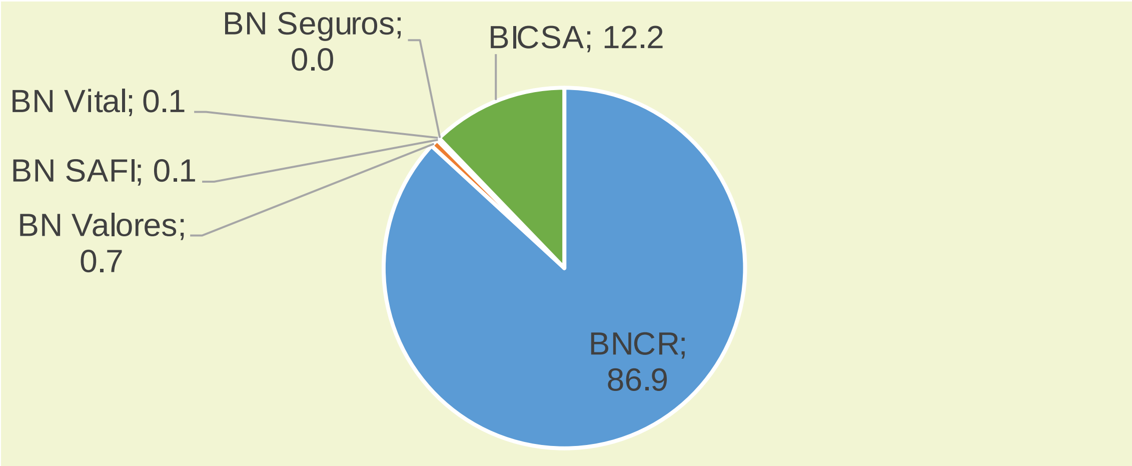
100% independent

- Appointed by the Counsel of Ministers.
- 8-year term.
- Every 4 years, 3 or 4 members change.

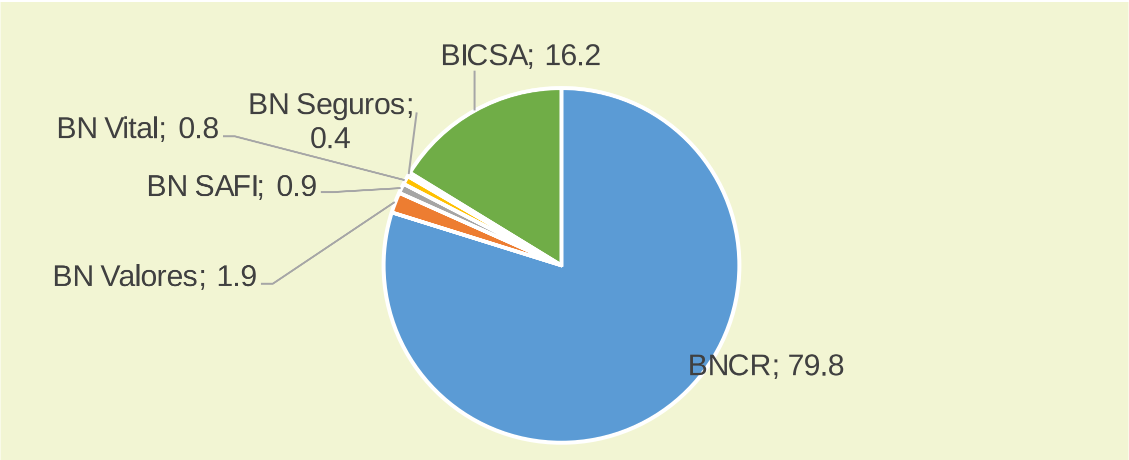
CORPORATE GOVERNANCE (CONT.)



Assets (March-18)



Equity (March-18)



BNCR owns a 49% stake in BICSA

Total assets and equity of BNCR Group amount CRC 8,082,463 million and equity CRC 659,157 million (excluding BICSA)

BANCO NACIONAL

Juntos somos Progreso

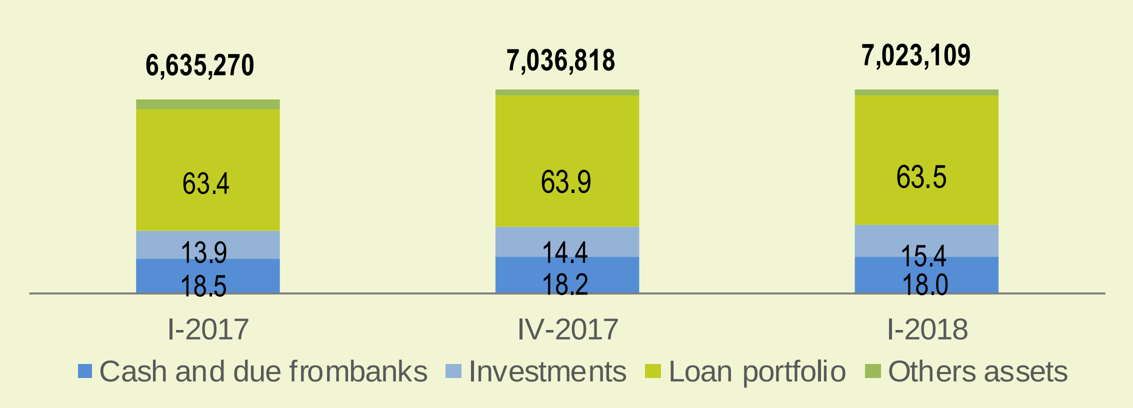
BNCR: INVESTMENT HIGHLIGHTS (1Q 2018)

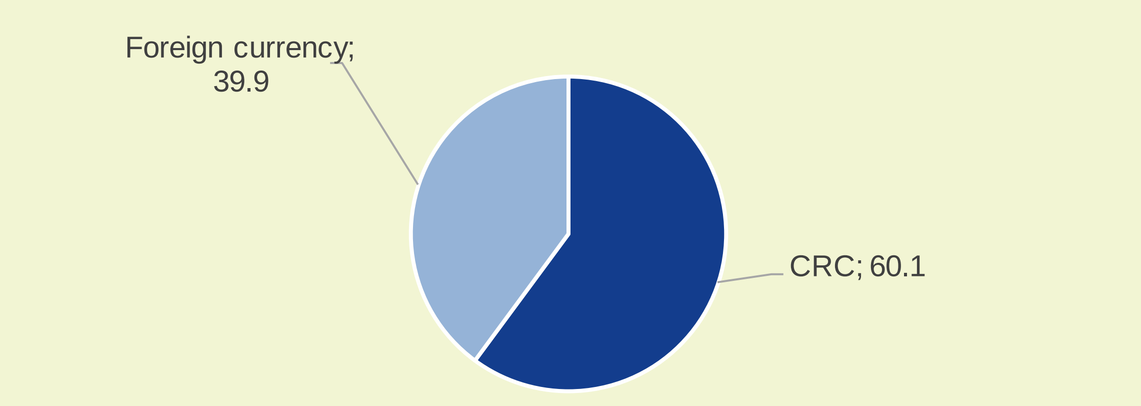
Profitability	Net income	CRC 6,592 millones	↗ 95.1% QoQ	↘ 51.5% YoY
	ROAE	4.21%	↗ 205 b.p QoQ	↘ 490 YoY
	ROAA	0.37%	↗ 18 b.p. QoQ	↘ 47 b.p. YoY
Credit	Loan portfolio	CRC 4,458,022 million	↘ 0.78% QoQ	↗ 5.94% YoY
	Provisions	CRC 22,462 million	↘ 45.55% QoQ	↗ 375.8% YoY
	Cost of risk(1)	2.01%	↘ 167.8 b.p. QoQ	↗ 155.3 b.p. YoY
NII and NIM	Net Financial income	CRC 39,324 million	↗ 55.82% QoQ	↘ 33.19% YoY
	NIM	4.43%	↘ 15 b.p. QoQ	↘ 38 b.p. YoY
	Net NIM(2)	2.91%	↗ 102 b.p. QoQ	↘ 181 b.p. YoY
Efficiency	Efficiency ratio(3)	64.1%	↘ 22 b.p. QoQ	↘ 47 b.p. YoY
Capital	ISP(4)	12.70%	↗ 1 b.p. QoQ	↘ 122 p.b. YoY

(1) Cost of risk: annualized provisions for loan loses on average gross loans.
(2) After allowances for impairment and recovery of assets and decrease in allowances
(3) Administrative expenditure on gross operational income.
(4) Regulatory Capital Adequacy Ratio

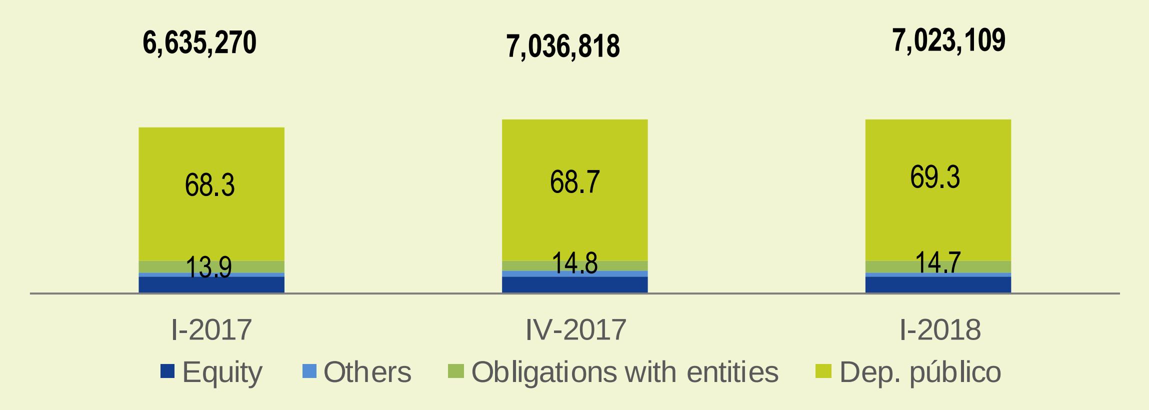
BNCR (STAND-ALONE): BALANCE SHEET BREAKDOWN

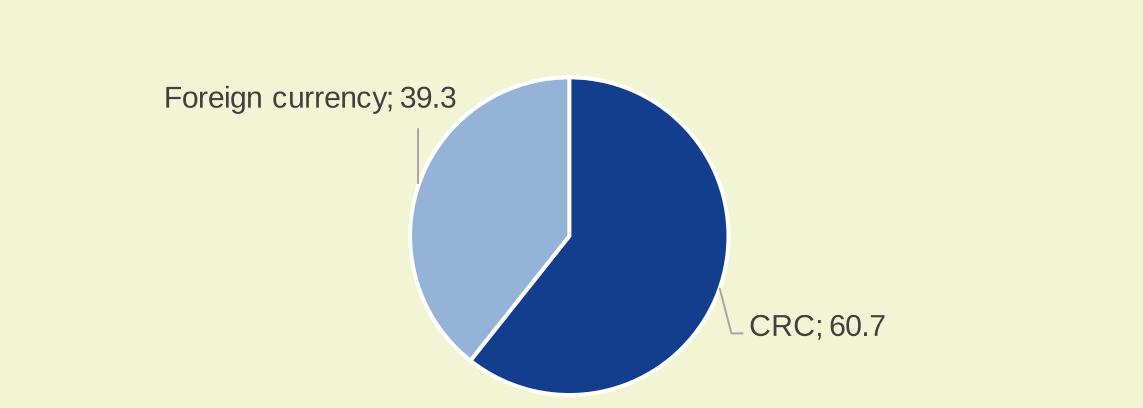
Assets (million CRC)





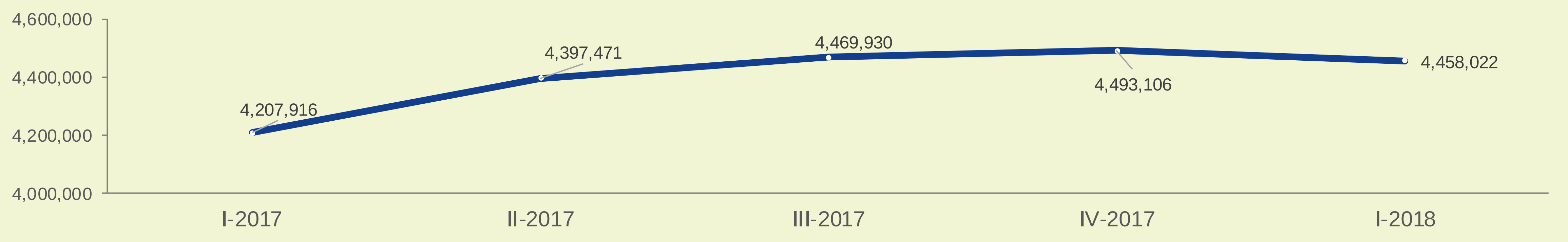
Liabilities and Equity (million CRC)



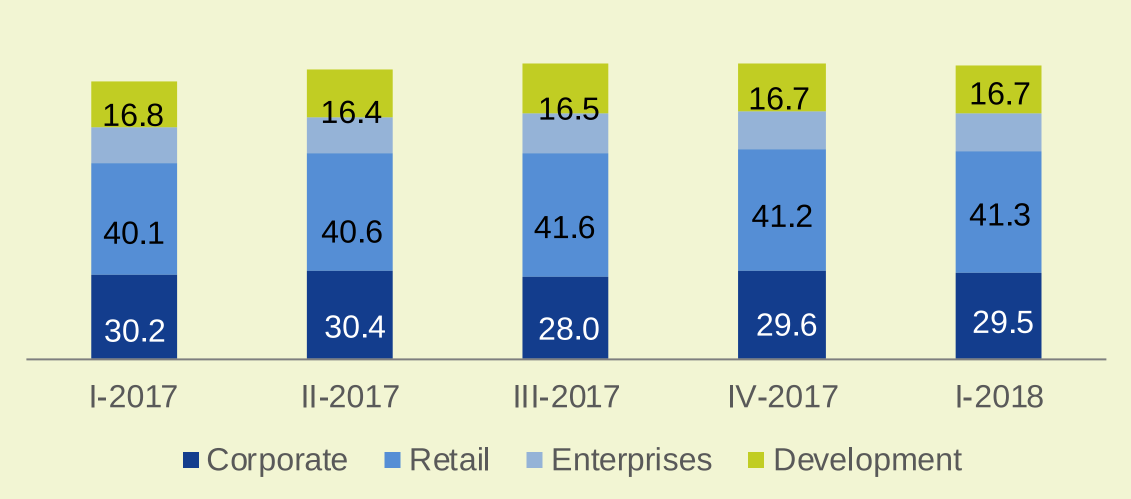


BNCR (STAND-ALONE): LOAN PORFOLIO

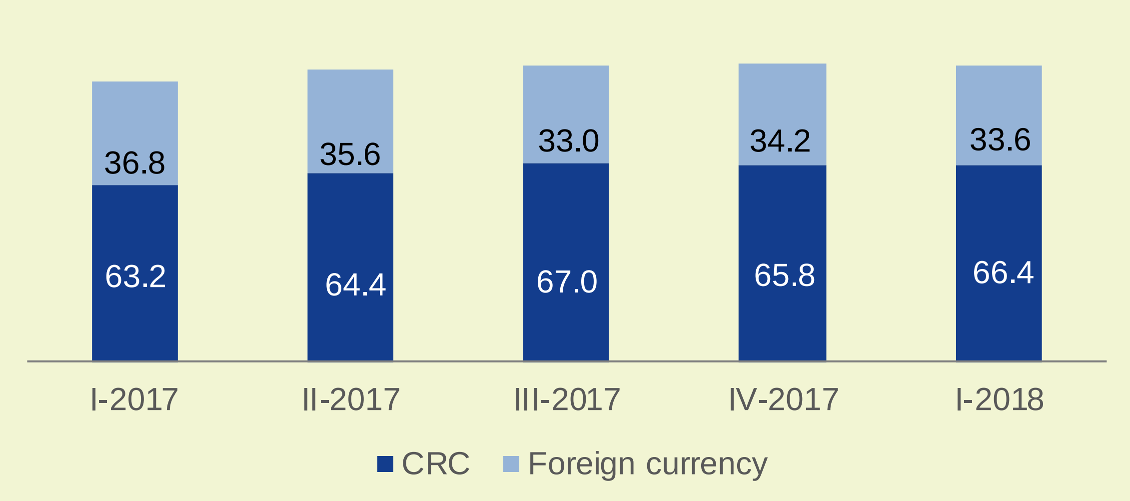
Loan portfolio gross (million CRC)



Portfolio composition (%)

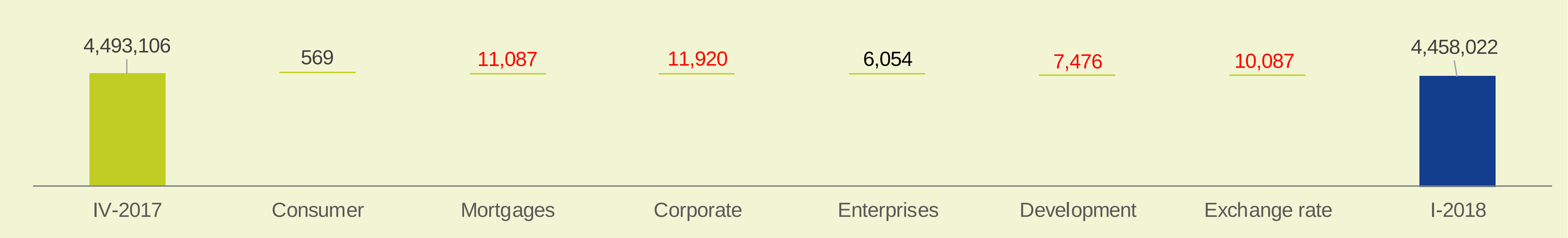


Loan portfolio by currency (%)

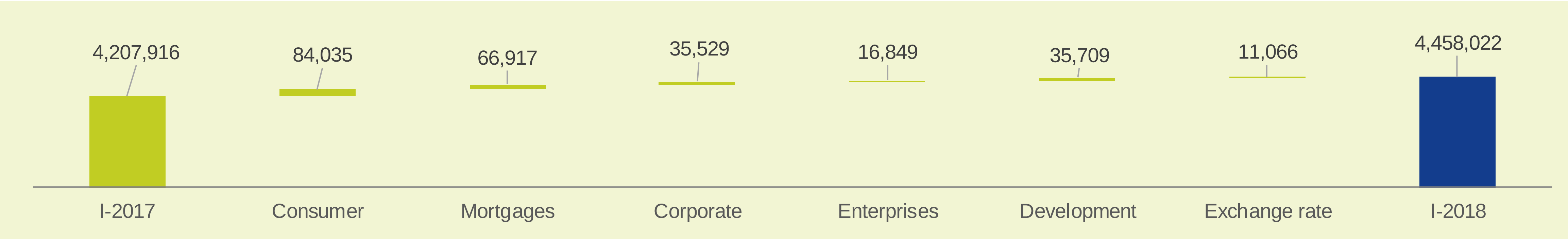


BNCR (STAND-ALONE): LOAN PORTFOLIO

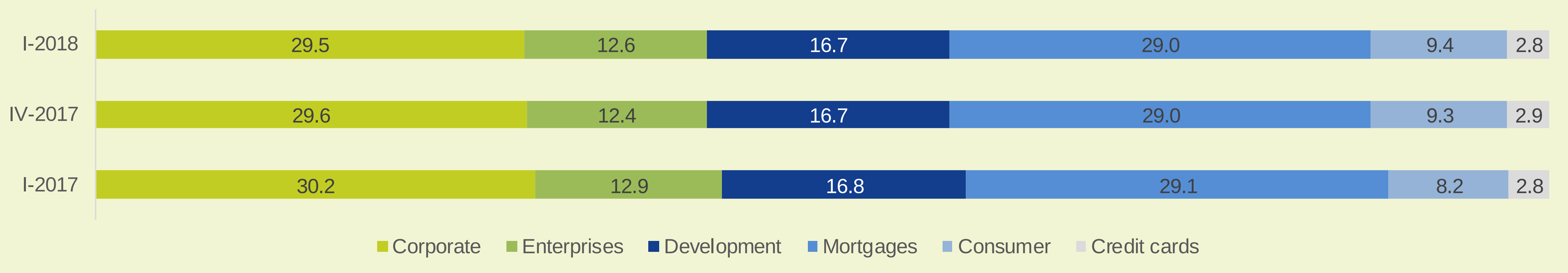
Contribution to portfolio growth QoQ (million CRC)



Contribution to portfolio growth YoY (million CRC)

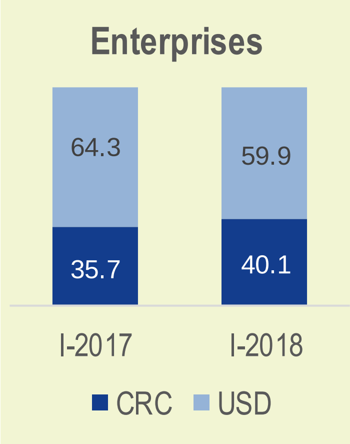


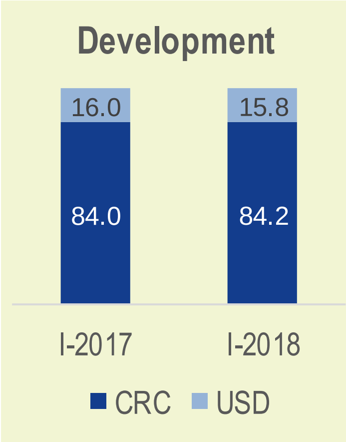
BNCR (STAND-ALONE): LOAN PORTFOLIO BY SEGMENT

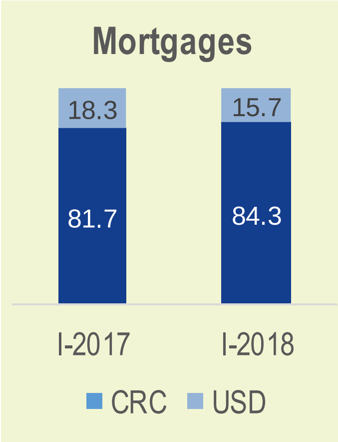


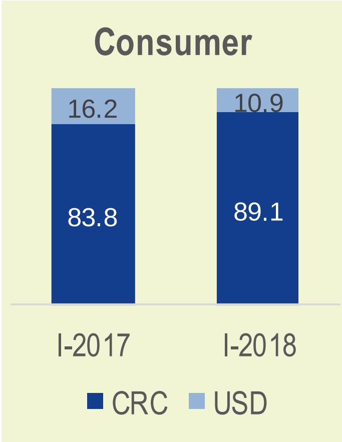
Loans million CRC	As of the end of 1Q 2017	4Q 2017	1Q 2018	% Part. 1Q 2018	% nominal change QoQ	YoY	% real change QoQ	YoY
Corporate	1,272,421	1,331,067	1,331,808	29.5	-1.3	3.3	-1.9	0.6
Development								
Enterprises	541,917	557,404	561,221	12.6	0.7	3.6	0.1	0.9
SME	706,642	751,420	743,185	16.7	-1.1	5.2	-1.7	2.5
Consumer								
Mortgages	1,223,958	1,304,758	1,292,338	29.0	-1.0	5.6	-1.5	2.9
Credit cards	116,999	130,198	126,497	2.8	-2.8	8.1	-3.4	5.4
Consumer	345,978	418,259	420,974	9.4	0.6	21.7	0.1	18.6
Total	**4,207,916**	**4,493,106**	**4,458,022**	**100**	**-0.8**	**5.9**	**-1.4**	**3.2**

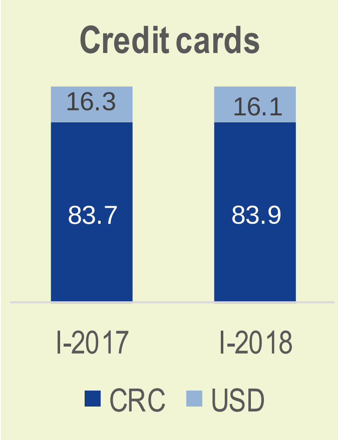
BNCR (STAND-ALONE): LOAN PORTFOLIO BY SEGMENT







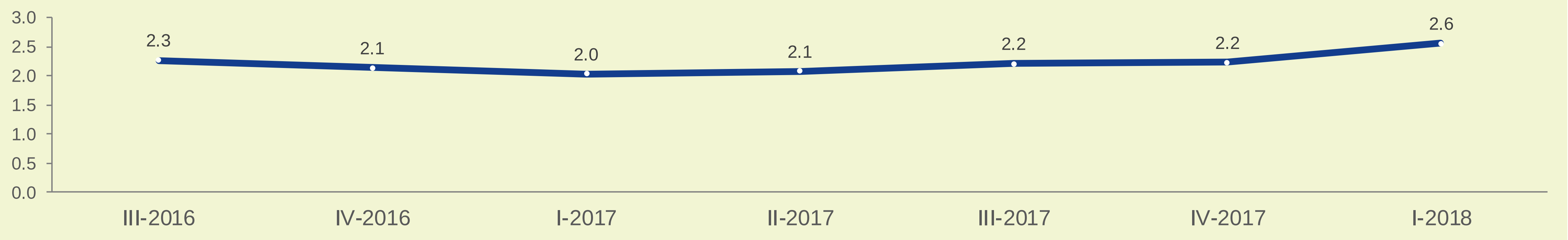




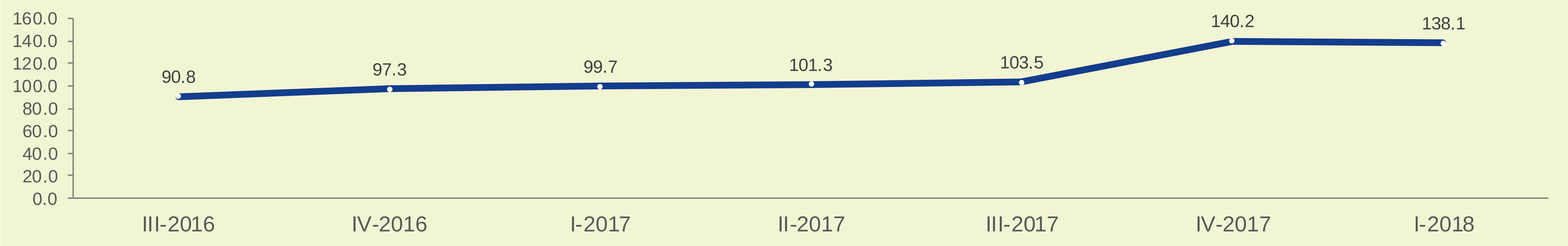
Loans Million CRC	Local currency (million CRC)					Foreign currency (million CRC)				
	1Q 2017	4Q 2017	1Q 2018	Δ QoQ (%)	Δ YoY (%)	1Q 2017	4Q 2017	1Q 2018	Δ QoQ (%)	Δ YoY (%)
Corporate	485,045	519,327	520,021	-1.5	7.1	787,376	811,740	793,787	-1.6	0.1
Development										
Enterprises	178,460	223,323	223,323	-24.5	25.1	348,366	334,080	332,515	0.2	-5.3
SME	584,454	632,403	632,403	2.4	8.2	112,812	119,017	112,932	-1.5	2.8
Consumer										
Mortgages	963,614	1,099,454	1,099,454	-1.4	14.1	223,961	205,305	198,163	-2.9	-12.2
Credit cards	98,384	109,199	109,199	14.7	11.0	19,087	20,999	19,952	-4.3	3.8
Consumer	260,676	372,492	372,492	3.2	42.9	56,159	45,767	42,157	-7.8	-25.5
Total	**2,570,488**	**2,956,198**	**2,956,198**	**-1.2**	**15.0**	**1,547,761**	**1,536,908**	**1,499,506**	**-1.8**	**-3.8**

BNCR (STAND-ALONE): ASSET QUALITY

NPLs[1] percentage of the loan portfolio (gross)

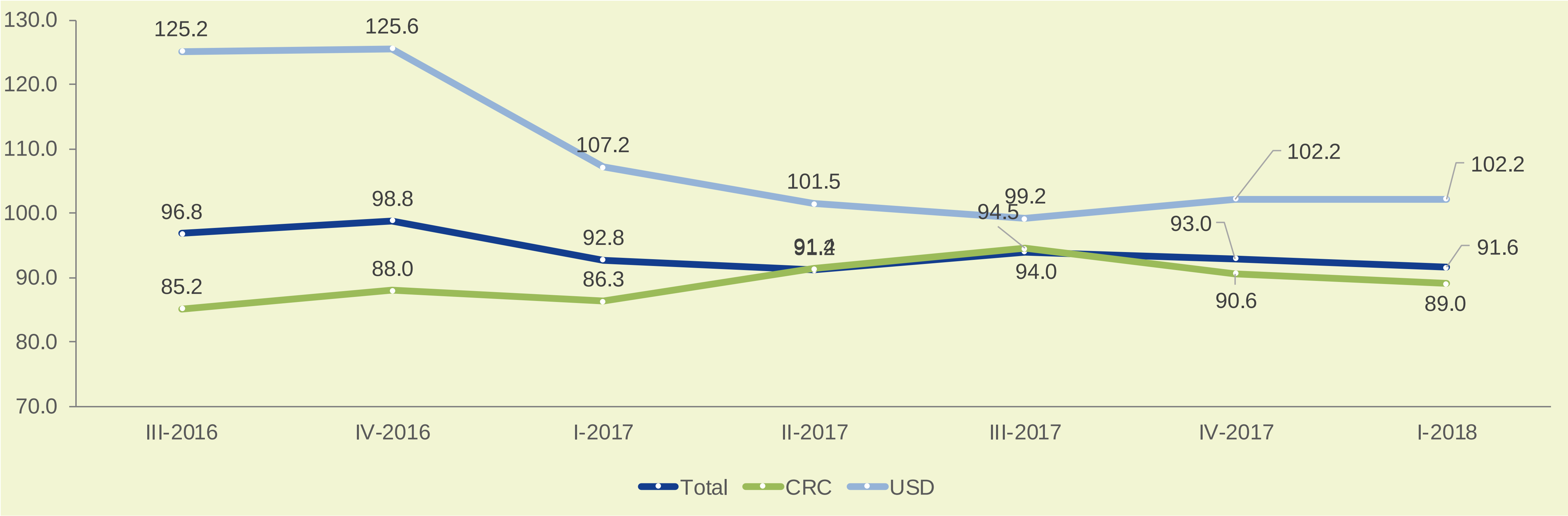


Coverage ratio[2]



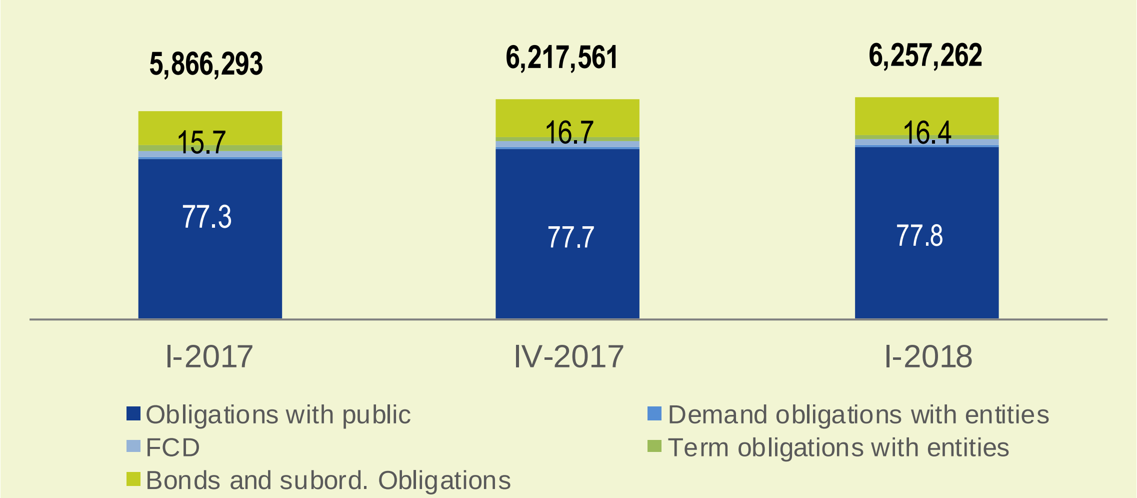
(1) NPL: credits more delay 90 days
(2) Allowances for loan impairments over NPLs

BNCR (STAND-ALONE): LOAN-TO-DEPOSIT RATIO

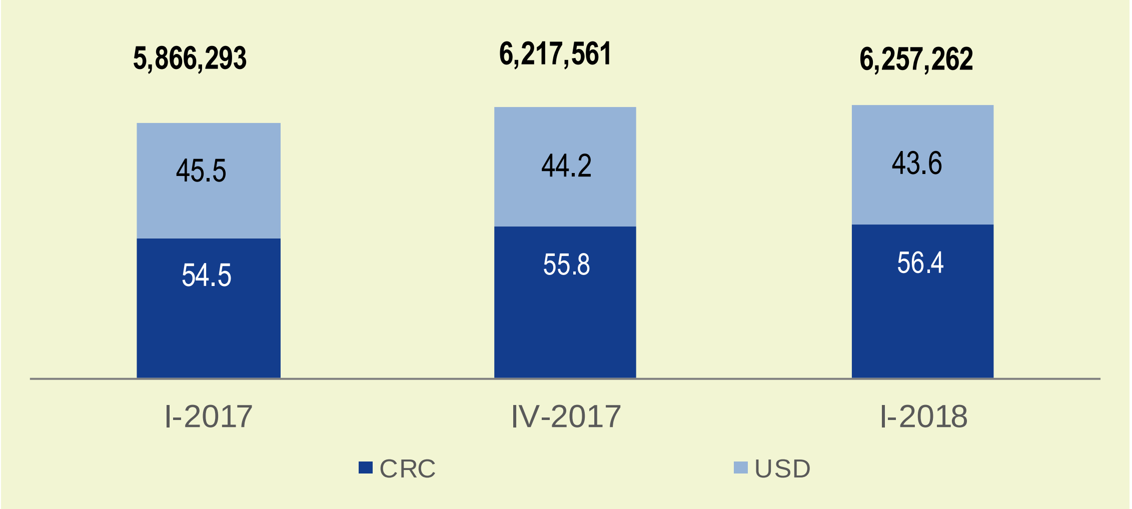


BNCR (STAND-ALONE): FUNDING STRUCTURE

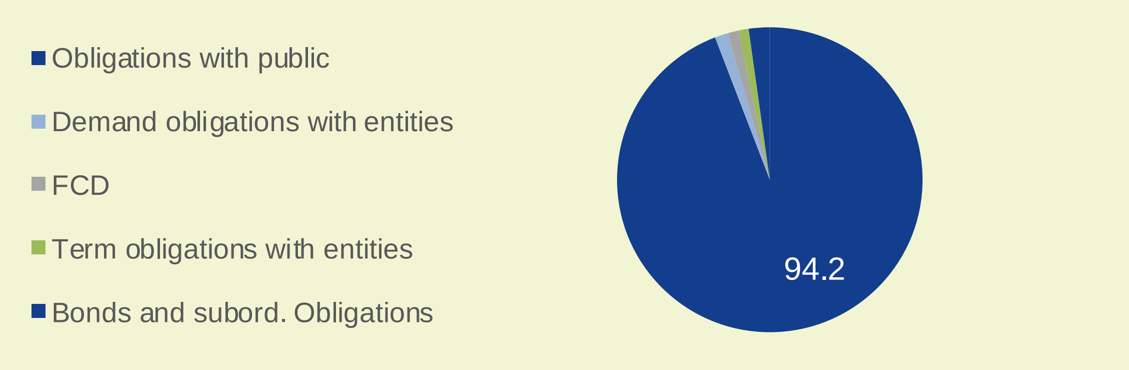
By product



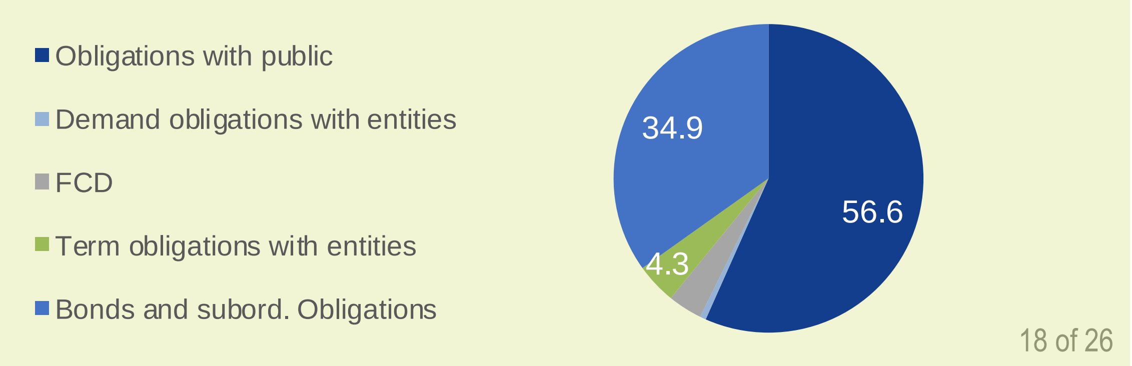
By currency



CRC

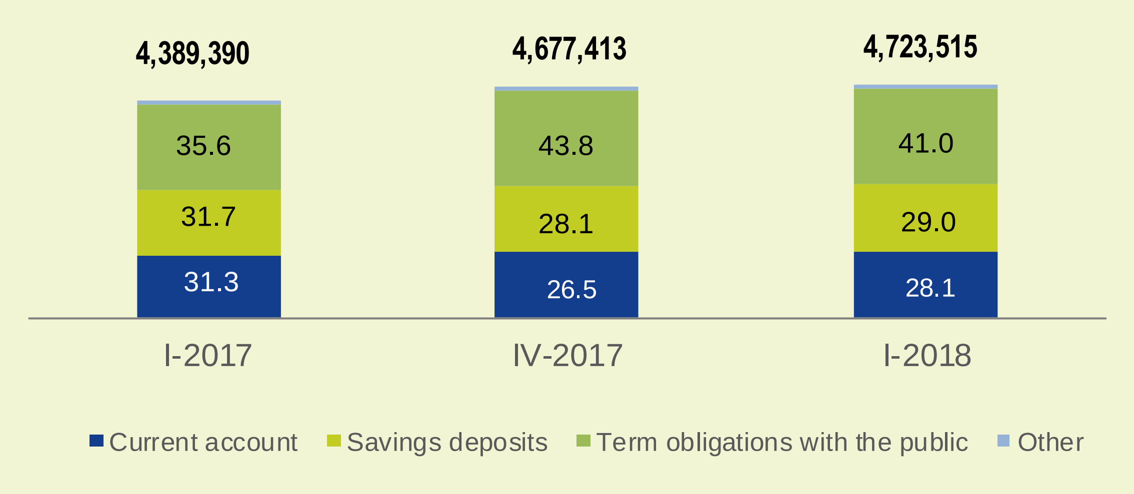


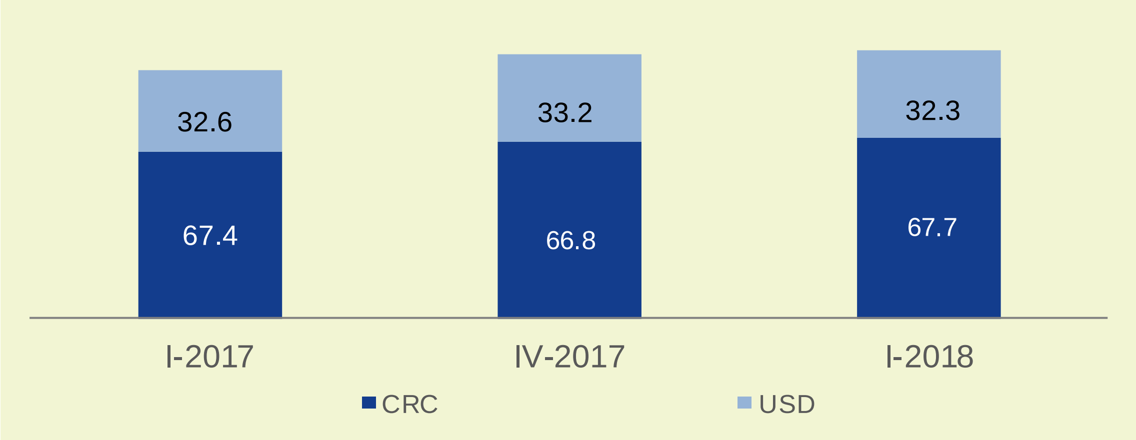
Foreign currency



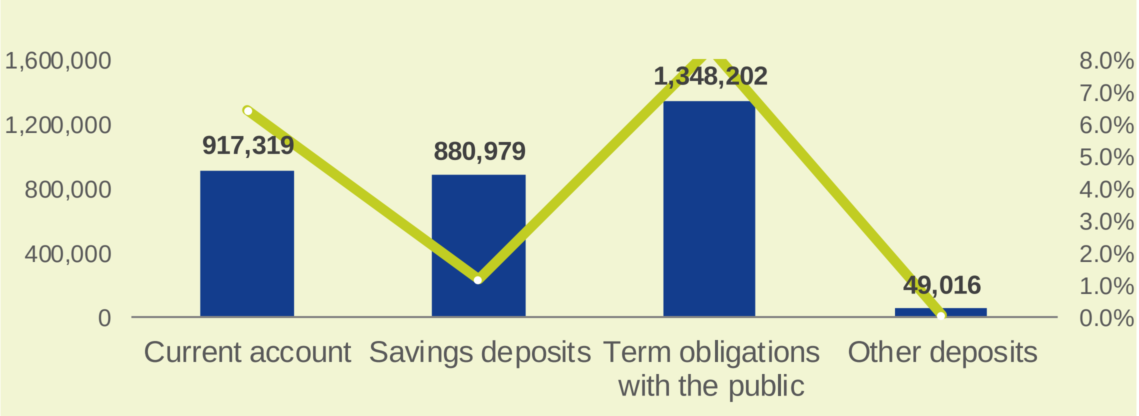
BNCR (STAND-ALONE): DEPOSIT BREAKDOWN

Structure of deposits

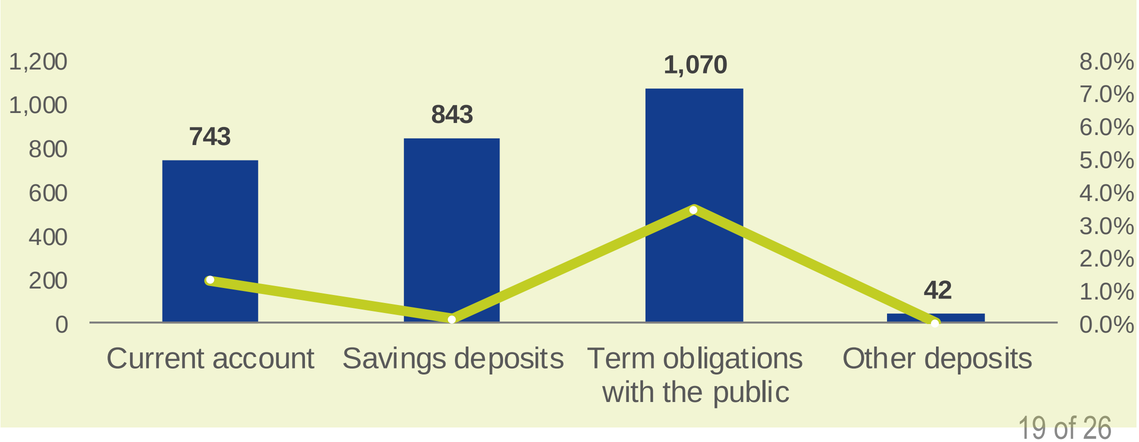




Deposits and average cost (CRC)



Deposits and average cost (other)



BNCR: OUTSTANDING DEBT

Security	Issue date	Maturity	Initial term (years)	Currency	Issued amount (million)	Outstanding amount	Interest rate
BNCRC4A	05-set-2016	05-set-2018	2 años	CRC	20,000 MM	20,000	5.60%
BNCR4A	12-jul-2017	12-jul-2019	2 años	CRC	20,000 MM	20,000	8.03%
BNCR4B	20-set-2017	20-set-2019	2 años	CRC	20,000 MM	14,175	8.09%
BNRC4C	06-oct-2017	06-oct-2020	3 años	CRC	20,000 MM	11,601	8.39%
Subordinated	27-may-2014	15-nov-2023	9.6 años	USD	100 MM	100 MM	Libor6m+5.00%
Subordinated	2-nov-2014	23-oct-2029	15 años	USD	30 MM	30 MM	Libor6m+5.25%
RegS / 144A	1-nov-2013	1-nov-2018	5 años	USD	500 MM	500 MM	4.875
RegS / 144A	25-abr-2016	25-abr-2021	5 años	USD	500 MM	500 MM	5.875
RegS / 144A	1-nov-2013	1-nov-2023	10 años	USD	500 MM	500 MM	6.25

Long term obligations	MM de USD	%
Local		
International	293	5.13
Total		

CREDIT RATINGS

Local

BNCR	Fitch
Last	Nov-17

Long term debt	Fitch
Corporative bonds	AA+
Mortgage bonds	AA+
Long term deposits	AA+

Short term debt	Fitch
Short term deposits	F1+
Certificates of deposits	F1+

International

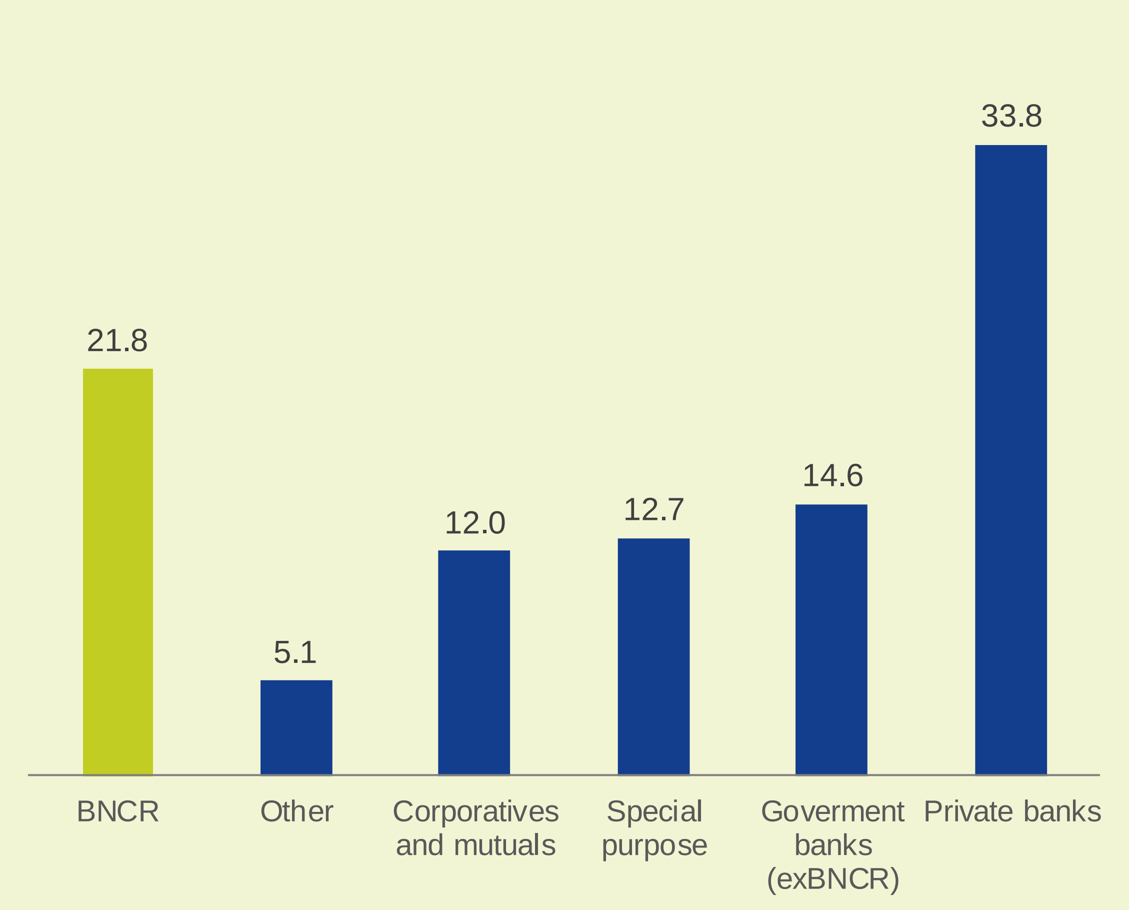
BNCR	Fitch	Moody's
Last	Nov-17	Feb-17
Outlook	Est	Neg
Stand alone rating foreign currency	BB	Ba3

BANCO NACIONAL

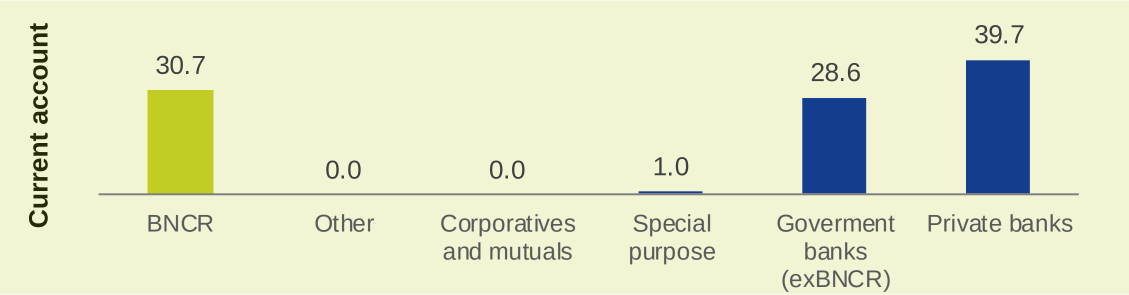
Juntos somos Progreso

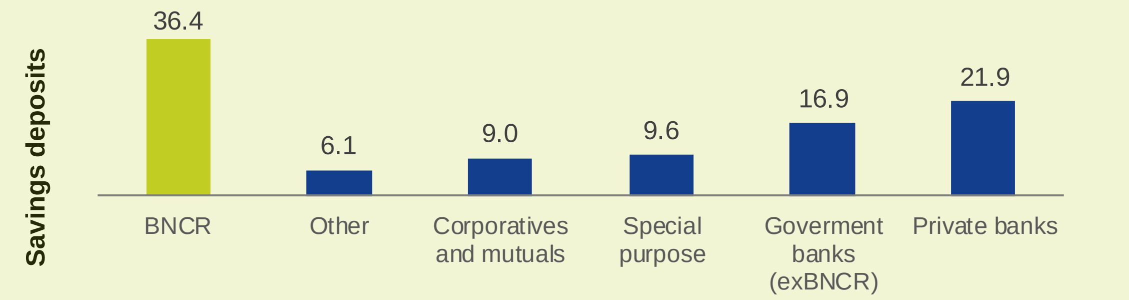
MARKET SHARE

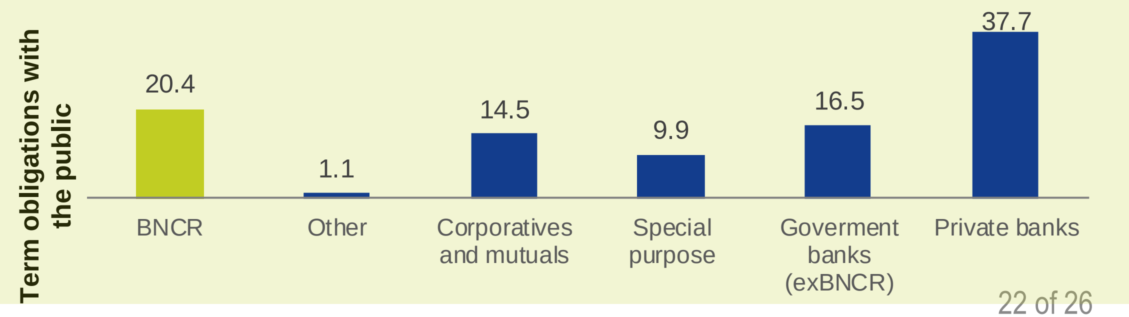
Credit



Deposits

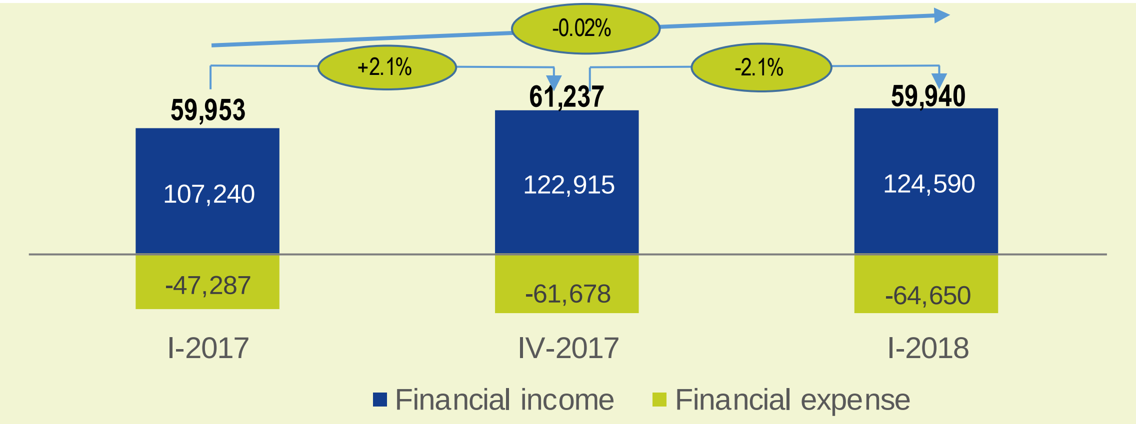




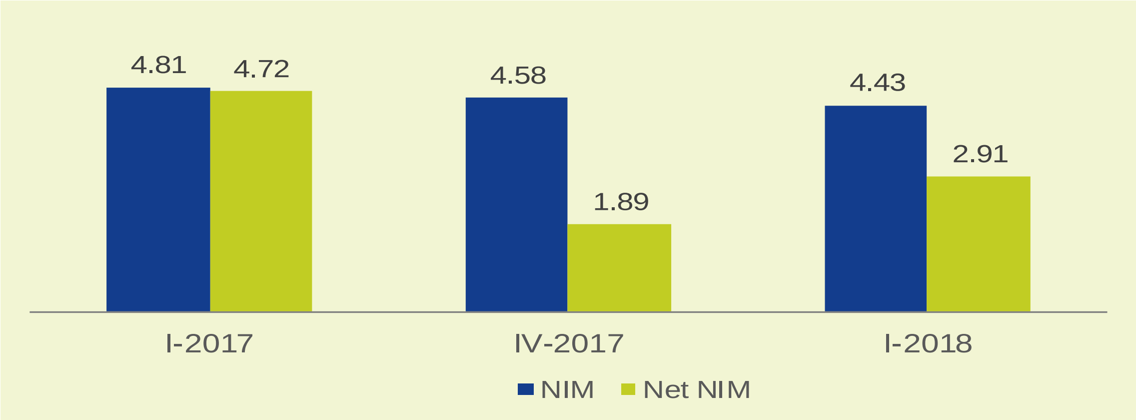


FINANCIAL PERFORMANCE

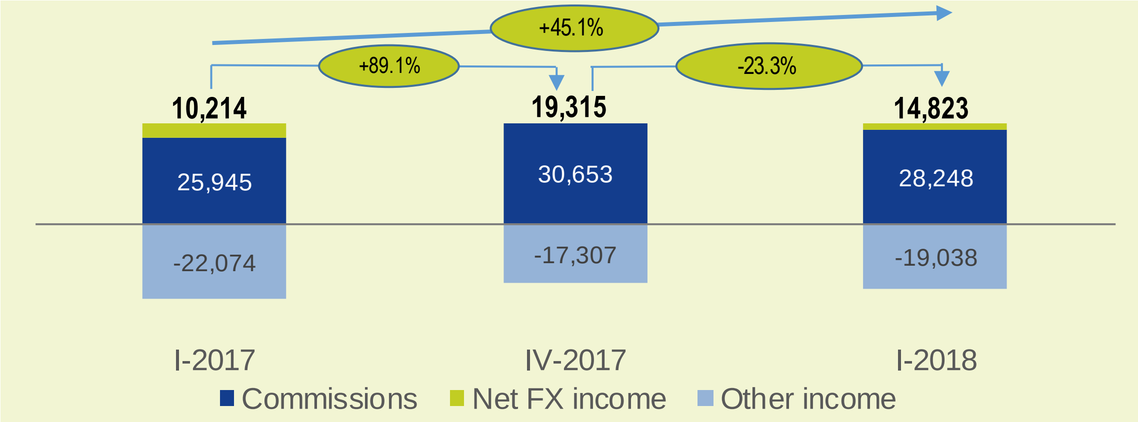
Financial income (million CRC)



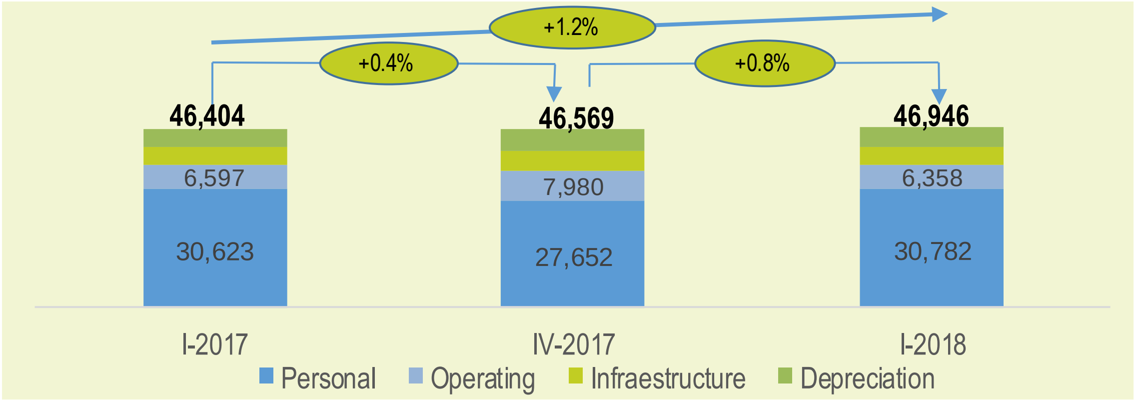
NIM



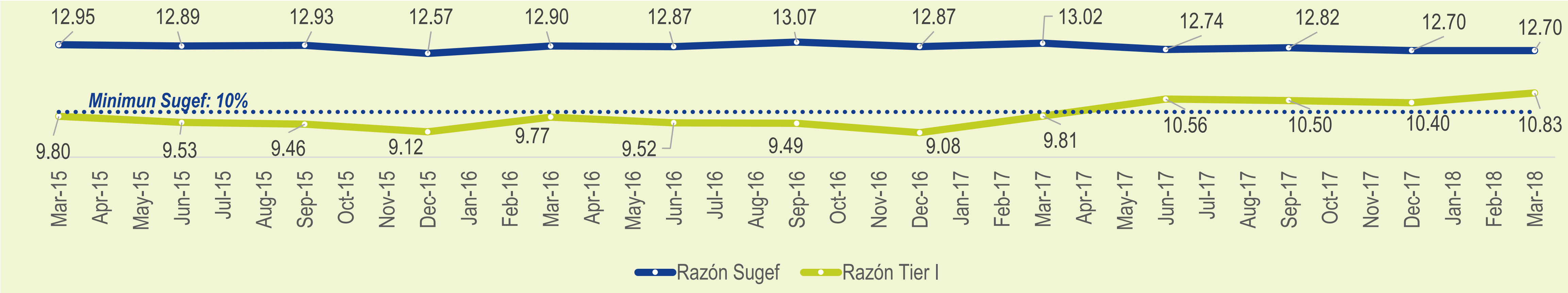
Fee income (million CRC)



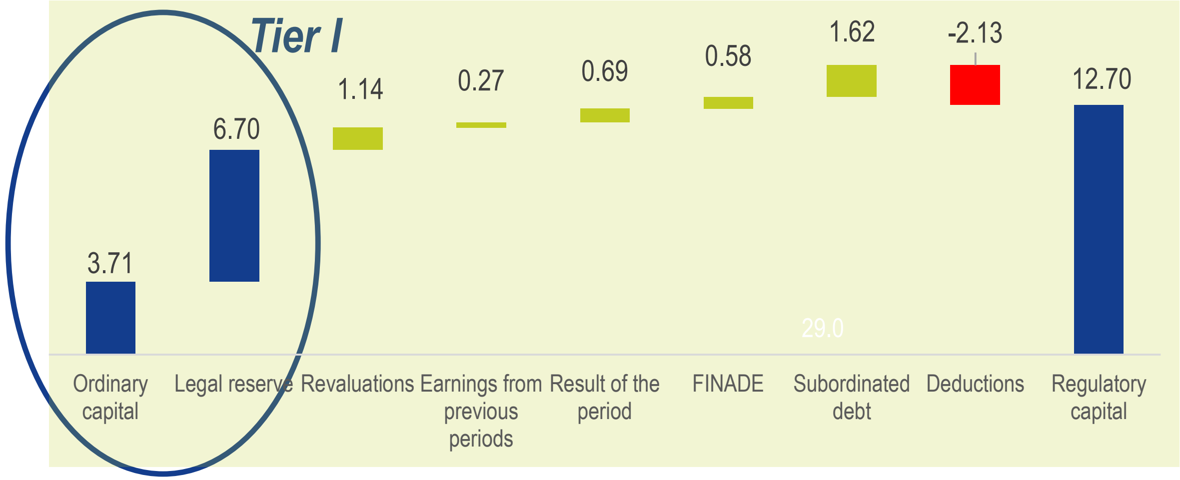
Operational expenditure (million CRC)



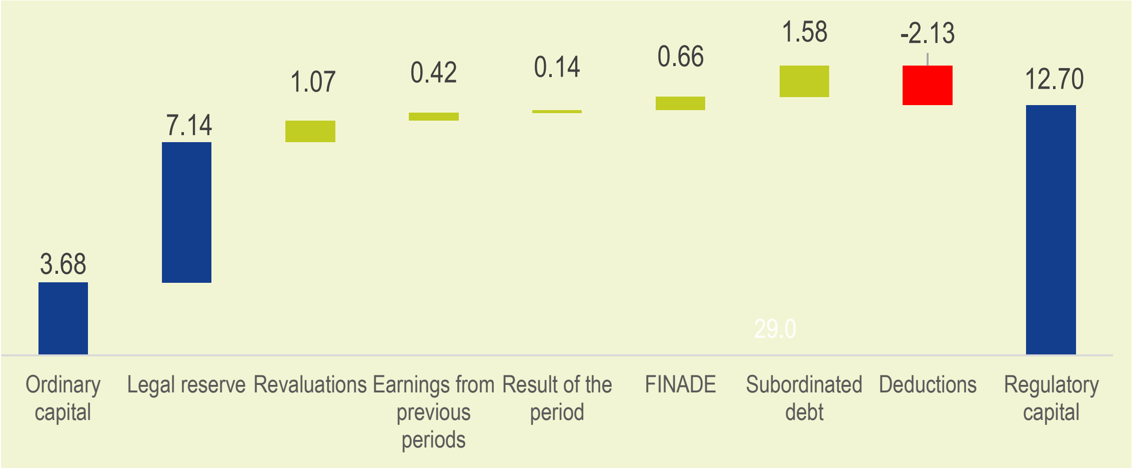
CAPITALIZATION



ISP composition (Dec-17)

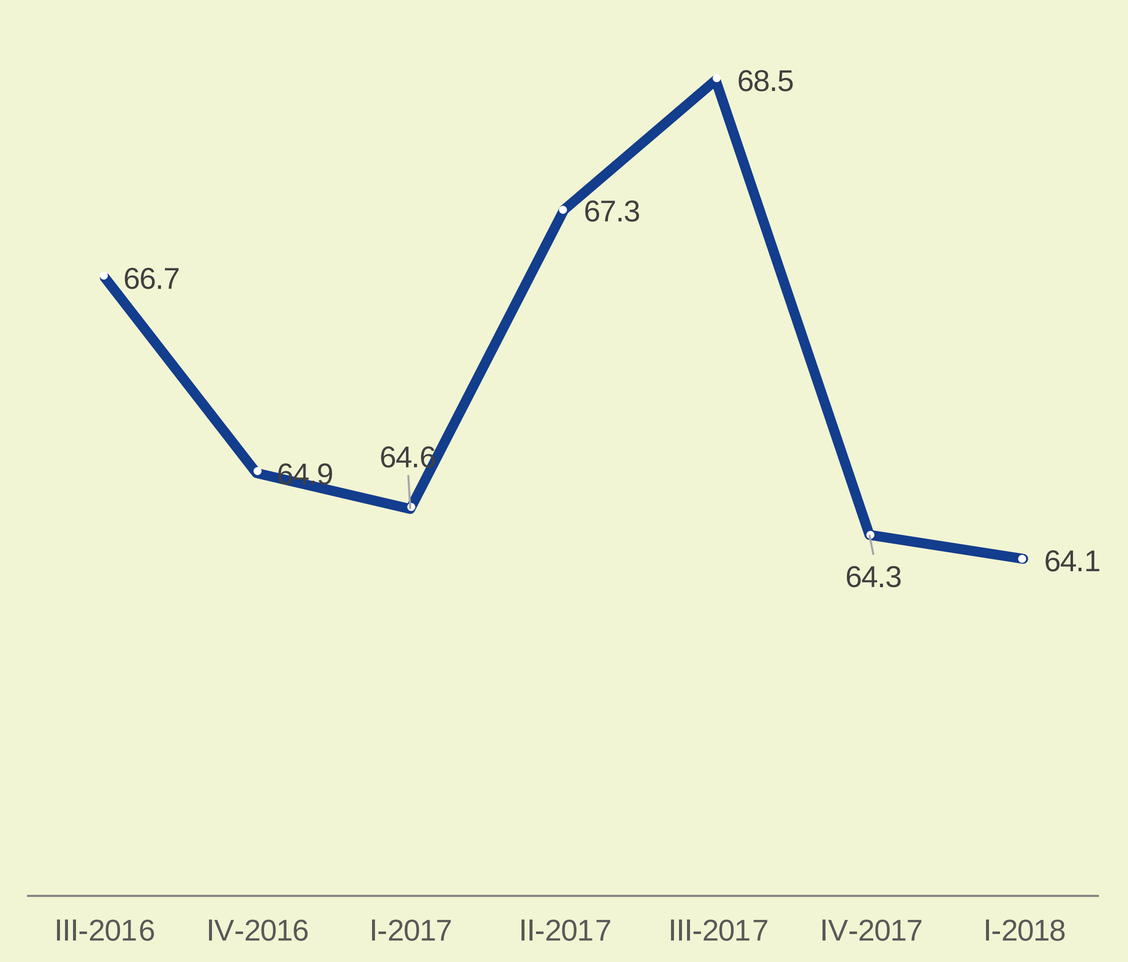


ISP composition (March-18)

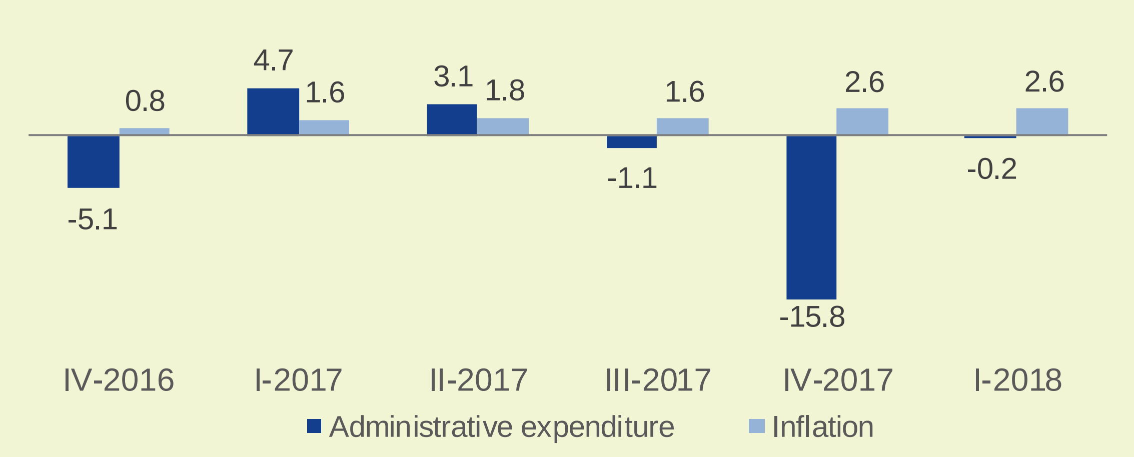


EFFICIENCY

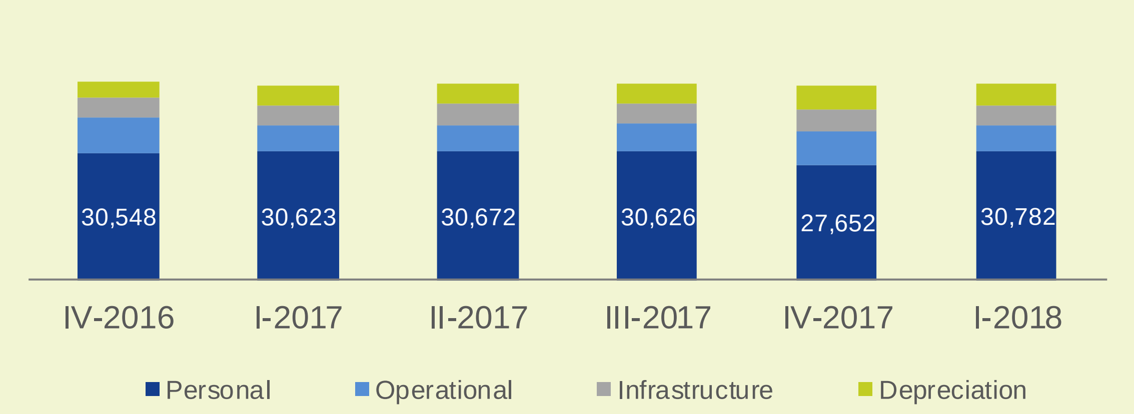
Efficiency ratio



Administrative expenditure (YoY growth, %)

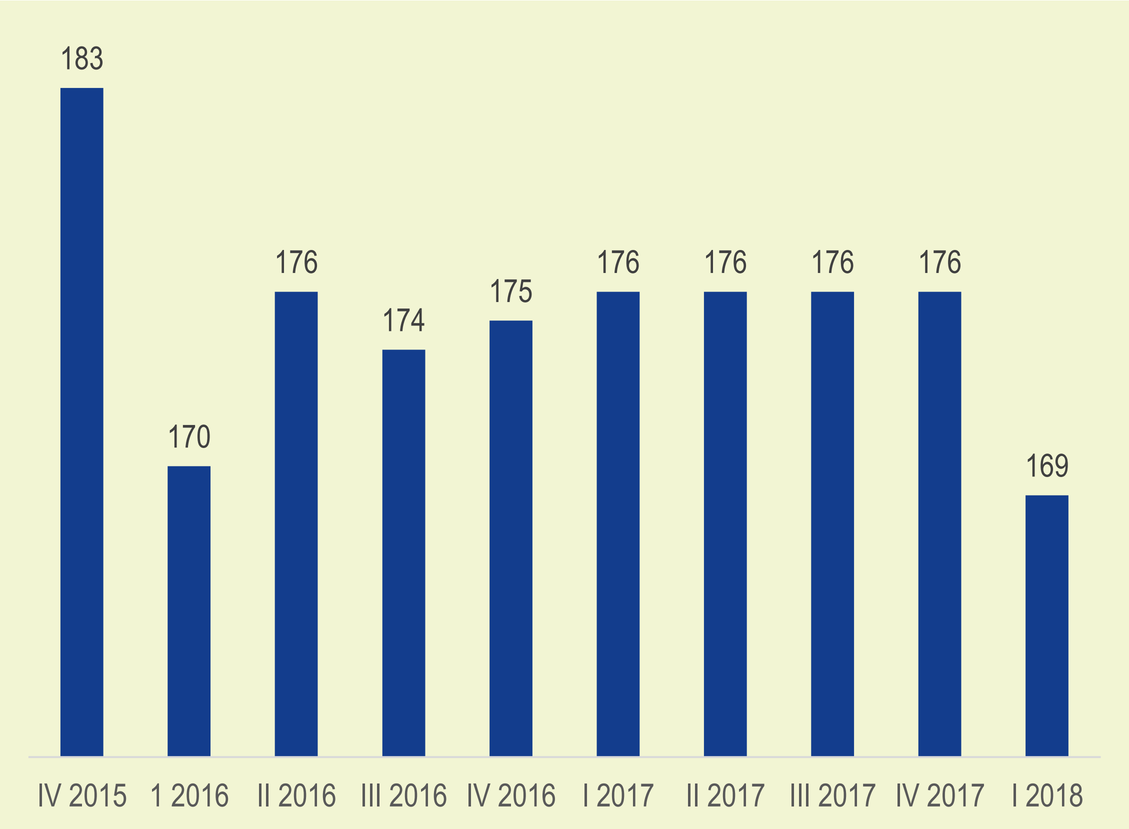


Administrative expenditure breakdown (million CRC)

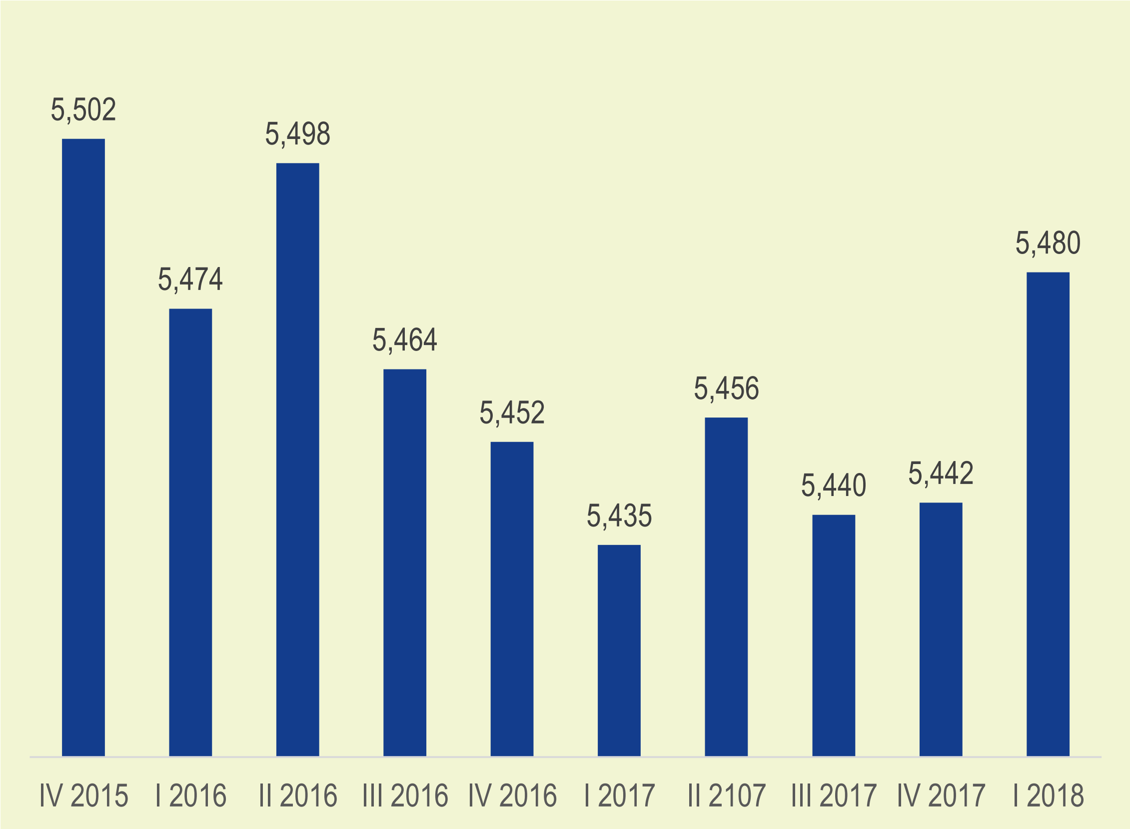


BRANCHES AND PAYROLL

Branches(1)



Payroll(1)



(1) Includes all BNCR Group