



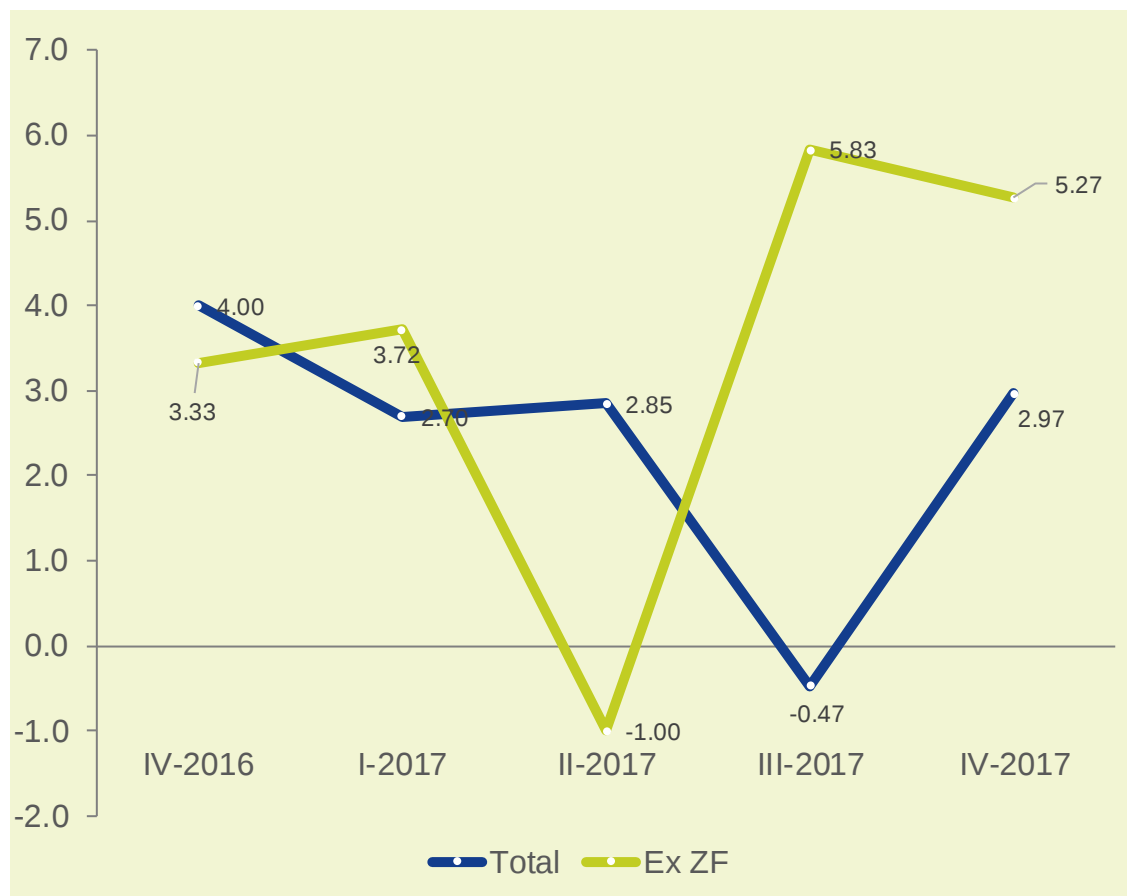
INVESTORS REPORT

FOURTH QUARTER, 2017

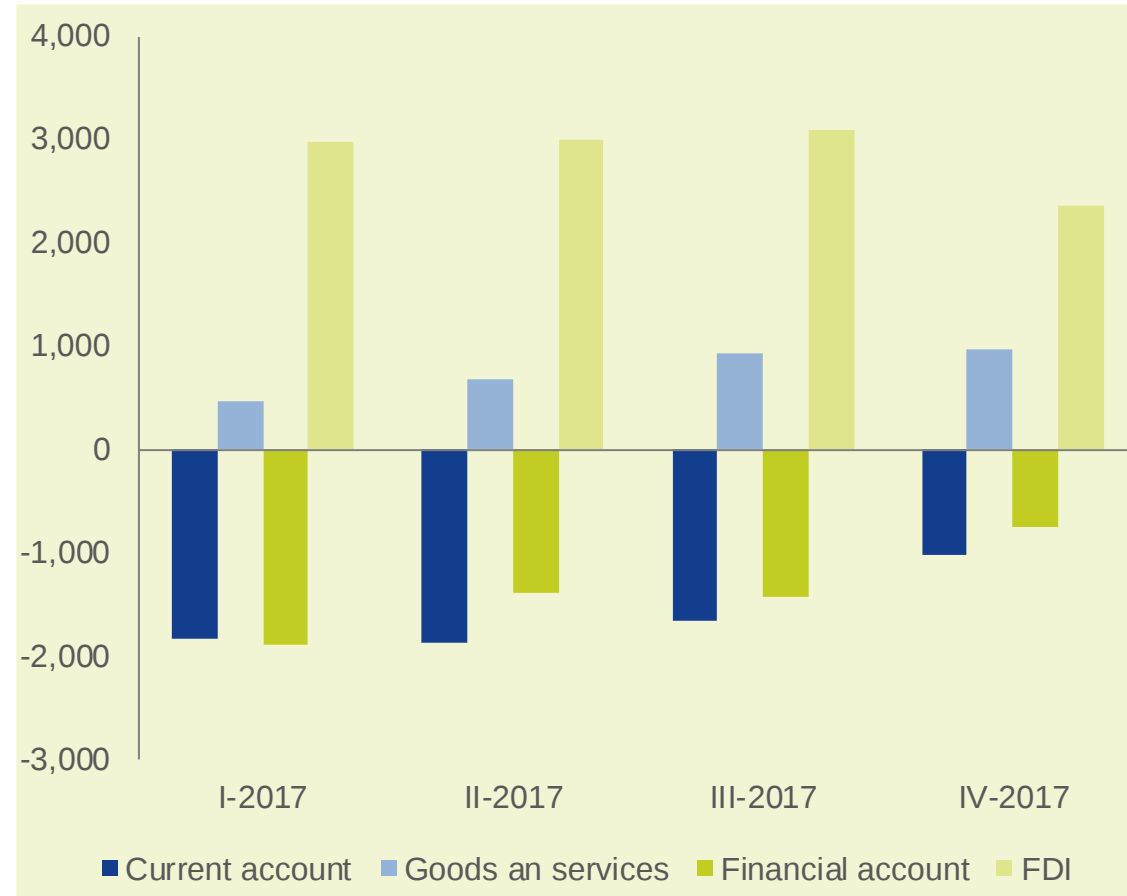
Juntos somos
Progreso

COSTA RICA: ECONOMIC ACTIVITY

IMAE⁽¹⁾ (QoQ variation annualized, %)



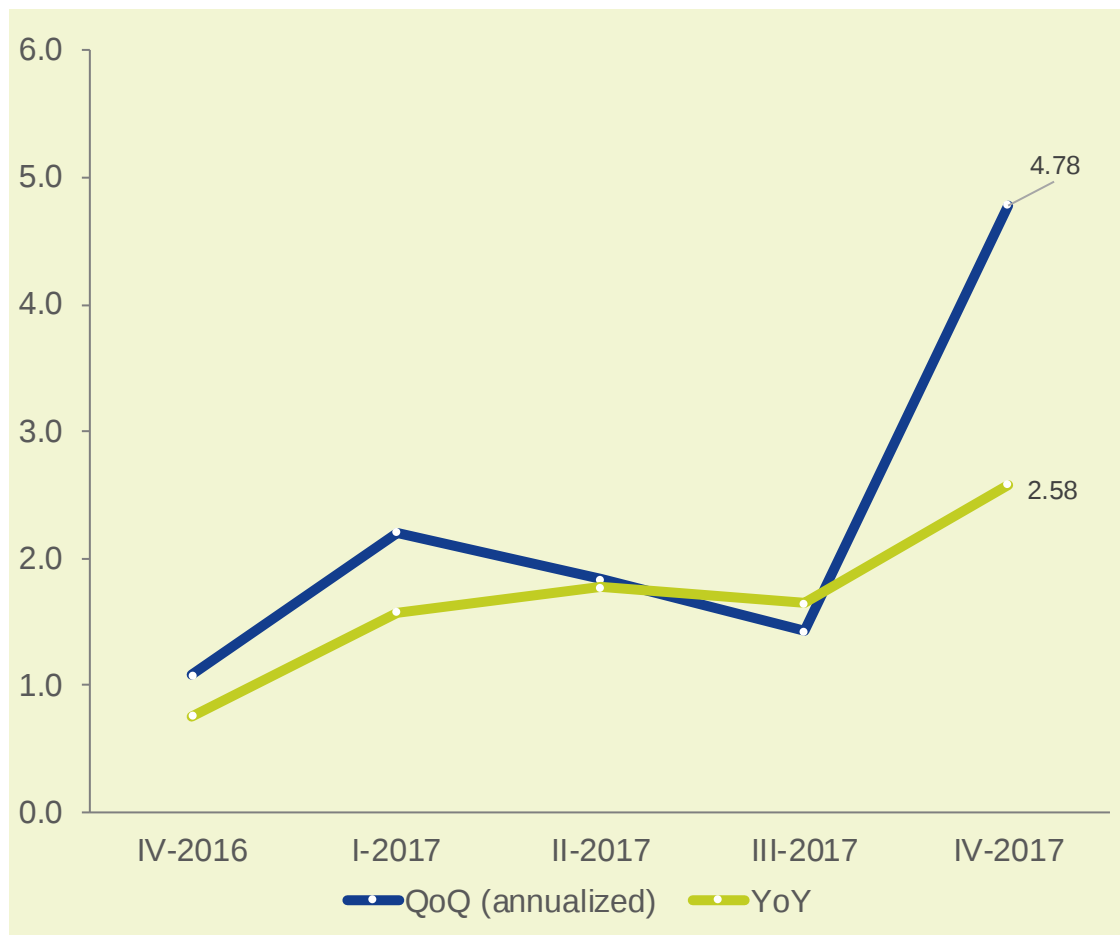
Balance of Payments (last year, million USD)



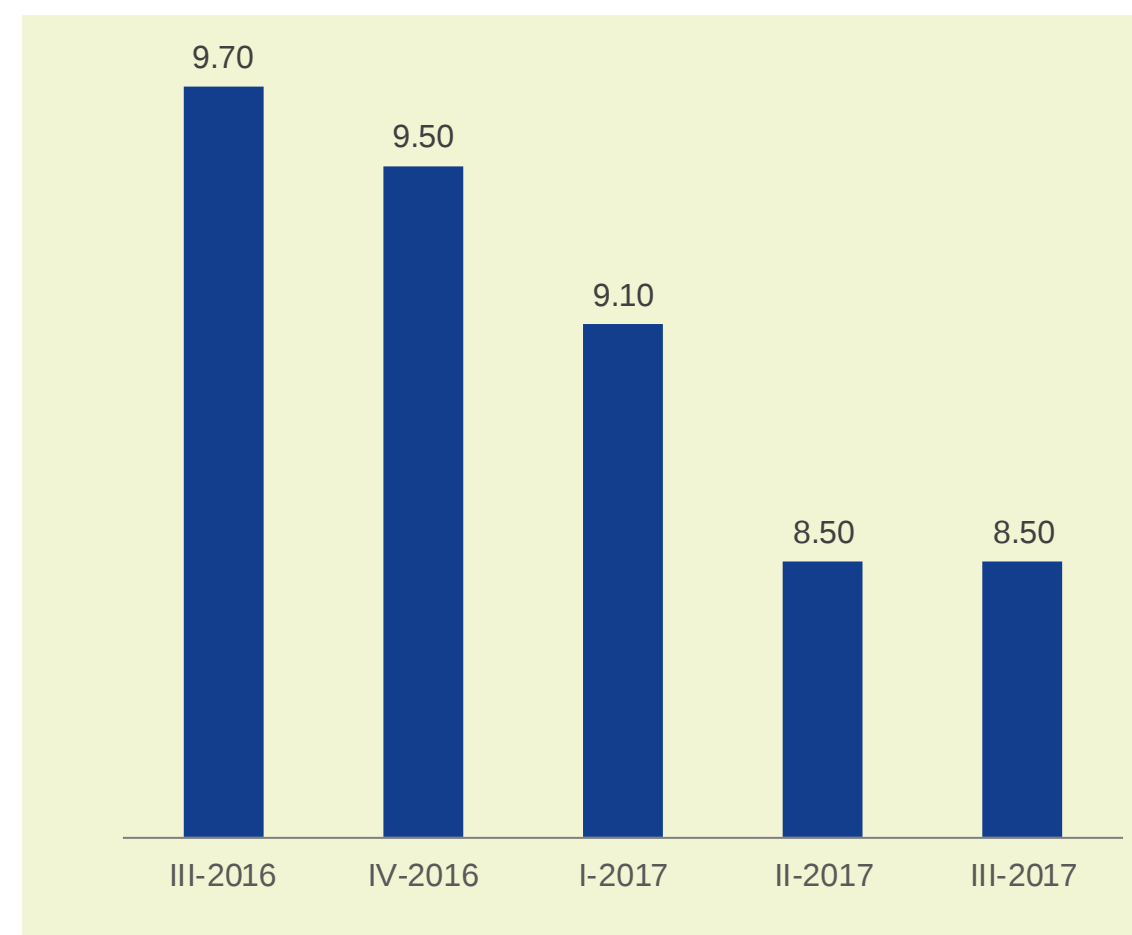
(1) IMAE stands for Índice Mensual de Actividad Económica, it is a gauge of economic activity computed by the Central Bank

COSTA RICA: INFLATION AND UNEMPLOYMENT

Consumer Price index (CPI)



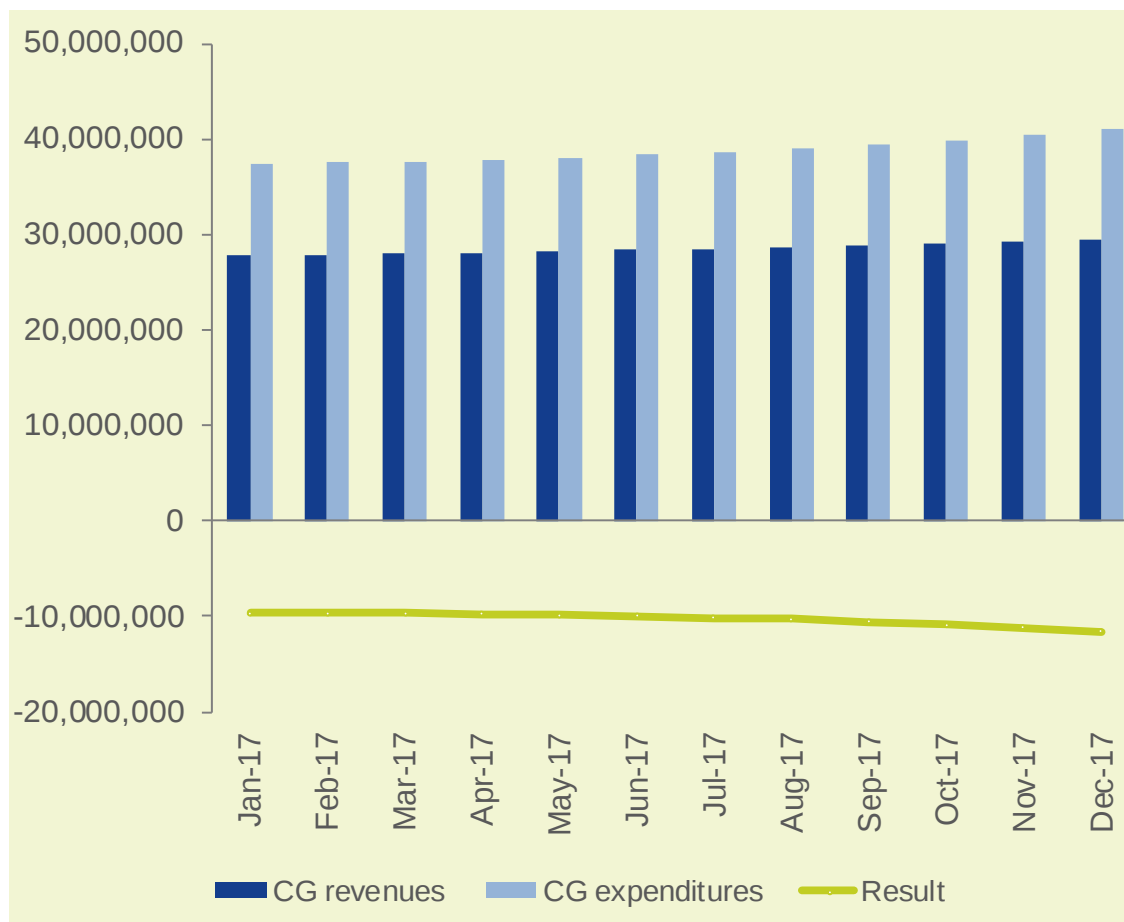
Unemployment



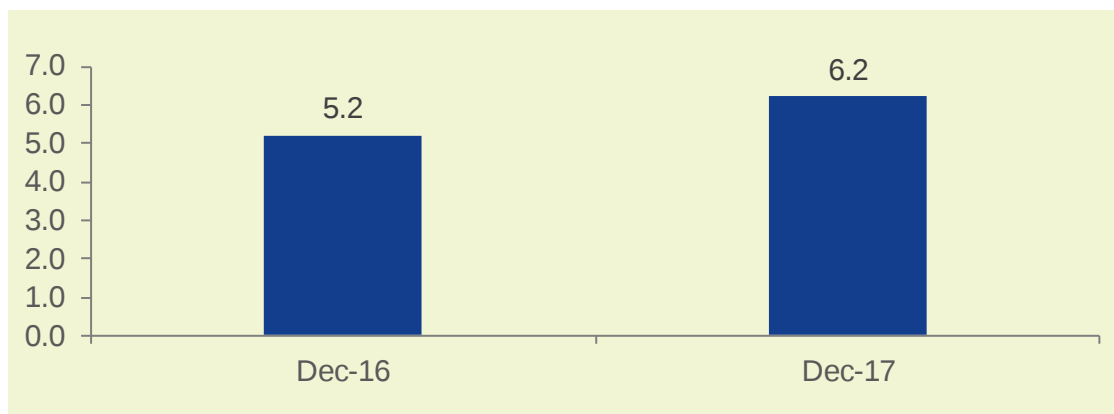
Source: Banco Central de Costa Rica e Instituto Nacional de Estadística y Censos (INEC)

COSTA RICA: FISCAL PERFORMANCE

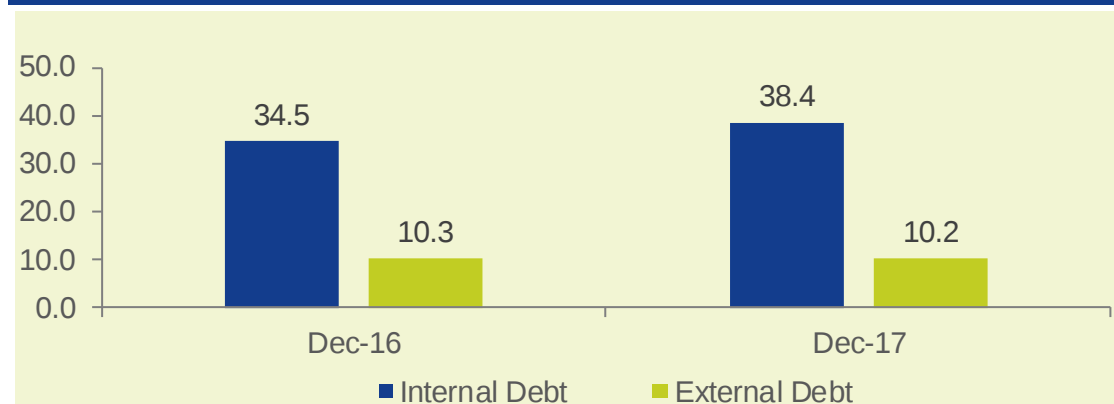
Central government: revenues and expenditures (last year, million CRC)



Central Government Deficit / GDP (%)

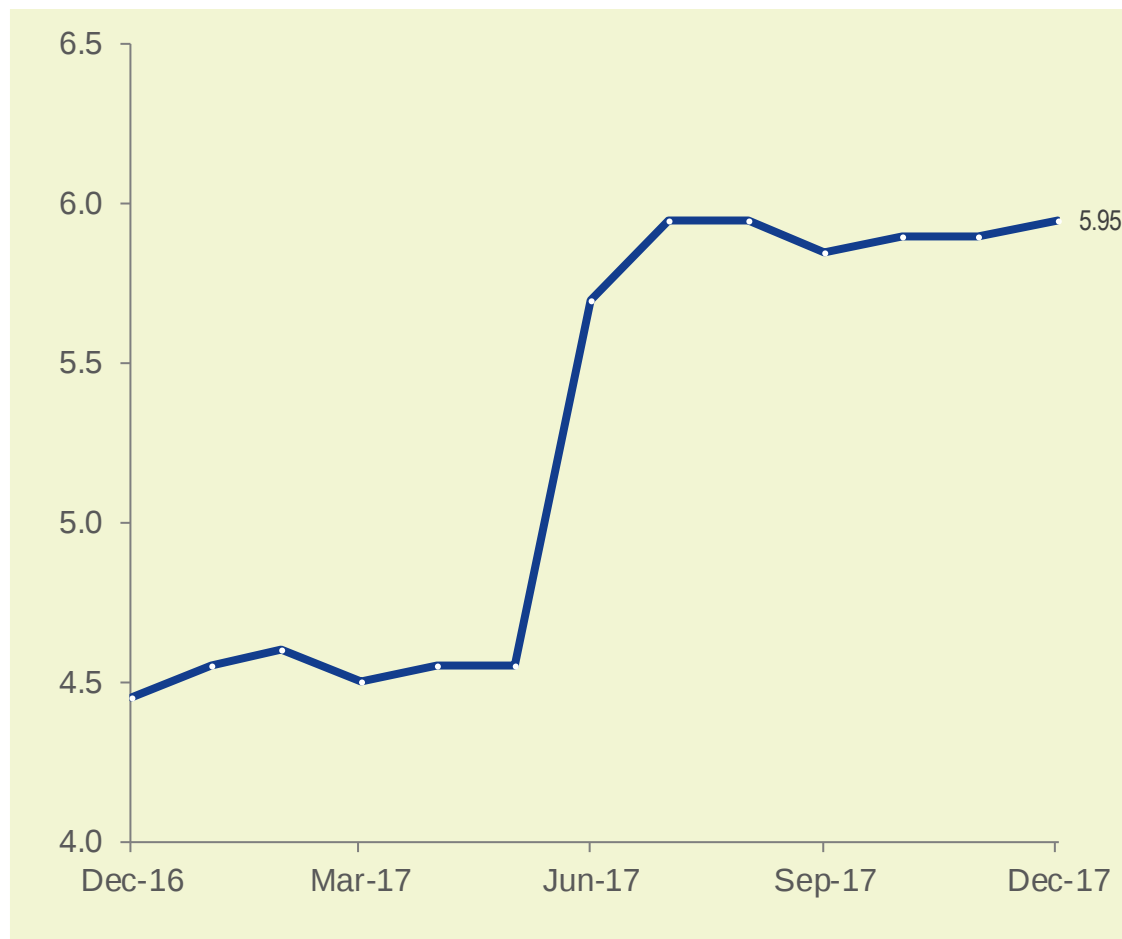


Central Government Debt/ GDP (%)

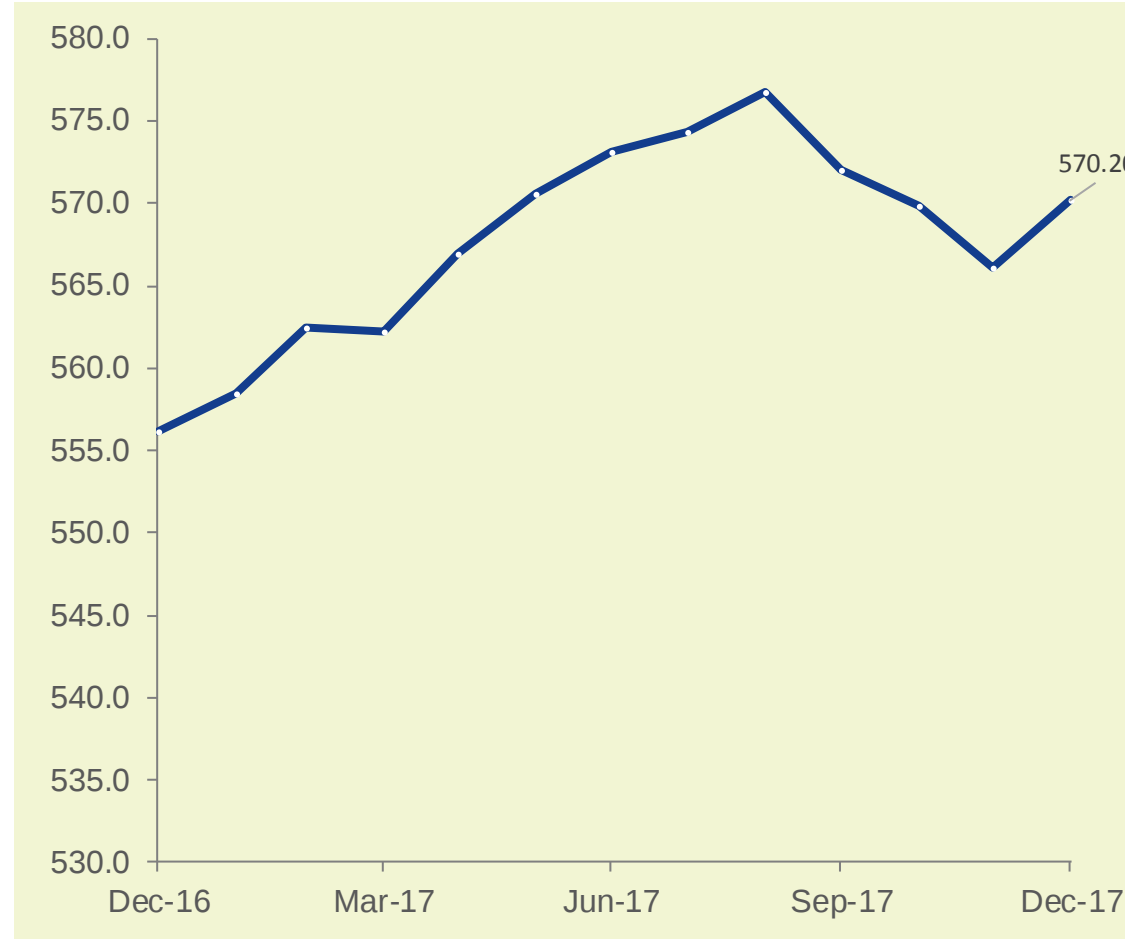


COSTA RICA: INTEREST AND EXCHANGE RATES

Tasa básica pasiva

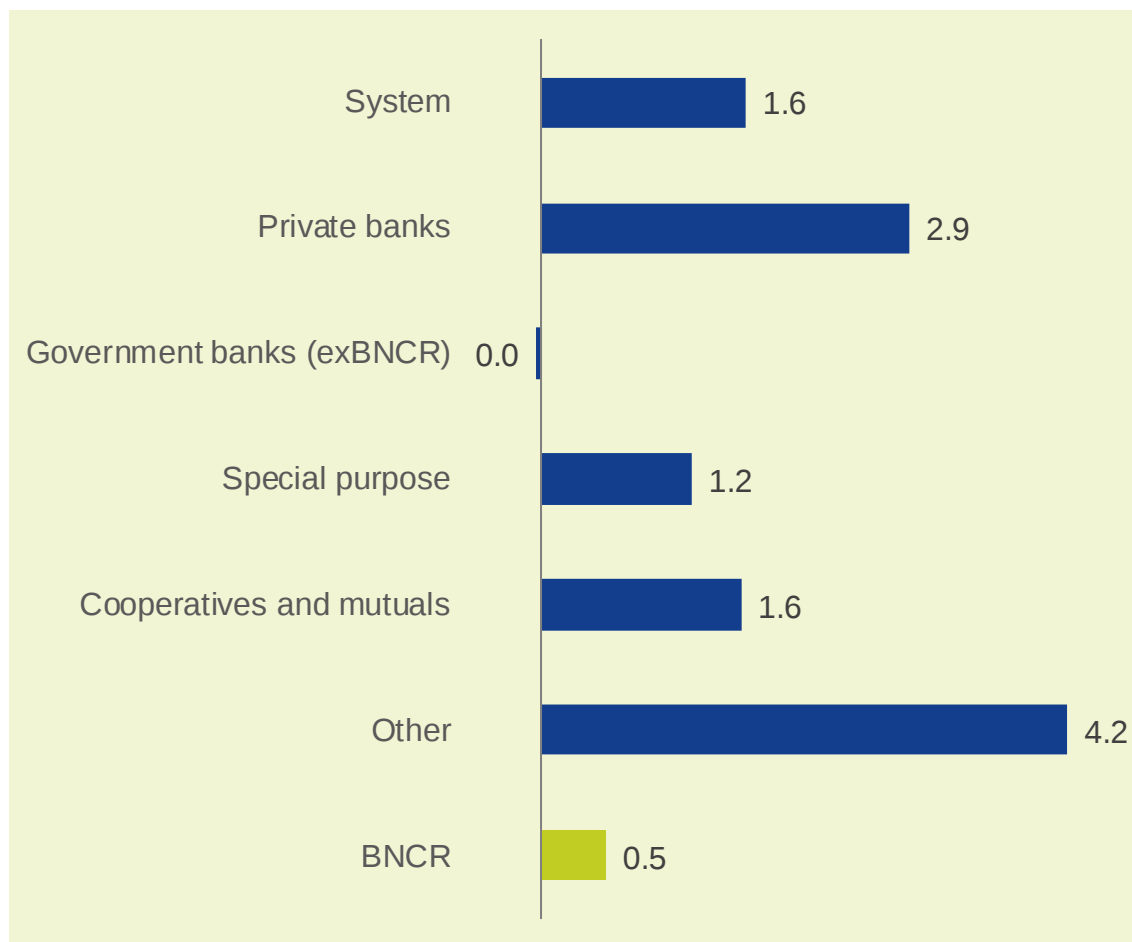


Average exchange rate USDCRC (Monex)

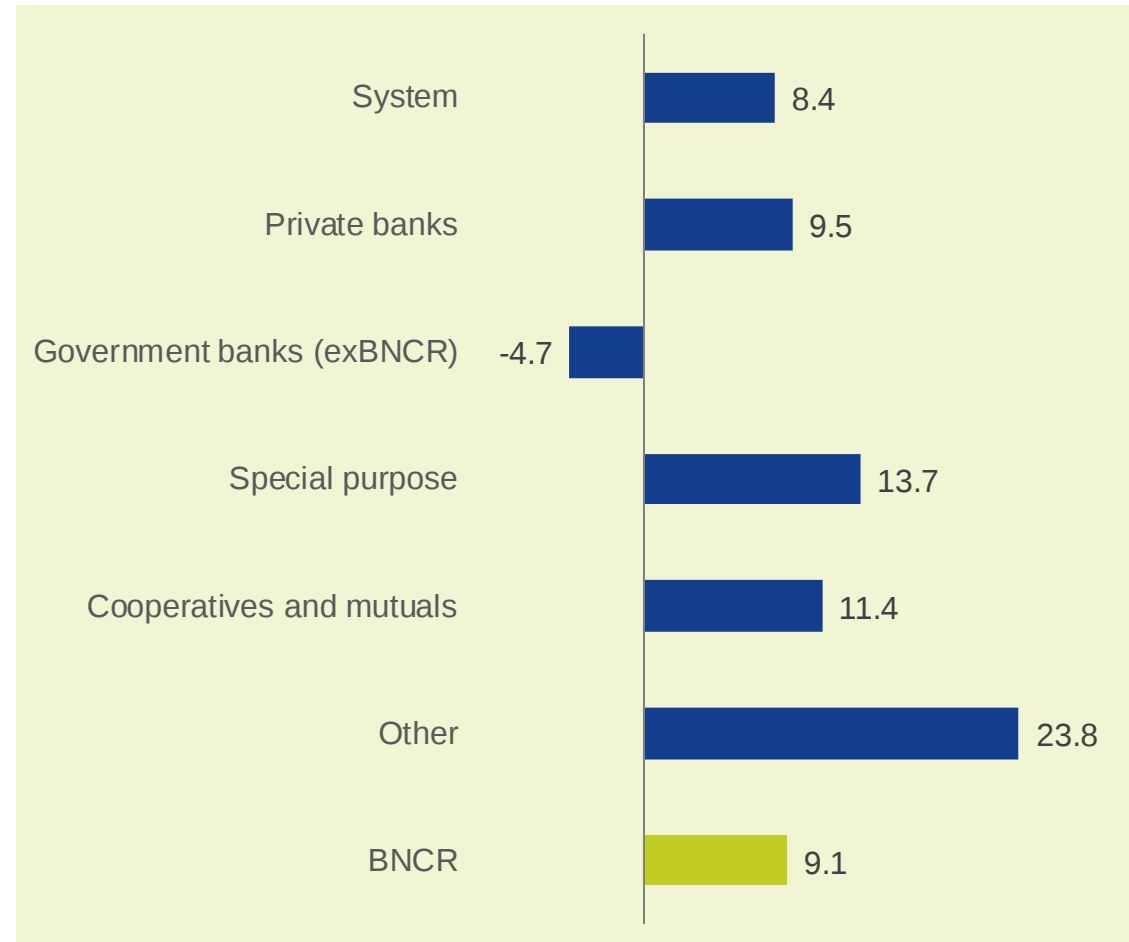


BANK SYSTEM: CREDIT (GROSS)

Quarterly growth (4Q 2017)

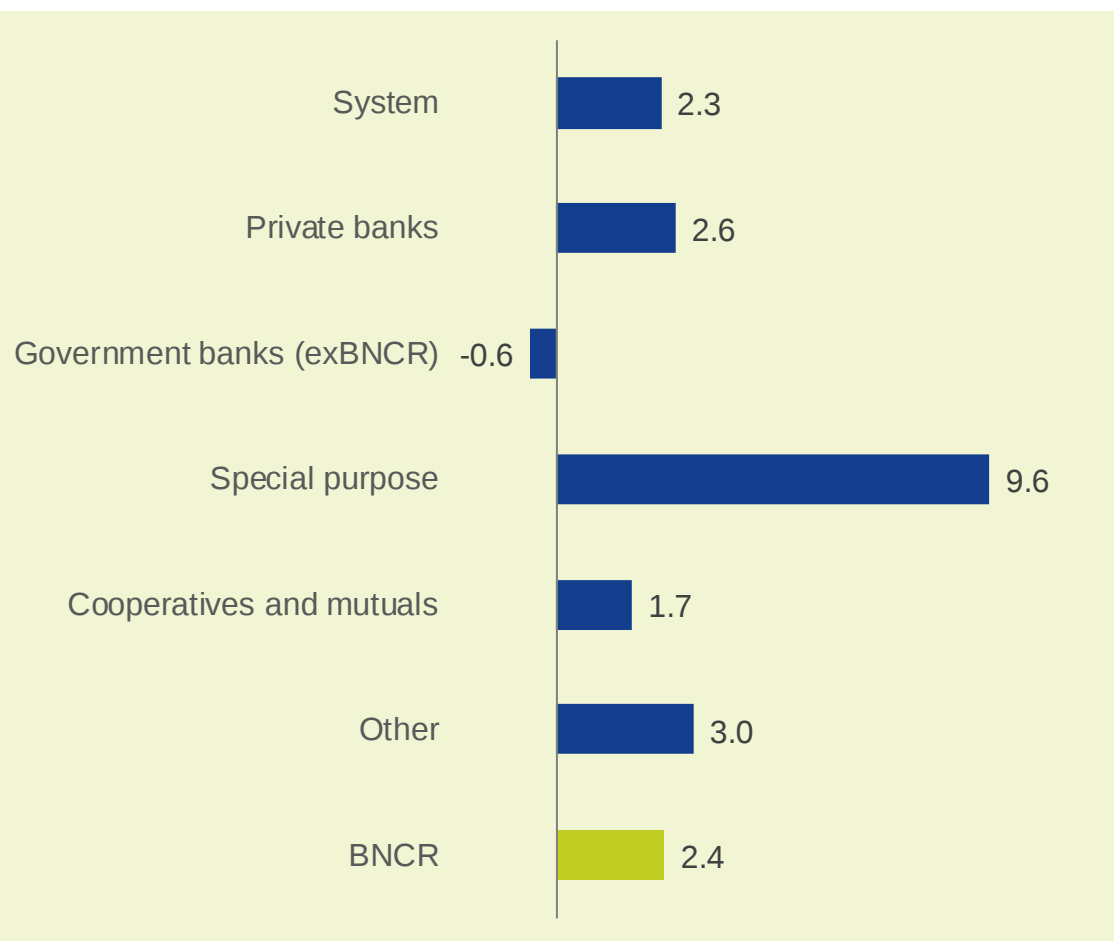


Year growth (4Q 2017)

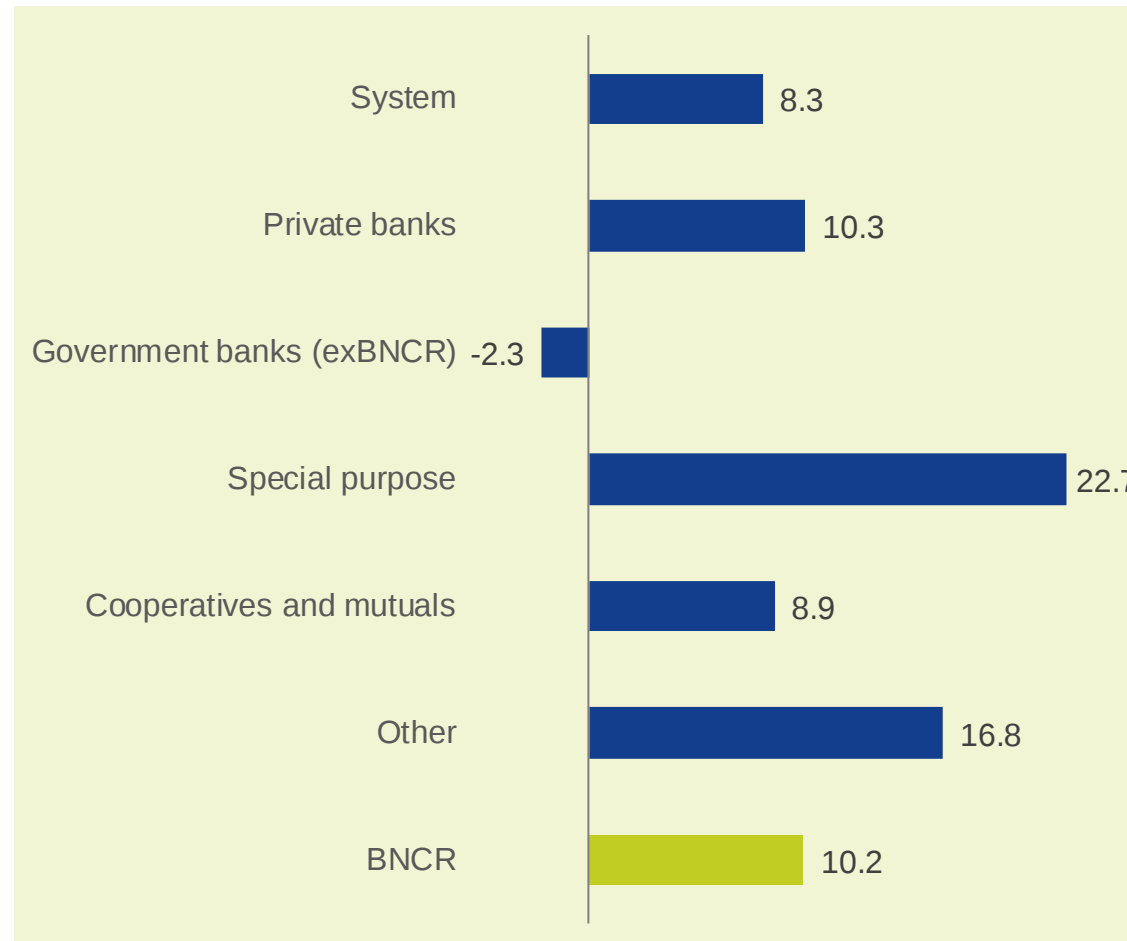


BANK SYSTEM: DEPOSITS

Quarterly growth (4Q 2017)

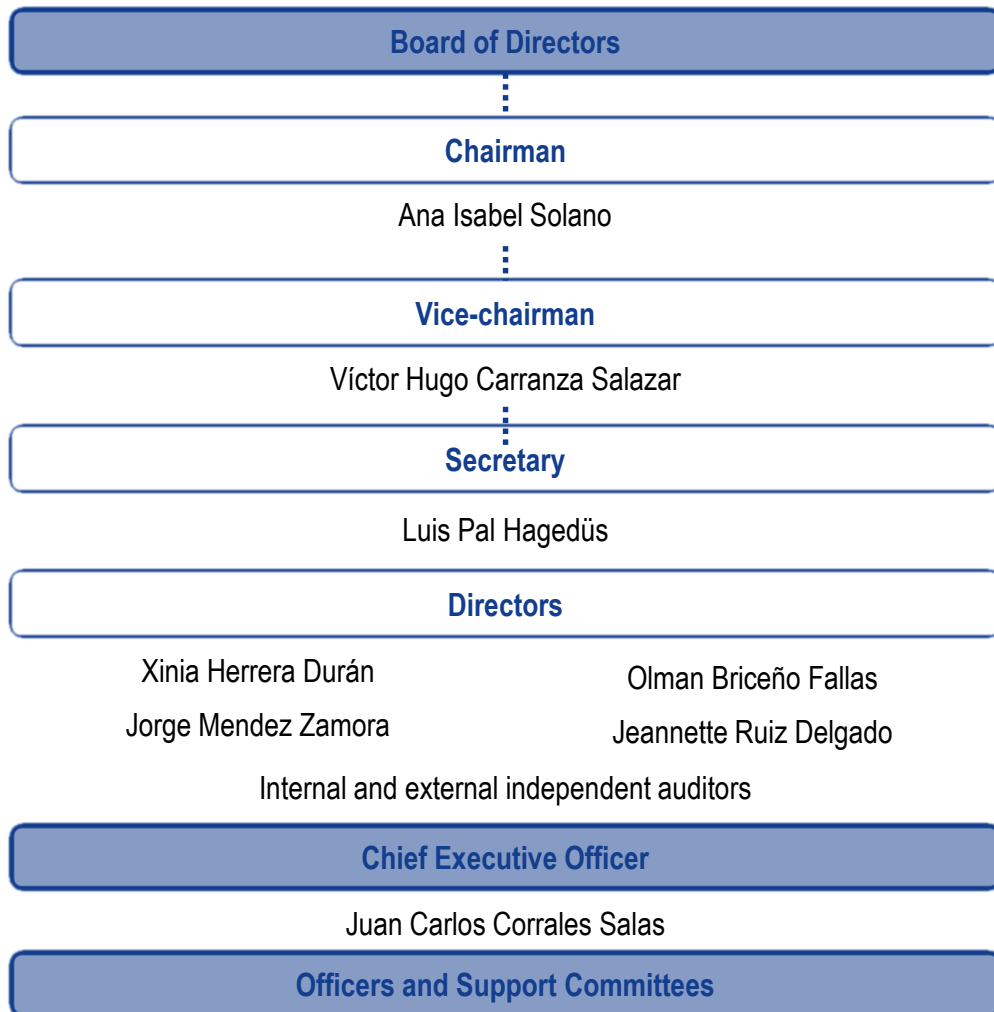


Year growth (4Q 2017)

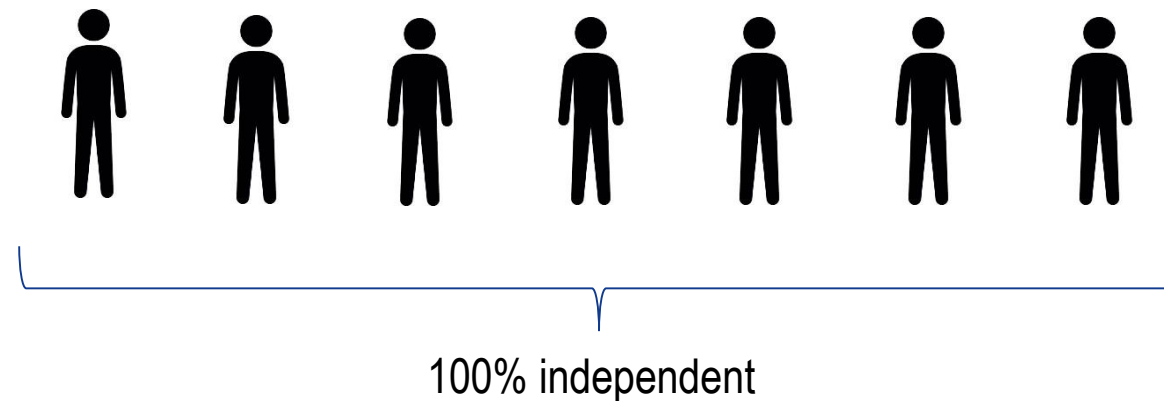


CORPORATE GOVERNANCE

Governance Structure



Independent Board of Directors

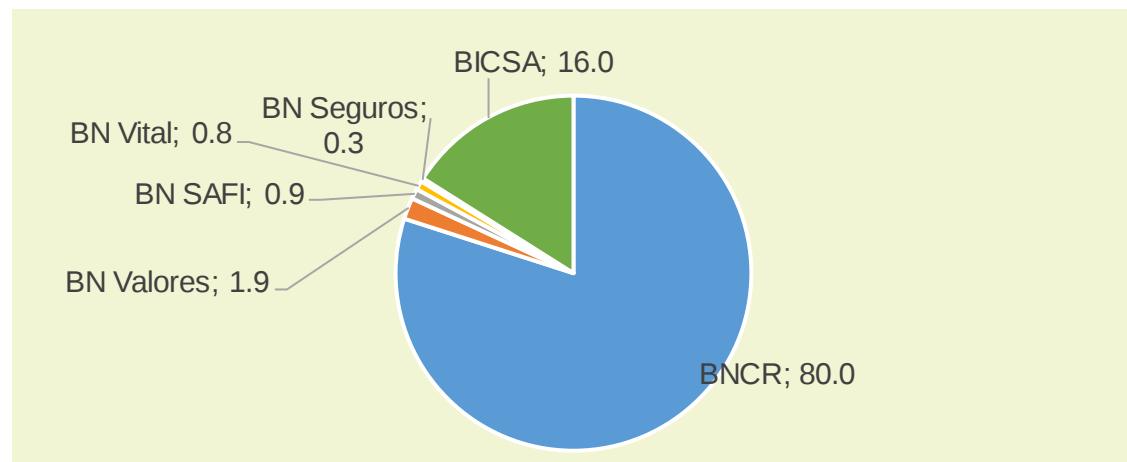


- Appointed by the Counsel of Ministers.
- 7-year term.
- Every 4 years, 3 or 4 members change.

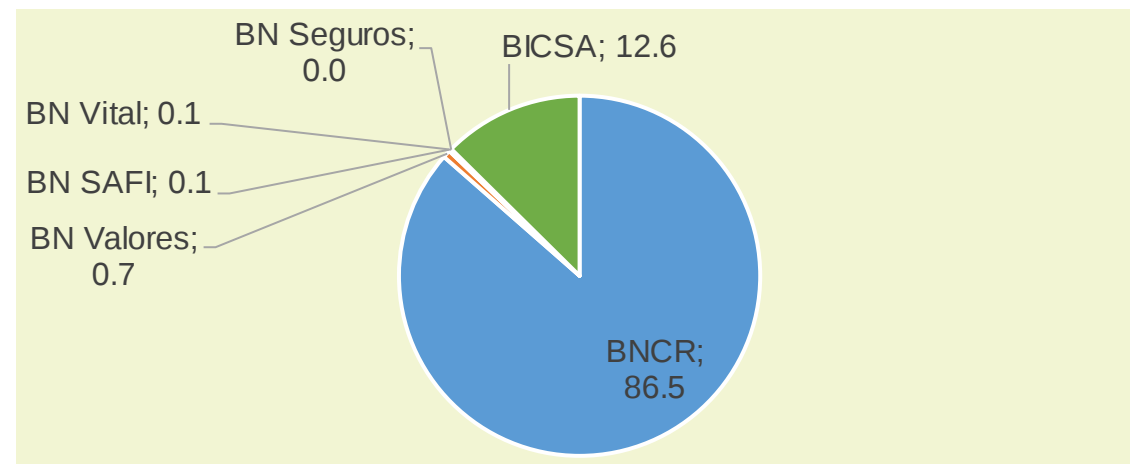
CORPORATE GOVERNANCE (CONT.)



Equity (Dec-17)



Assets (Dec-17)



BNCR owns a 49% stake in BICSA

Total assets and equity of BNCR Group amount CRC 8,155,531 million and equity CRC 664,474 million (excluding BICSA)

BNCR: INVESTMENT HIGHLIGHTS (4Q 2017)

Profitability	Net income	CRC 3,379 million	↘ 54.2% QoQ	↘ 63.2% YoY
	ROAE	2.16%	↘ 261 b.p. QoQ	↘ 412 YoY
	ROAA	0.19%	↘ 23 b.p. QoQ	↘ 40 b.p. YoY
Credit	Loan portfolio	CRC 4,493,106 million	↗ 0.52% QoQ	↗ 9.15% YoY
	Provisions	CRC 41,252 million	↗ 211.88% QoQ	↗ 312.72% YoY
	Cost of risk ⁽¹⁾	3.69%	↗ 249.6 b.p. QoQ	↗ 269.4 b.p. YoY
NII and NIM	Net Financial income	CRC 24,032 million	↘ 48.86% QoQ	↘ 52.98% YoY
	NIM	4.75%	↗ 43 b.p. QoQ	↘ 2 b.p. YoY
	Net NIM ⁽²⁾	1.80%	↘ 172 b.p. QoQ	↘ 238 b.p. YoY
Efficiency	Efficiency ratio ⁽³⁾	64.32%	↘ 420 b.p. QoQ	↘ 58 b.p. YoY
Capital	ISP ⁽⁴⁾	12.70%	↘ 11 b.p. QoQ	↘ 114 p.b. YoY

(1) Cost of risk: annualized provisions for loan losses on average gross loans.

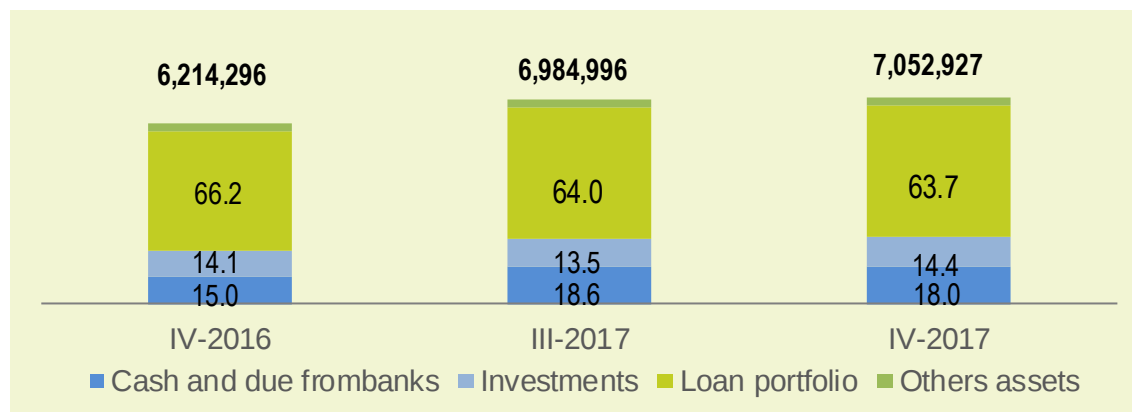
(2) After allowances for impairment and recovery of assets and decrease in allowances

(3) Administrative expenditure on gross operational income.

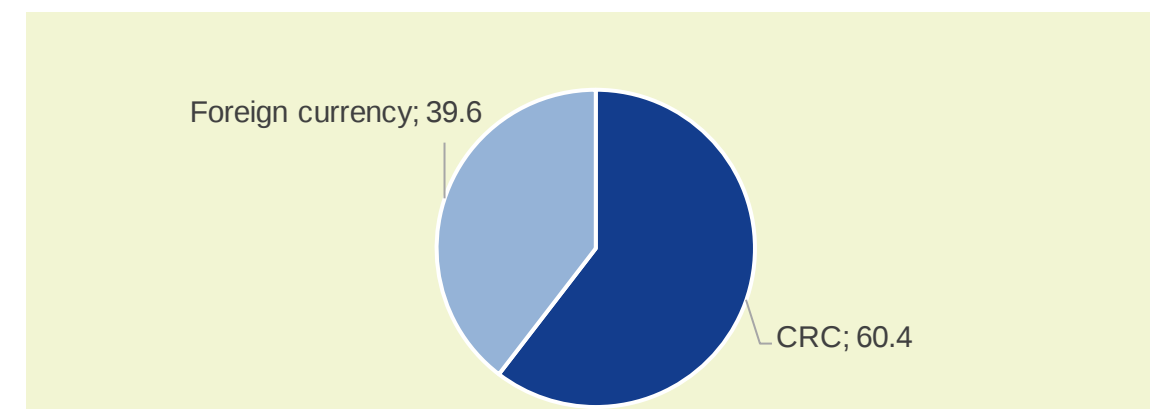
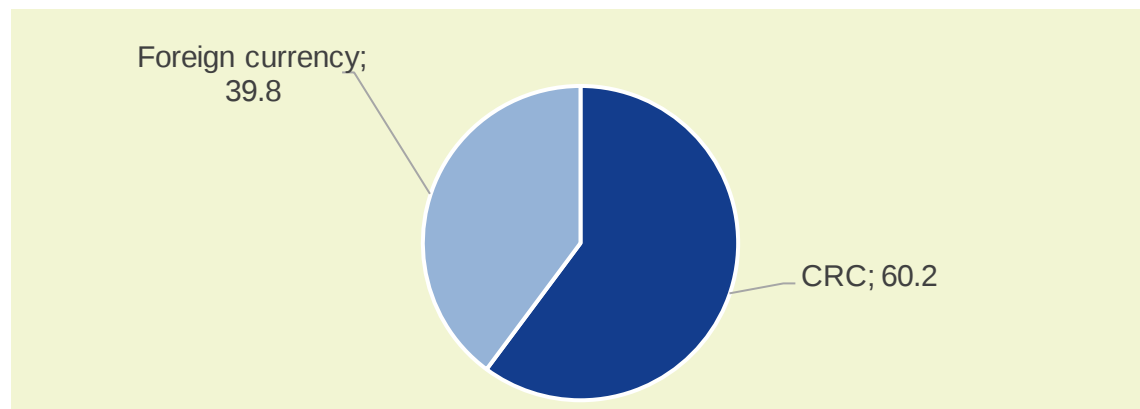
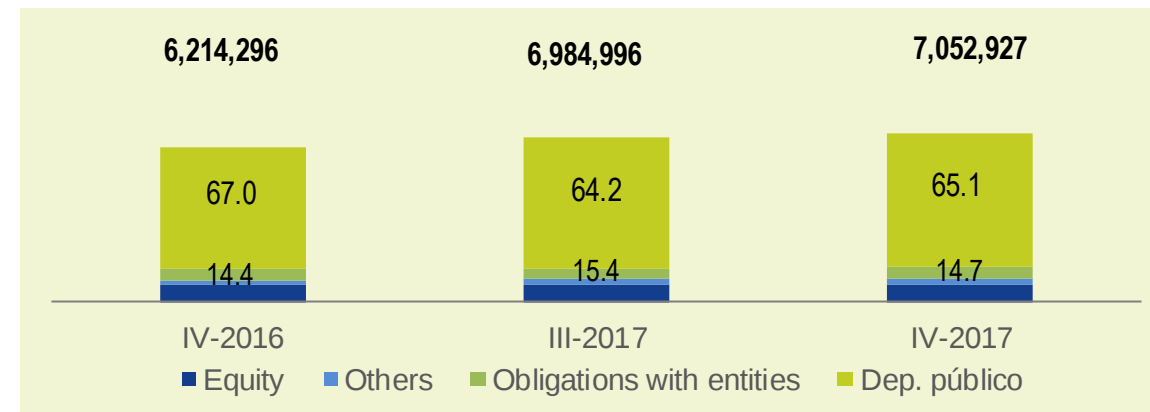
(4) Regulatory Capital Adequacy Ratio

BNCR (STAND-ALONE): BALANCE SHEET BREAKDOWN

Assets (million CRC)

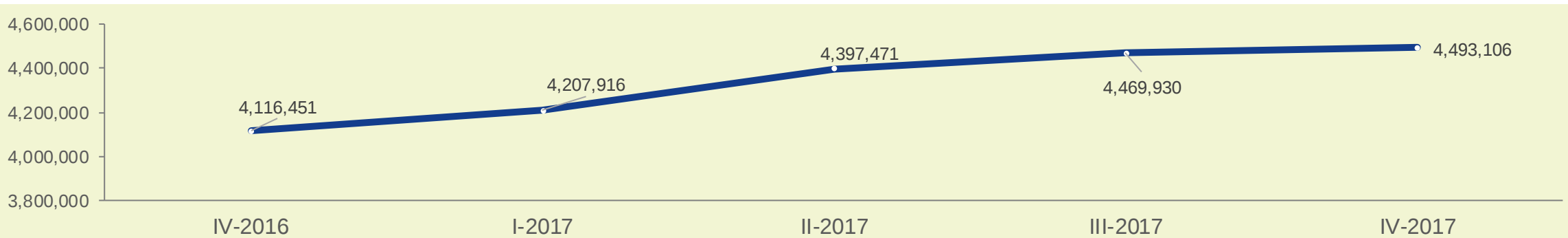


Liabilities and Equity (million CRC)

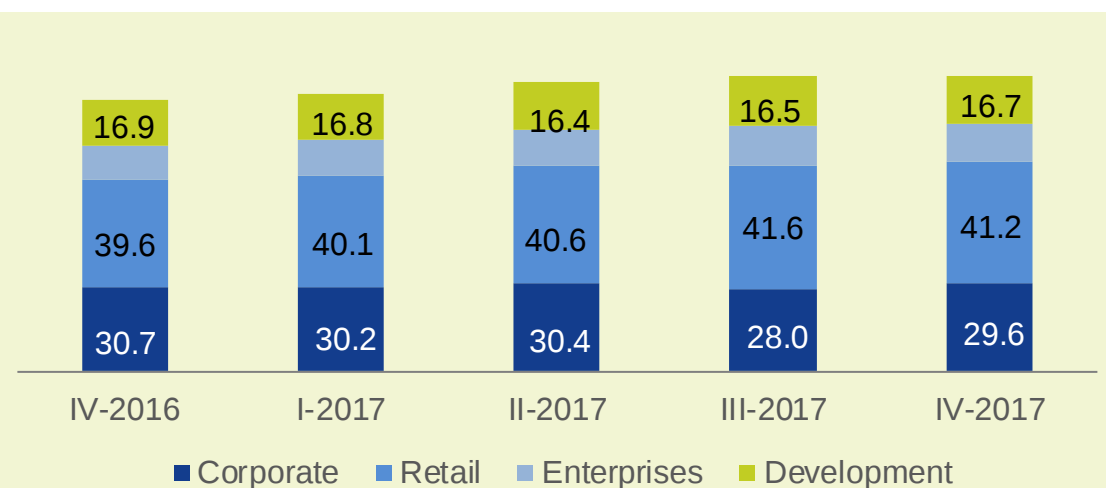


BNCR (STAND-ALONE): LOAN PORTFOLIO

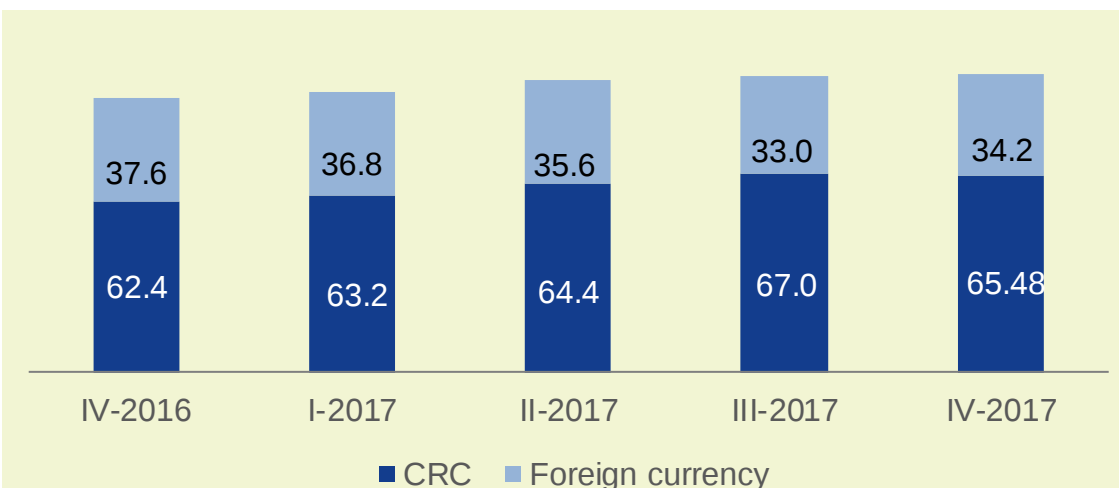
Loan portfolio gross (million CRC)



Portfolio composition (%)

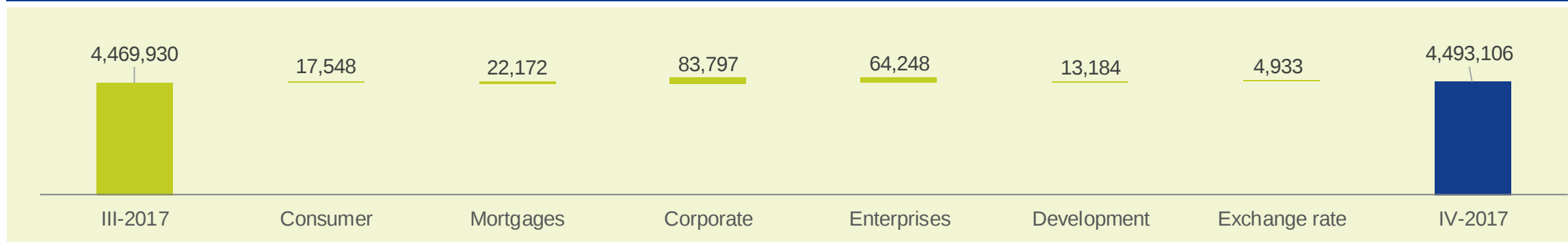


Loan portfolio by currency (%)

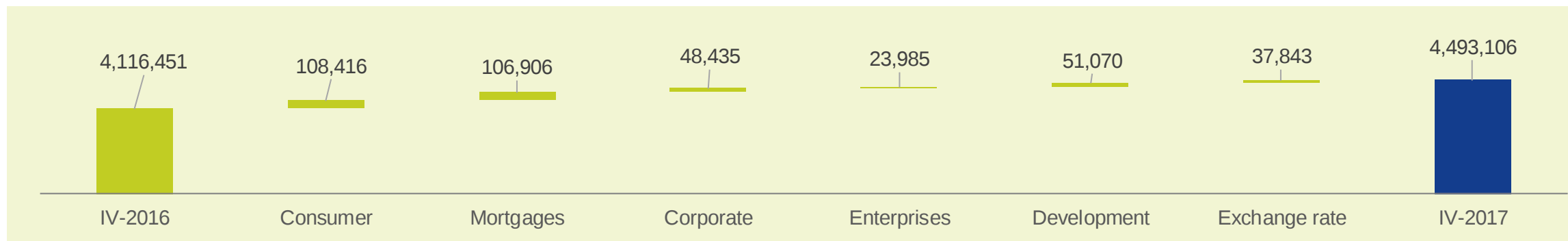


BNCR (STAND-ALONE): LOAN PORTFOLIO

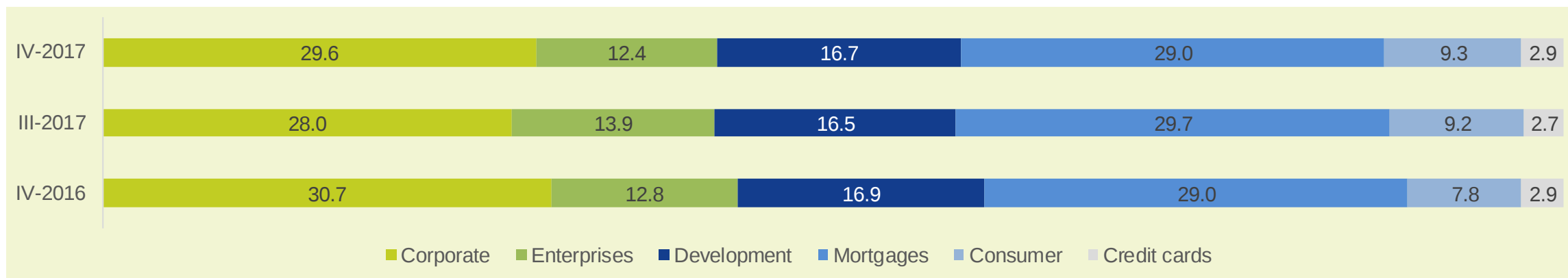
Contribution to portfolio growth QoQ (million CRC)



Contribution to portfolio growth YoY (million CRC)

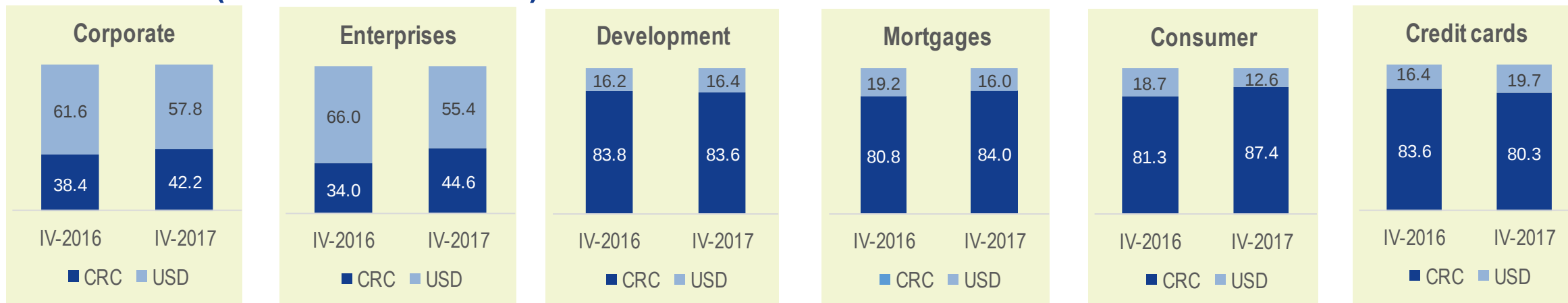


BNCR (STAND-ALONE): LOAN PORTFOLIO BY SEGMENT



Loans million CRC	4Q 2016	As of the end of 3Q 2017	4Q 2017	% Part. 4Q 2017	% nominal change		% real change	
					QoQ	YoY	QoQ	YoY
Corporate	1,262,644	1,249,876	1,331,067	29.6	6.5	5.4	5.2	2.8
Development								
Enterprises	525,193	622,724	557,404	12.4	-10.5	6.1	-11.5	3.5
SME	697,419	738,618	751,420	16.7	1.7	7.7	0.5	5.0
Consumer								
Mortgages	1,192,797	1,327,589	1,304,758	29.0	-1.7	9.4	-2.9	6.6
Credit cards	117,630	118,550	130,198	2.9	9.8	10.7	8.5	7.9
Consumer	320,767	412,574	418,259	9.3	1.4	30.4	0.2	27.1
Total	4,116,451	4,469,930	4,493,106	100	0.5	9.1	-0.7	6.4

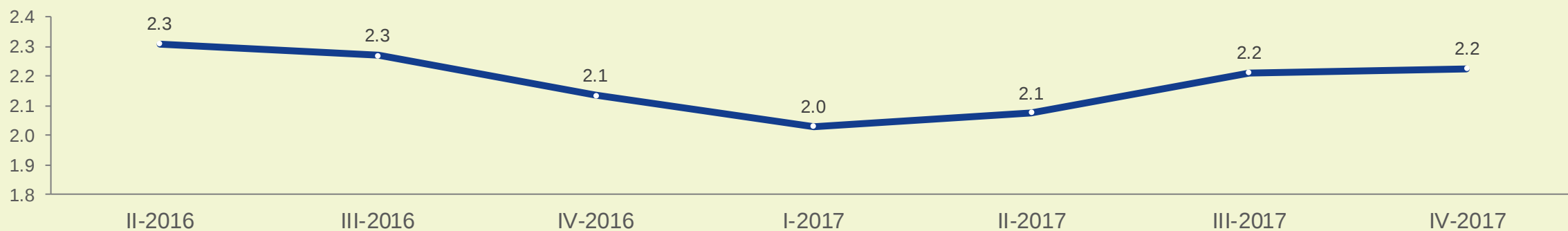
BNCR (STAND-ALONE): LOAN PORTFOLIO BY SEGMENT



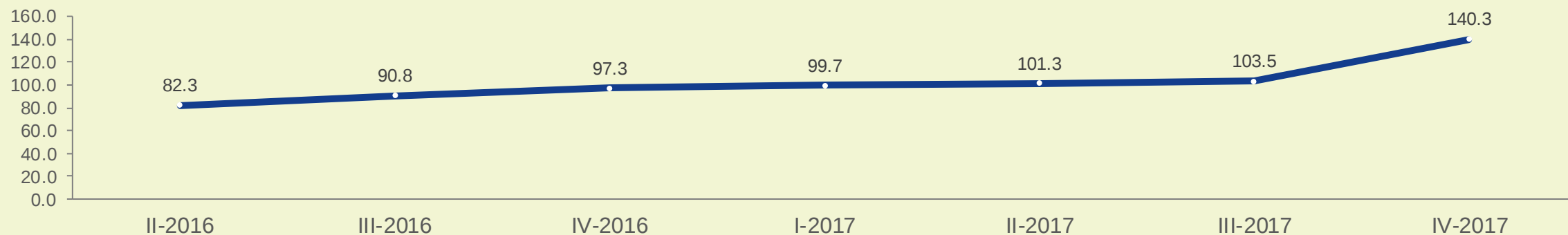
Loans Million CRC	Local currency (million CRC)					Foreign currency (million CRC)				
	4Q 2016	3Q 2017	4Q 2017	Δ QoQ (%)	Δ YoY (%)	4Q 2016	3Q 2017	4Q 2017	Δ QoQ (%)	Δ YoY (%)
Corporate	484,900	526,944	519,327	-1.5	7.1	777,744	722,932	811,740	11.2	1.8
Development										
Enterprises	178,460	277,951	223,323	-24.5	25.1	346,733	344,773	334,080	-2.9	-6.0
SME	584,454	617,483	632,403	2.4	8.2	112,966	121,135	119,017	-1.5	2.8
Consumer										
Mortgages	963,614	1,114,545	1,099,454	-1.4	14.1	229,184	213,044	205,305	-3.4	-12.6
Credit cards	98,384	95,228	109,199	14.7	11.0	19,246	23,322	20,999	-9.7	6.4
Consumer	260,676	360,670	372,492	3.2	42.9	60,091	51,904	45,767	-13.0	-25.7
Total	2,570,488	2,992,820	2,956,198	-1.2	15.0	1,545,963	1,477,110	1,536,908	4.4	-3.0

BNCR (STAND-ALONE): ASSET QUALITY

NPLs¹ percentage of the loan portfolio (gross)



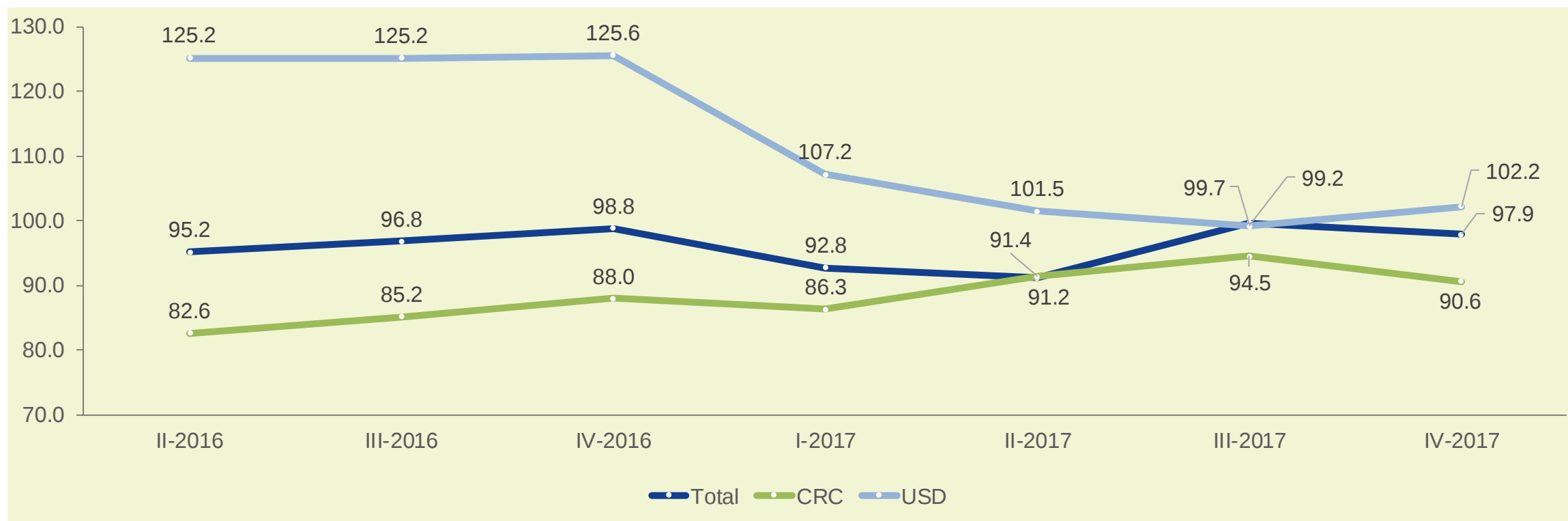
Coverage ratio²



(1) NPL: credits more delay 90 days

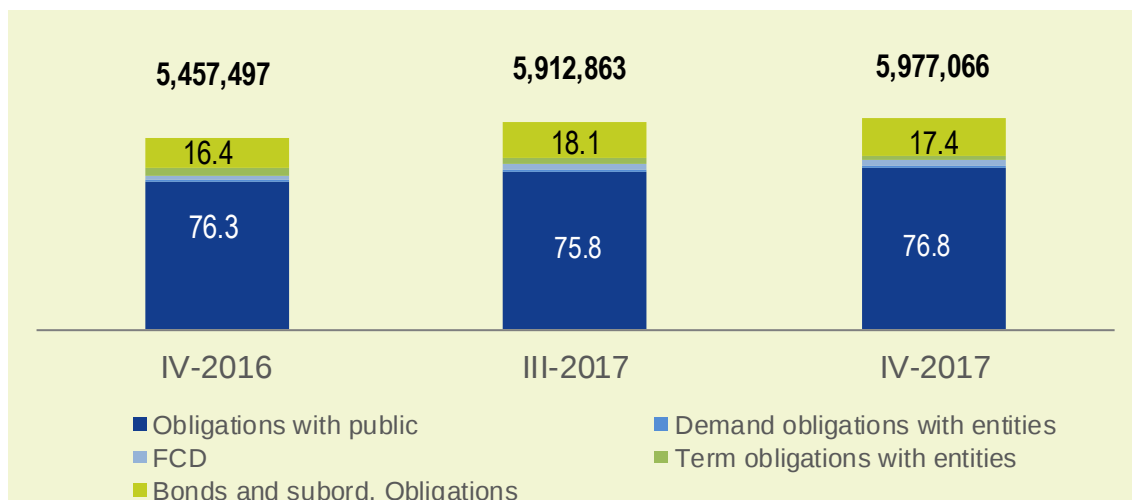
(2) Allowances for loan impairments over NPLs

BNCR (STAND-ALONE): LOAN-TO-DEPOSIT RATIO

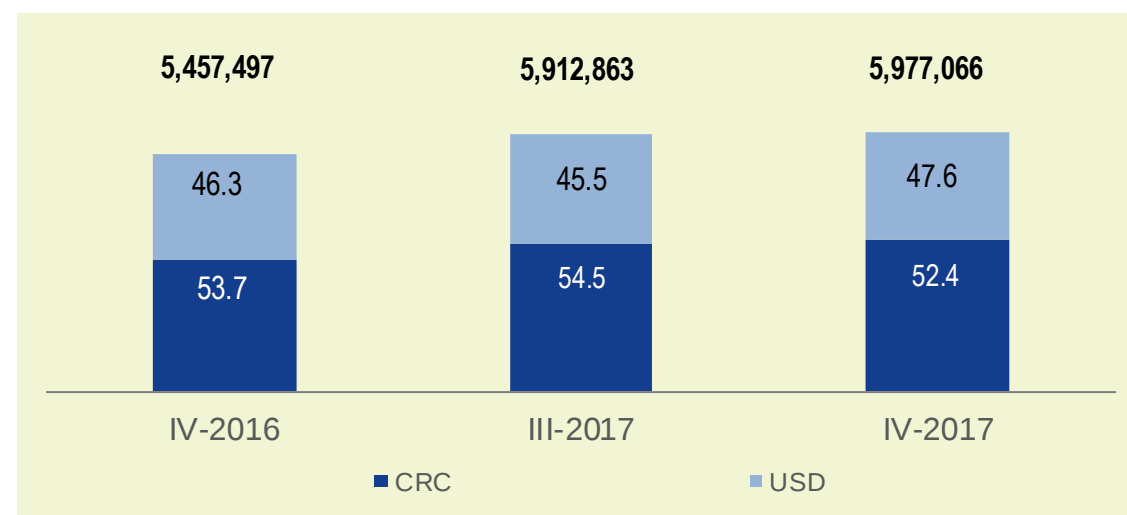


BNCR (STAND-ALONE): FUNDING STRUCTURE

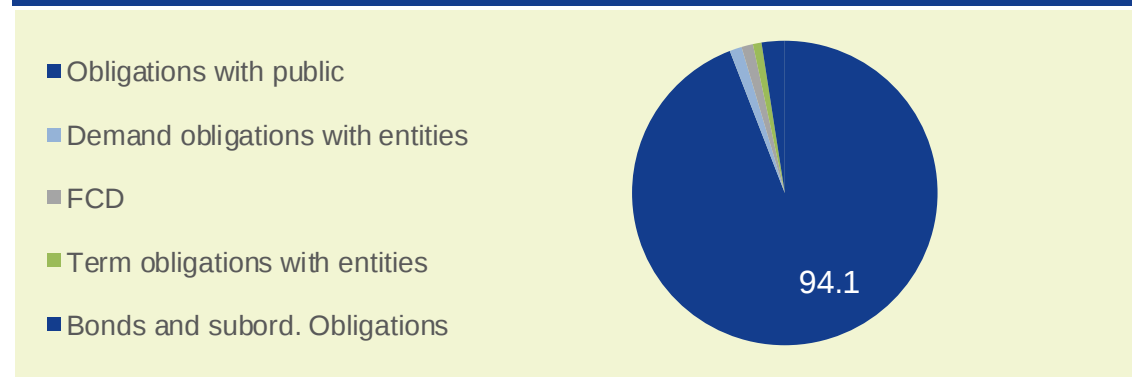
By product



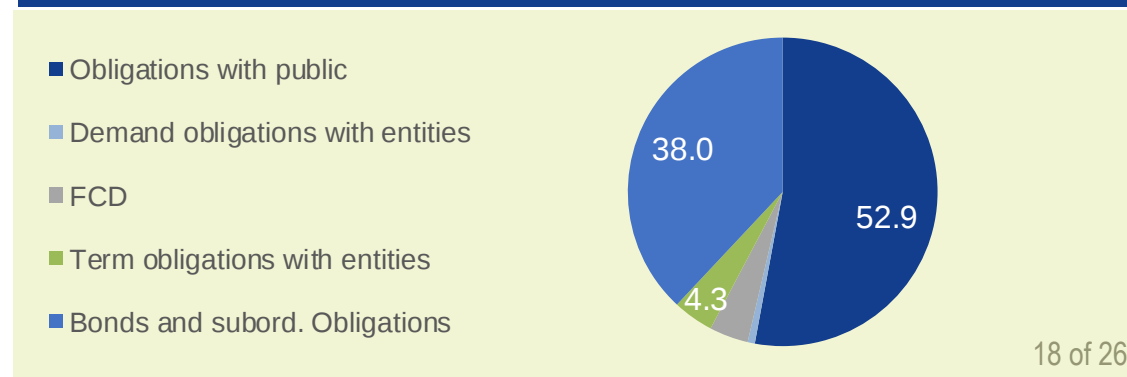
By currency



CRC

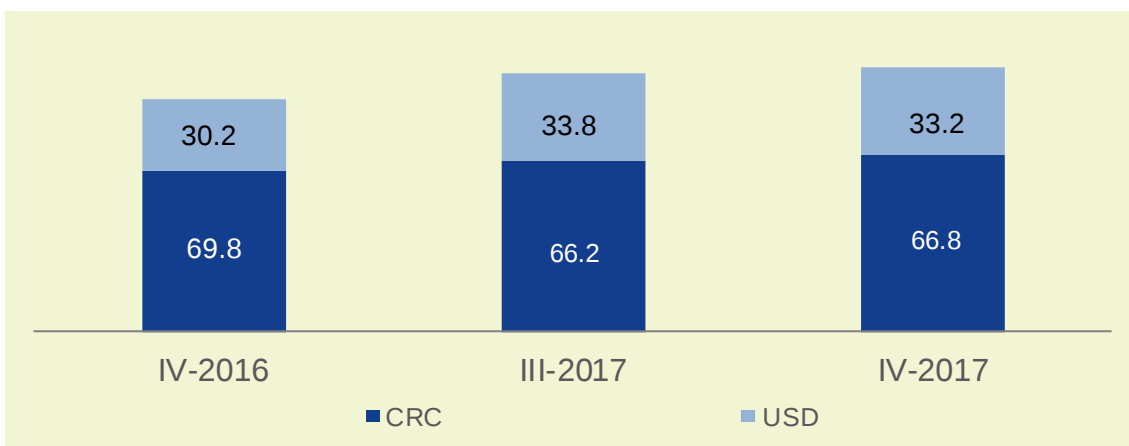
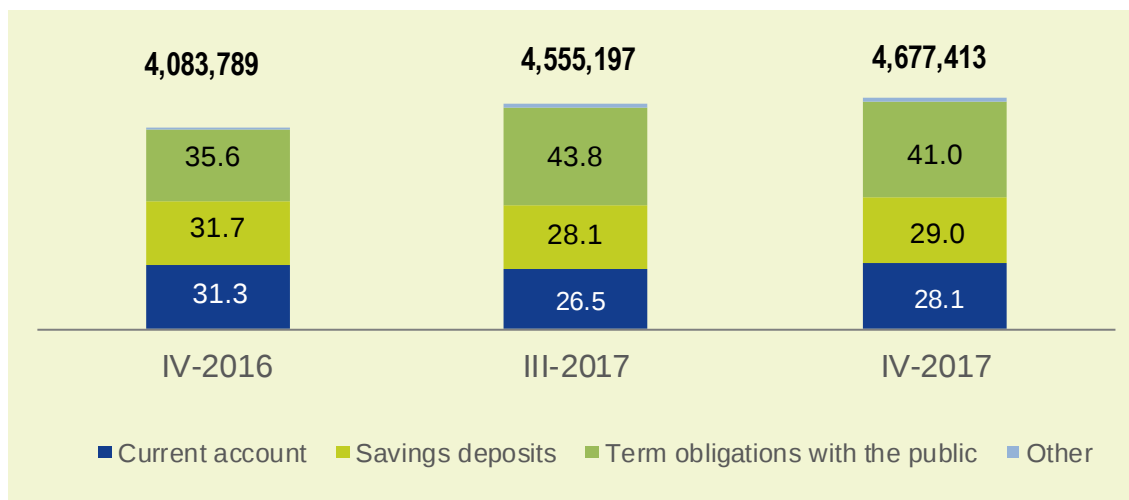


Foreign currency

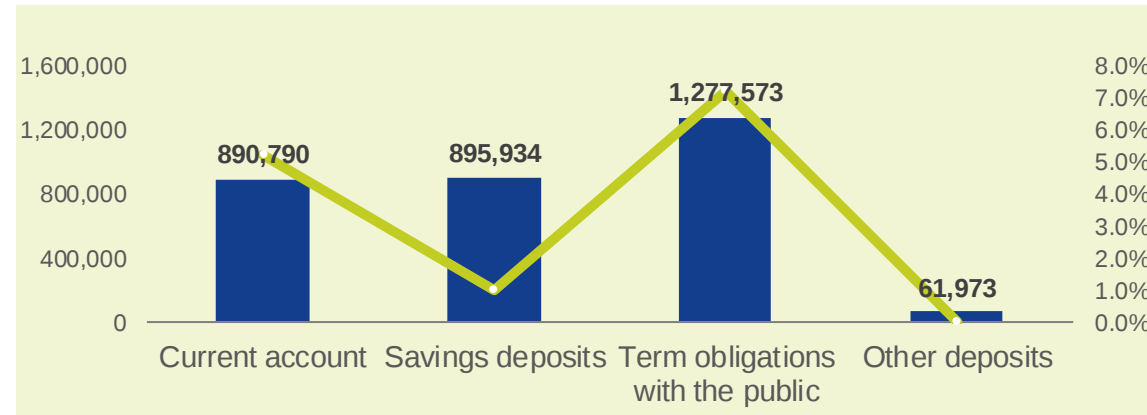


BNCR (STAND-ALONE): DEPOSIT BREAKDOWN

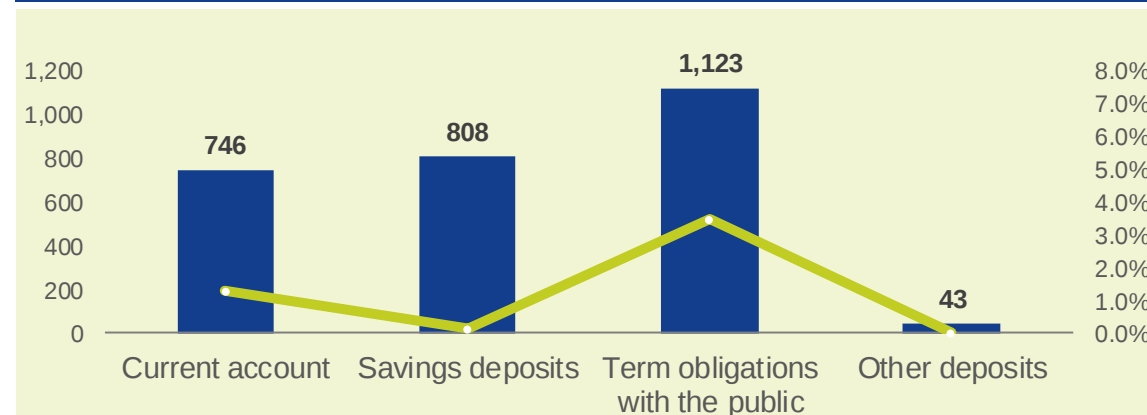
Structure of deposits



Deposits and average cost (CRC)



Deposits and average cost (other)



BNCR: OUTSTANDING DEBT

Security	Issue date	Maturity	Initial term (years)	Currency	Issued amount (million)	Outstanding amount	Interest rate
BNCRC2F	05-feb-2014	05-feb-2018	4 años	CRC	10,000 MM	8,577	8.73%
BNCRC4A	05-set-2016	05-set-2018	2 años	CRC	20,000 MM	20,000	5.60%
BNCR4A	12-jul-2017	12-jul-2019	2 años	CRC	20,000 MM	20,000	8.03%
Subordinated	27-may-2014	15-nov-2023	9.6 años	USD	100 MM	100 MM	Libor6m+5.00%
Subordinated	2-nov-2014	23-oct-2029	15 años	USD	30 MM	30 MM	Libor6m+5.25%
RegS / 144A	1-nov-2013	1-nov-2018	5 años	USD	500 MM	500 MM	4.875
RegS / 144A	25-abr-2016	25-abr-2021	5 años	USD	500 MM	500 MM	5.875
RegS / 144A	1-nov-2013	1-nov-2023	10 años	USD	500 MM	500 MM	6.25

Long term obligations	MM de USD	%
Local		
International	293	5.13
Total		

CREDIT RATINGS

Local

BNCR	Fitch
Last	Nov-17

Long term debt	Fitch
Corporative bonds	AA+
Mortgage bonds	AA+
Long term deposits	AA+

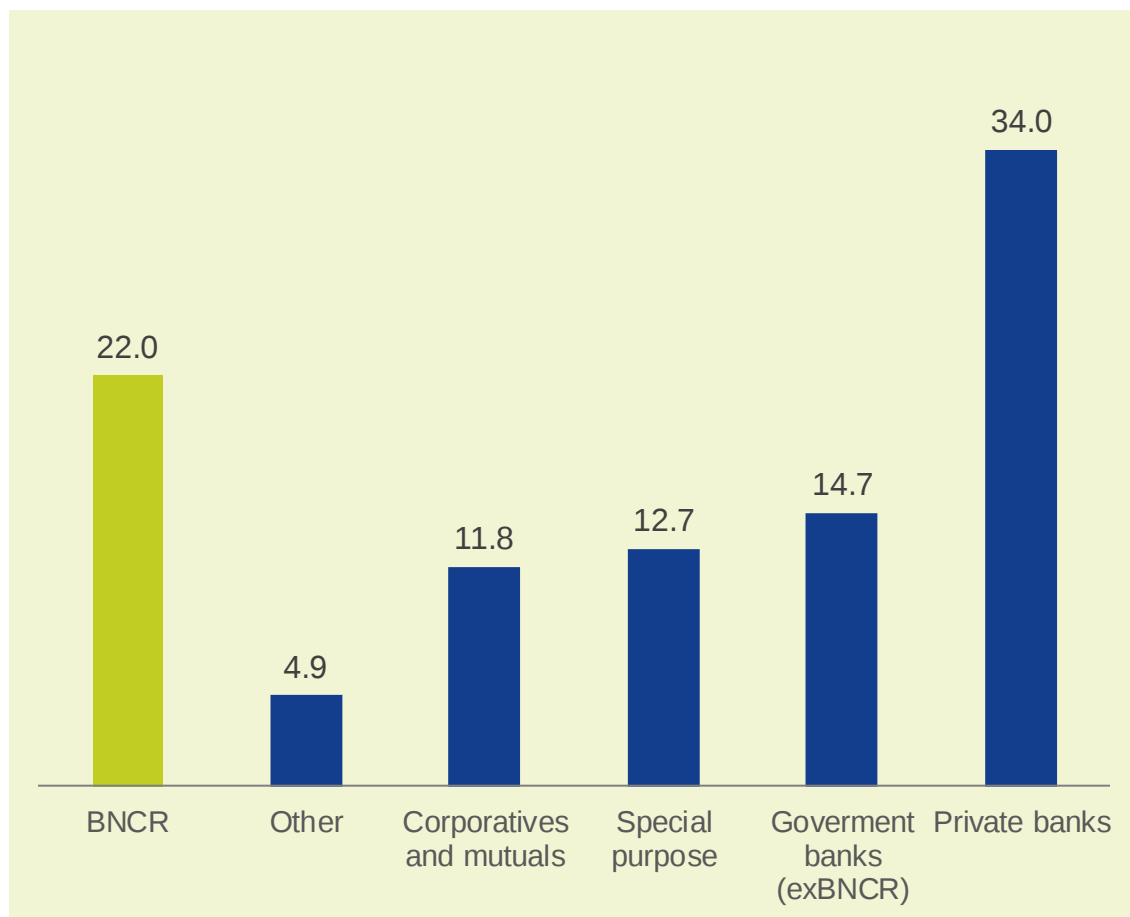
Short term debt	Fitch
Short term deposits	F1+
Certificates of deposits	F1+

International

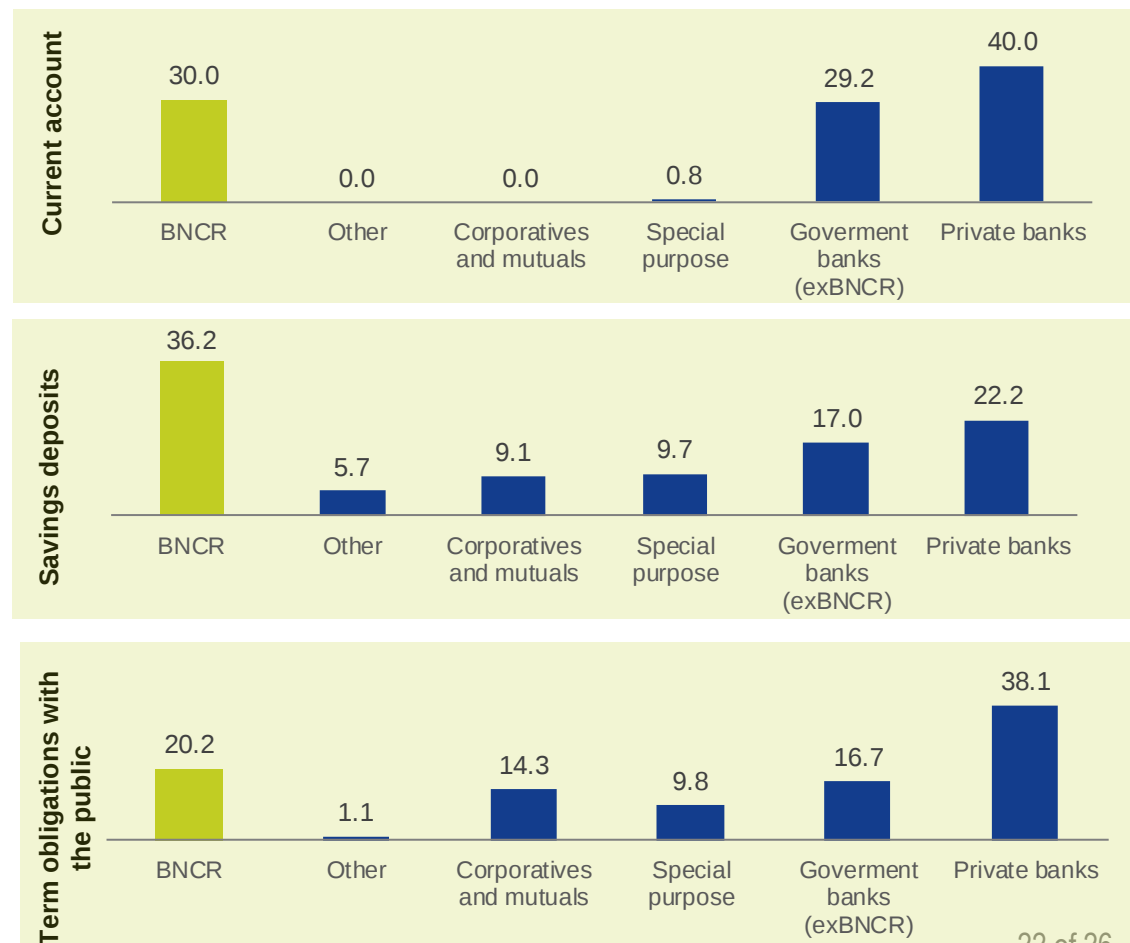
BNCR	Fitch	Moody's
Last	Nov-17	Feb-17
Outlook	Est	Neg
Stand alone rating foreign currency	BB	Ba3

MARKET SHARE

Credit

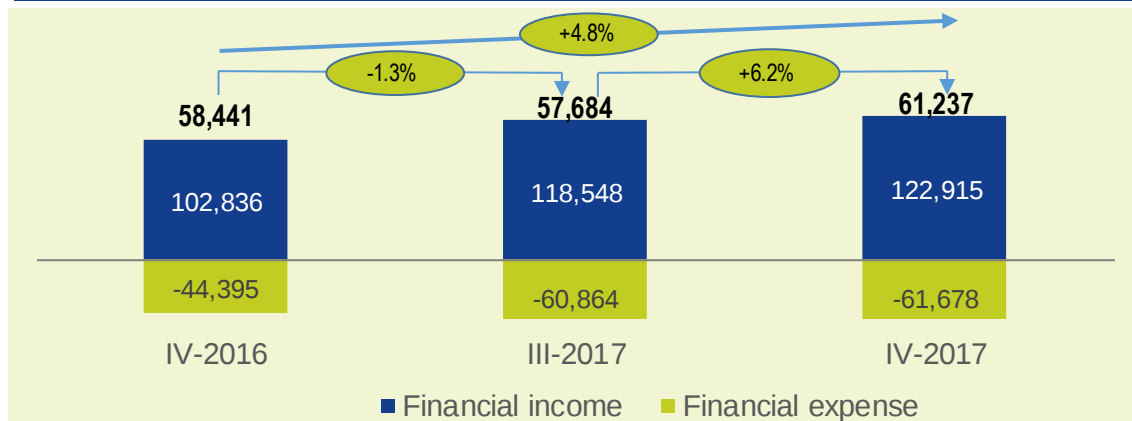


Deposits

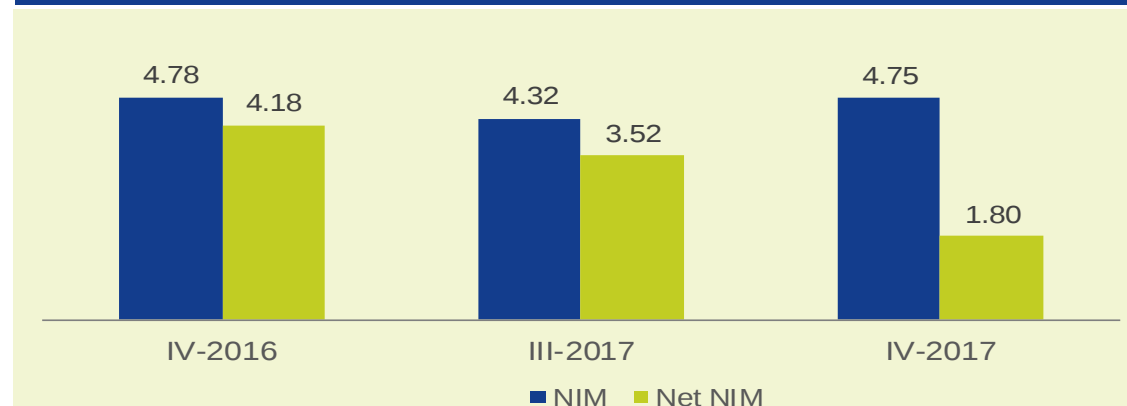


FINANCIAL PERFORMANCE

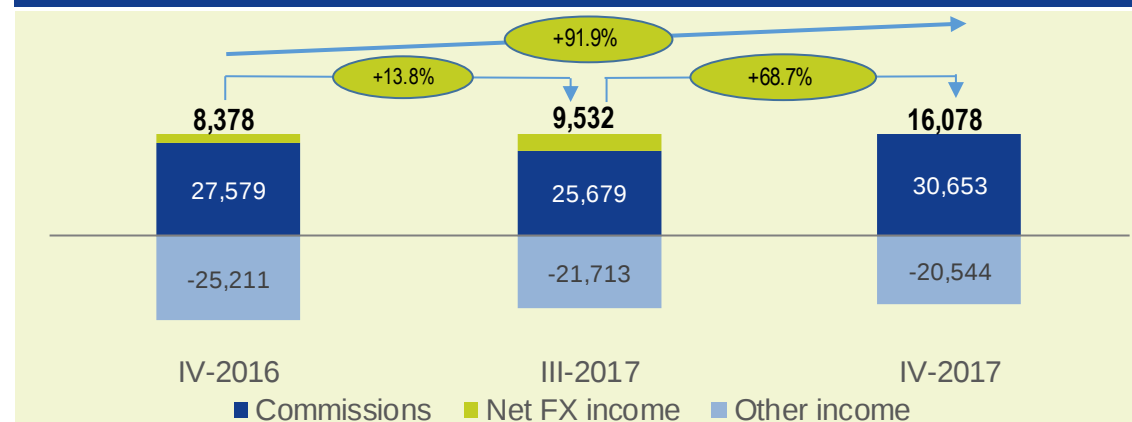
Financial income (million CRC)



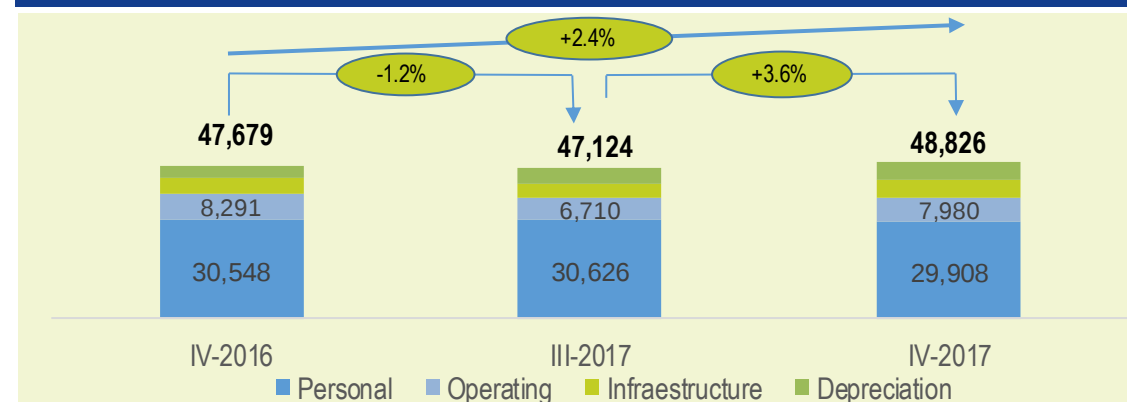
NIM



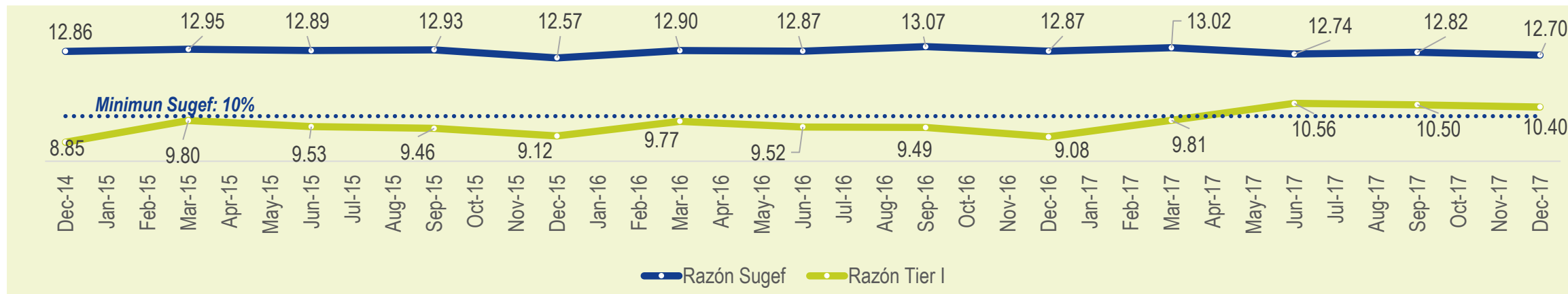
Fee income (million CRC)



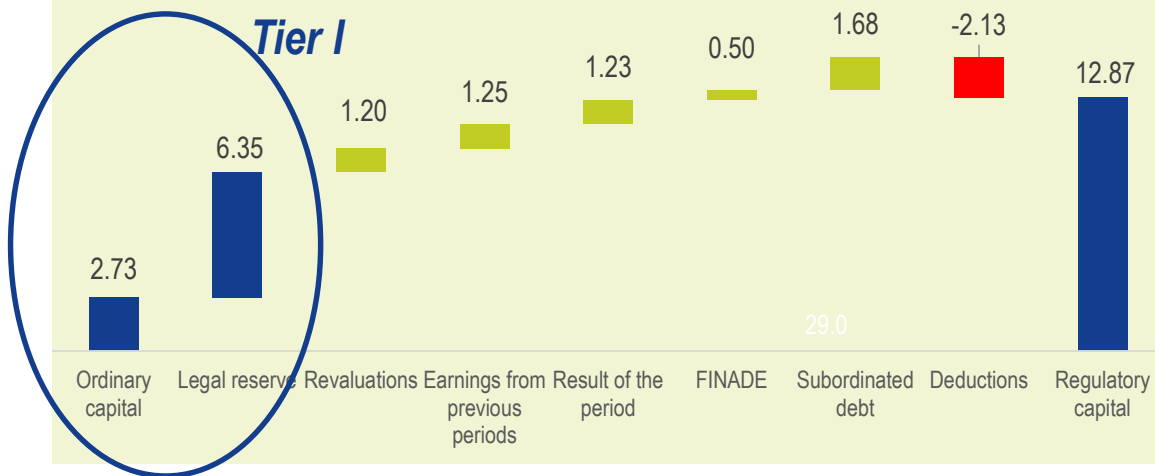
Operational expenditure (million CRC)



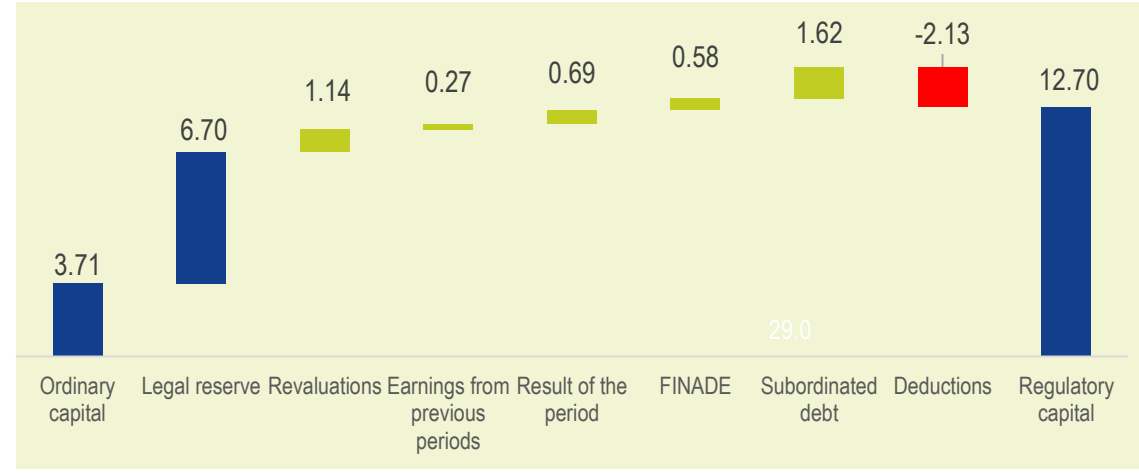
CAPITALIZATION



ISP composition (Dec-16)

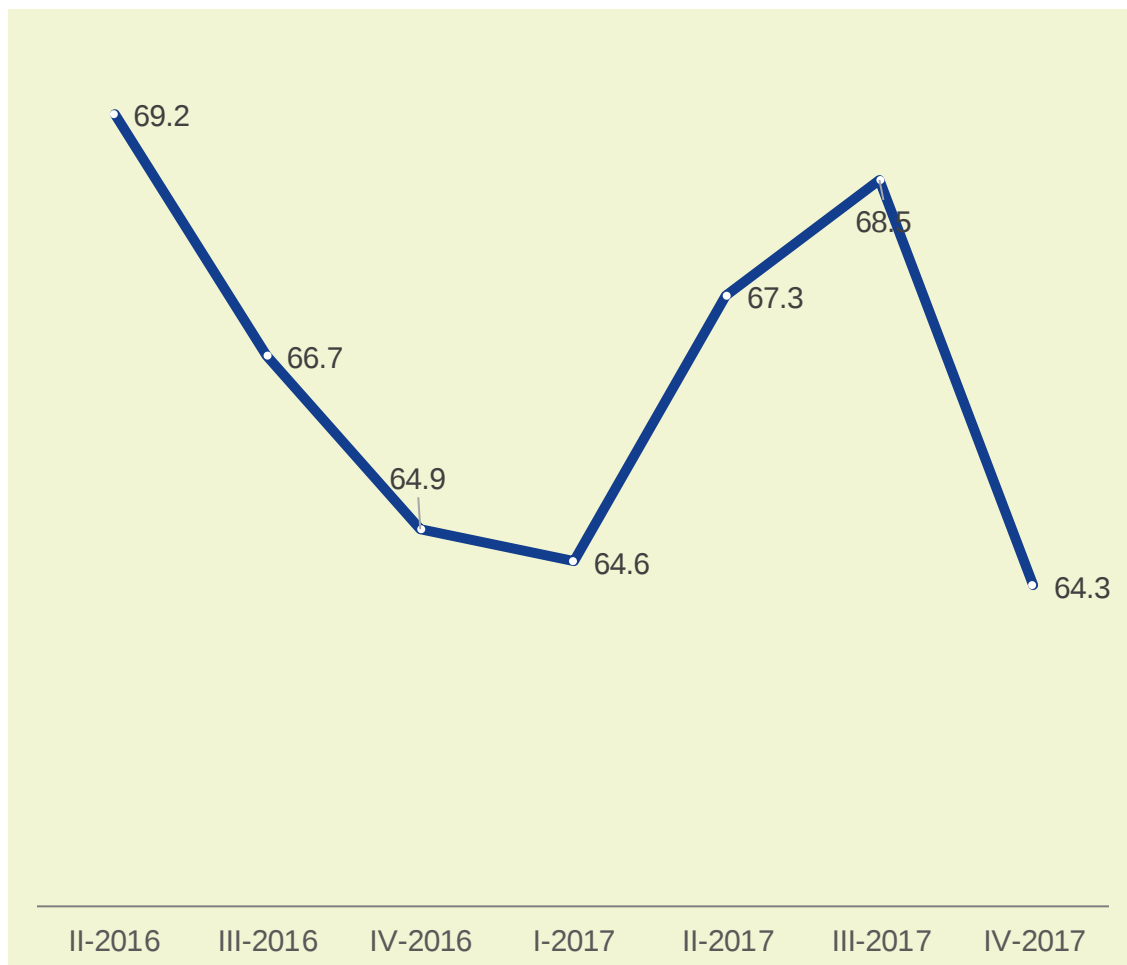


ISP composition (Dec-17)

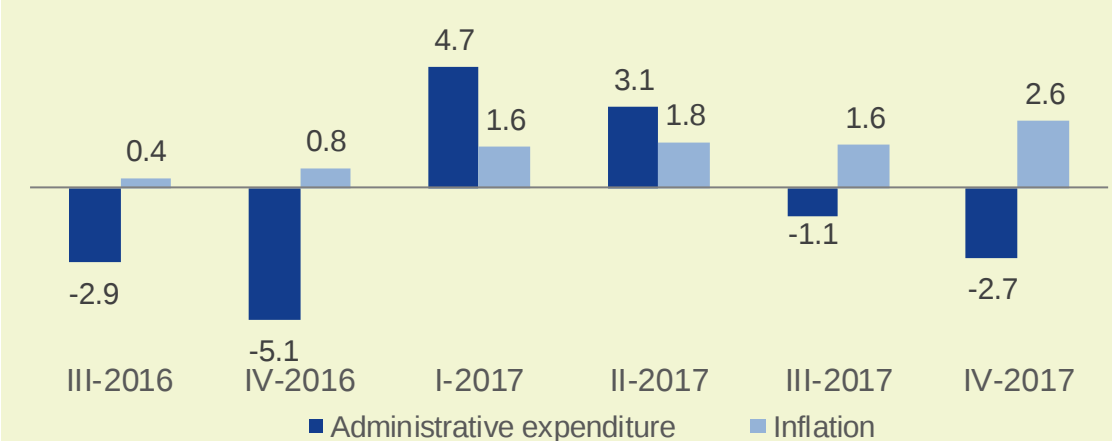


EFFICIENCY

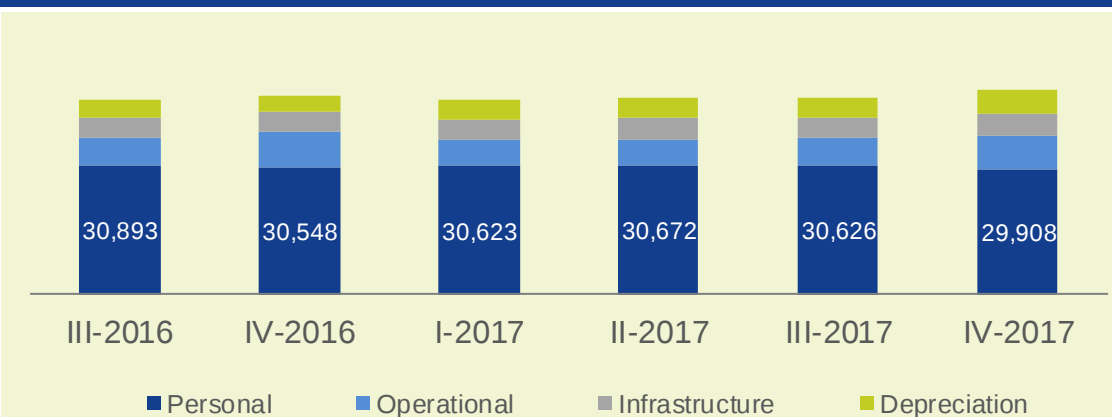
Efficiency ratio



Administrative expenditure (YoY growth, %)

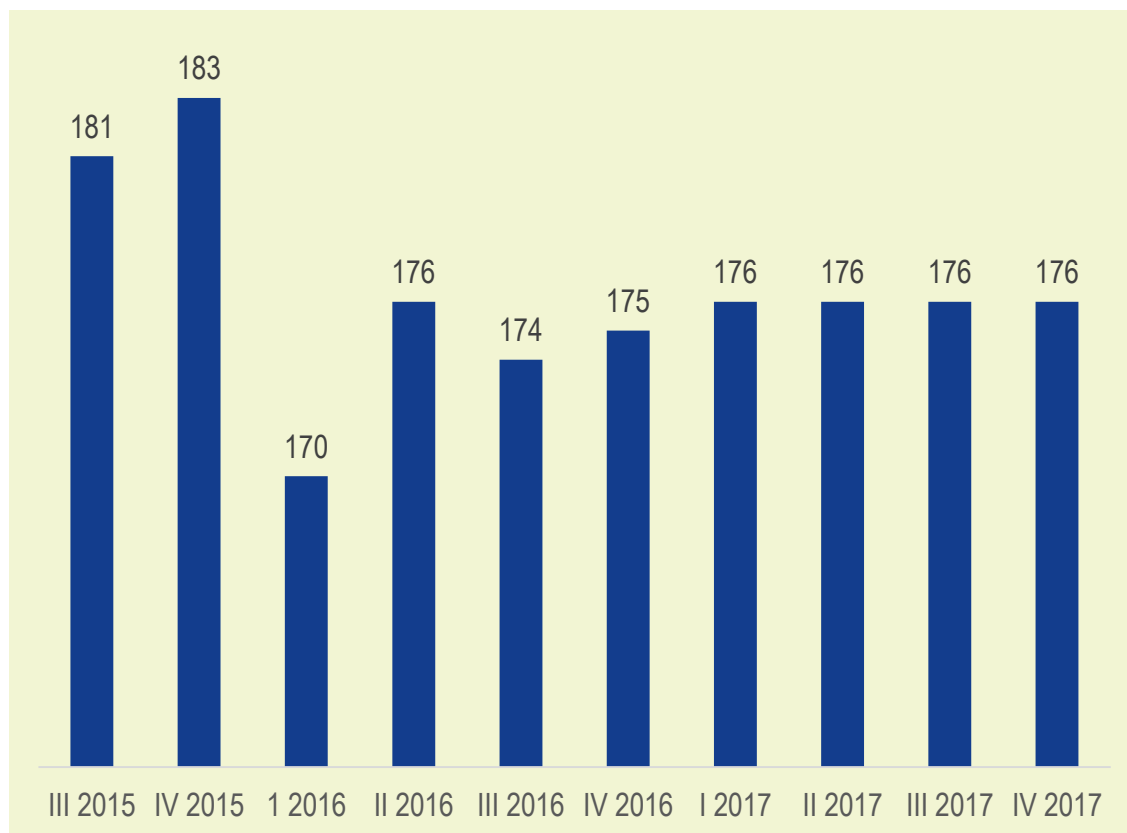


Administrative expenditure breakdown (million CRC)

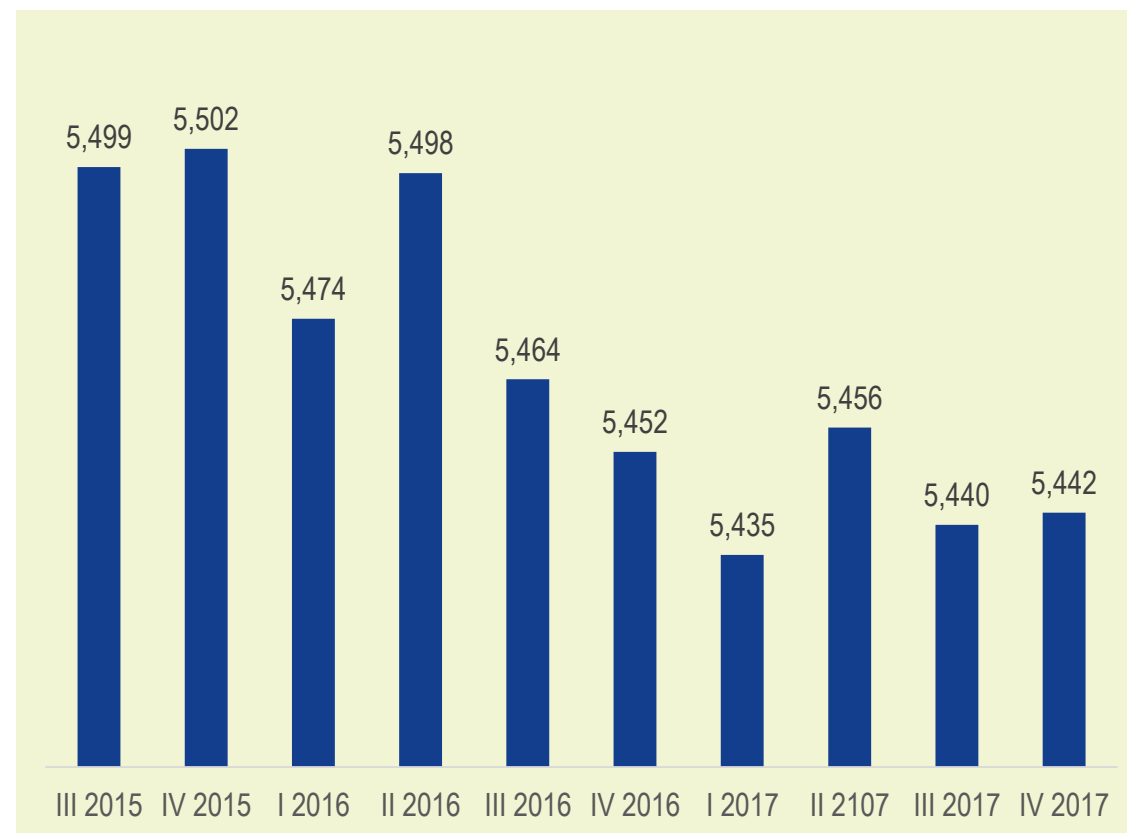


BRANCHES AND PAYROLL

Branches⁽¹⁾



Payroll⁽¹⁾



(1) Includes all BNCR Group